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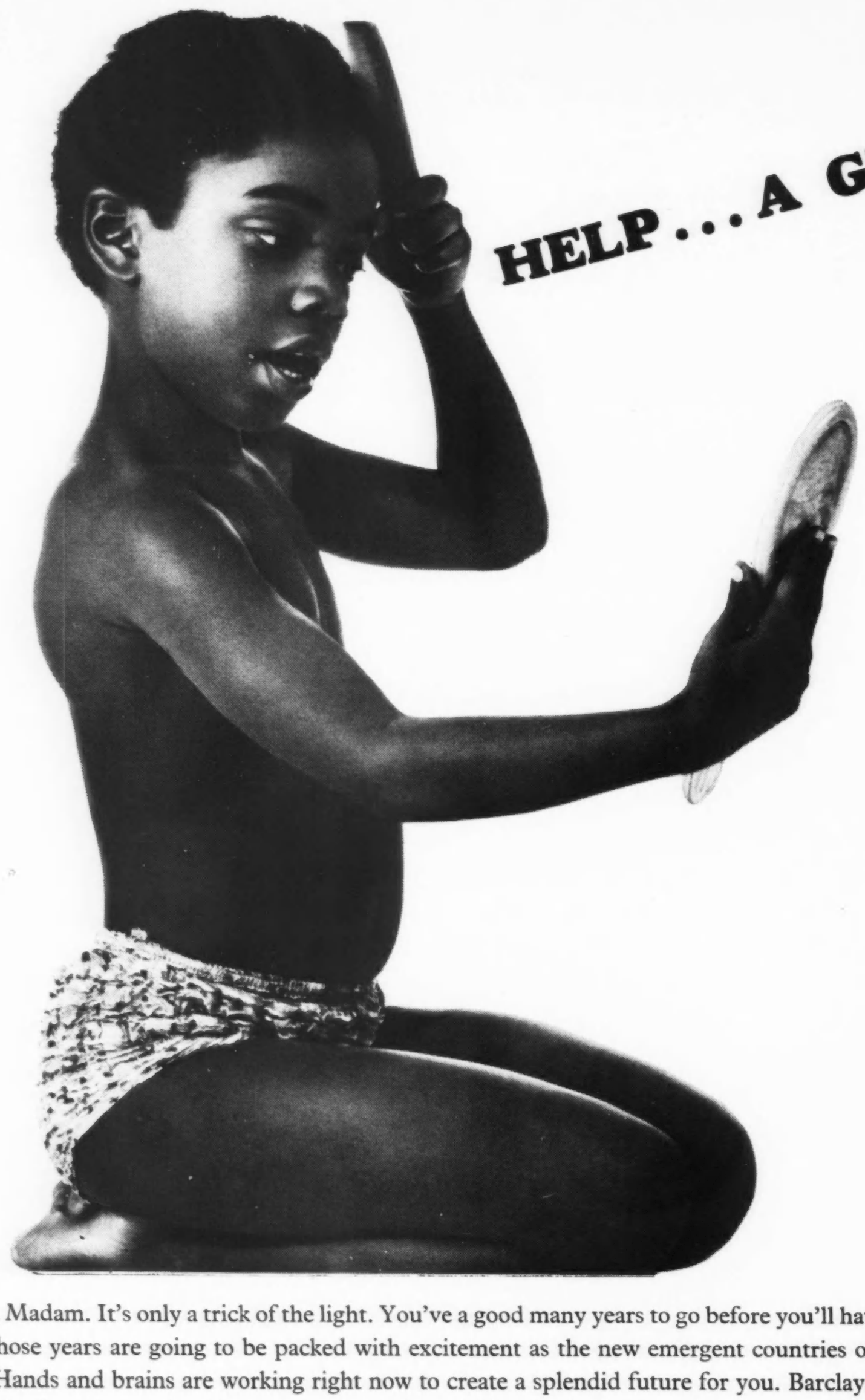

HELP . . . A GREY HAIR!

Relax, Madam. It's only a trick of the light. You've a good many years to go before you'll have any genuine grey hairs to fret over. And those years are going to be packed with excitement as the new emergent countries of the Commonwealth swing into top gear. Hands and brains are working right now to create a splendid future for you. Barclays D.C.O. is also helping to forge this future by fostering trade and providing financial stability. And when your hair *has* turned grey, really grey Madam, Barclays will still be playing its part—for the future of your grandchildren.

For detailed reports, from our branches on the spot, concerning trade with Africa, the Mediterranean or the Caribbean, write to our Intelligence Department at 54 Lombard Street, London, E.C.3.

Barclays Bank D.C.O. *Britain's Largest Overseas Bank*

Board of Trade Journal

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Front cover photograph

A technician gives a microscopic examination to the end fitting of a Palmaflex metallic pipe at the Penfold Street, London, clean room of Palmer Aero Products Ltd., the BTR Industries subsidiary. The clean room has been installed as a result of stringent cleanliness requirements laid down for these pipes. A large export order for Palmaflex pipes is expected shortly.

SUBSCRIPTIONS, ADVERTISEMENTS, REPRINTS

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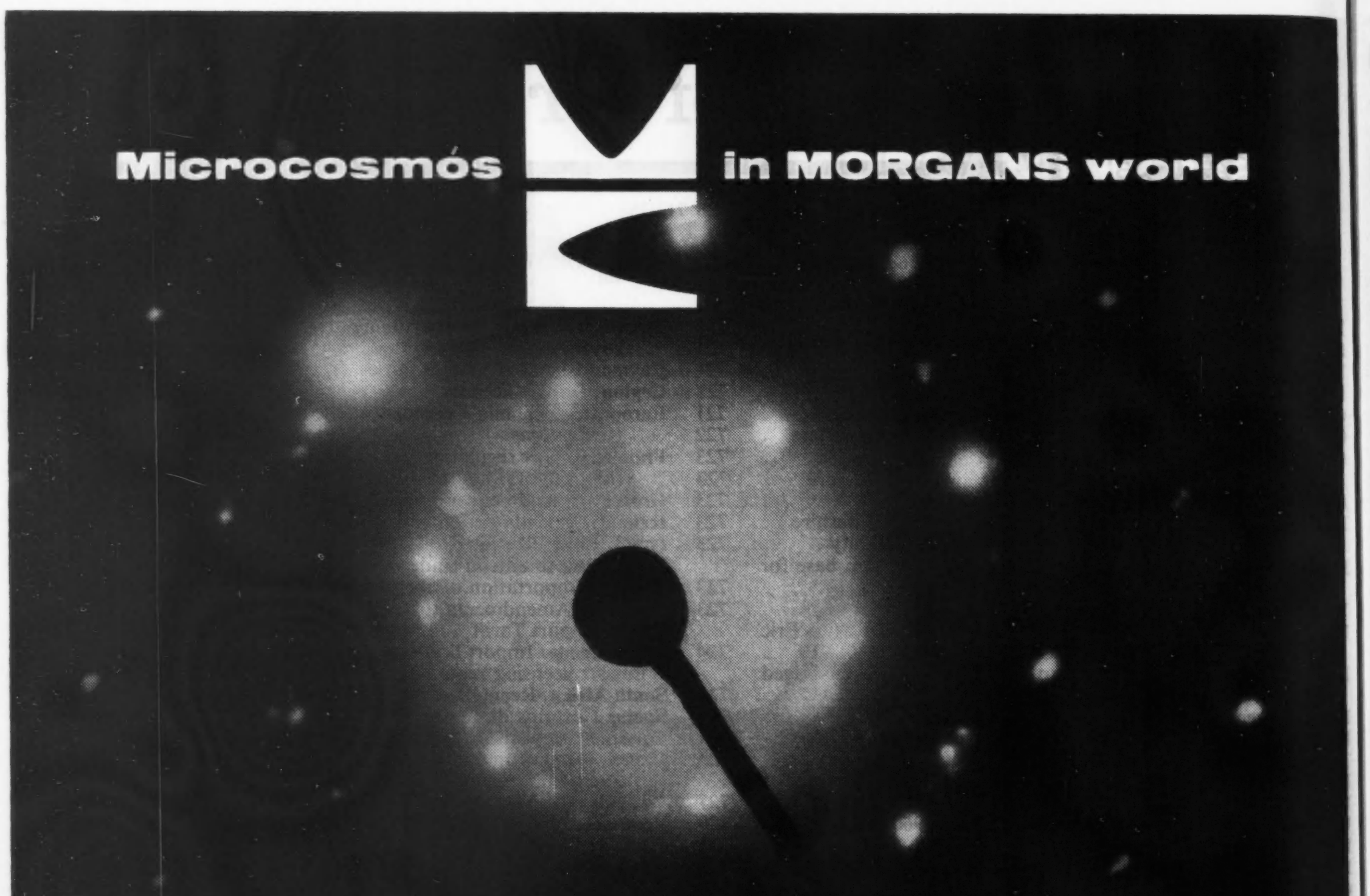

Morgans World is a complex of specialist technologies covering a wide range of refractory, ceramic and carbon materials and processes. The illustration is a selected area diffraction pattern from a graphitic carbon.

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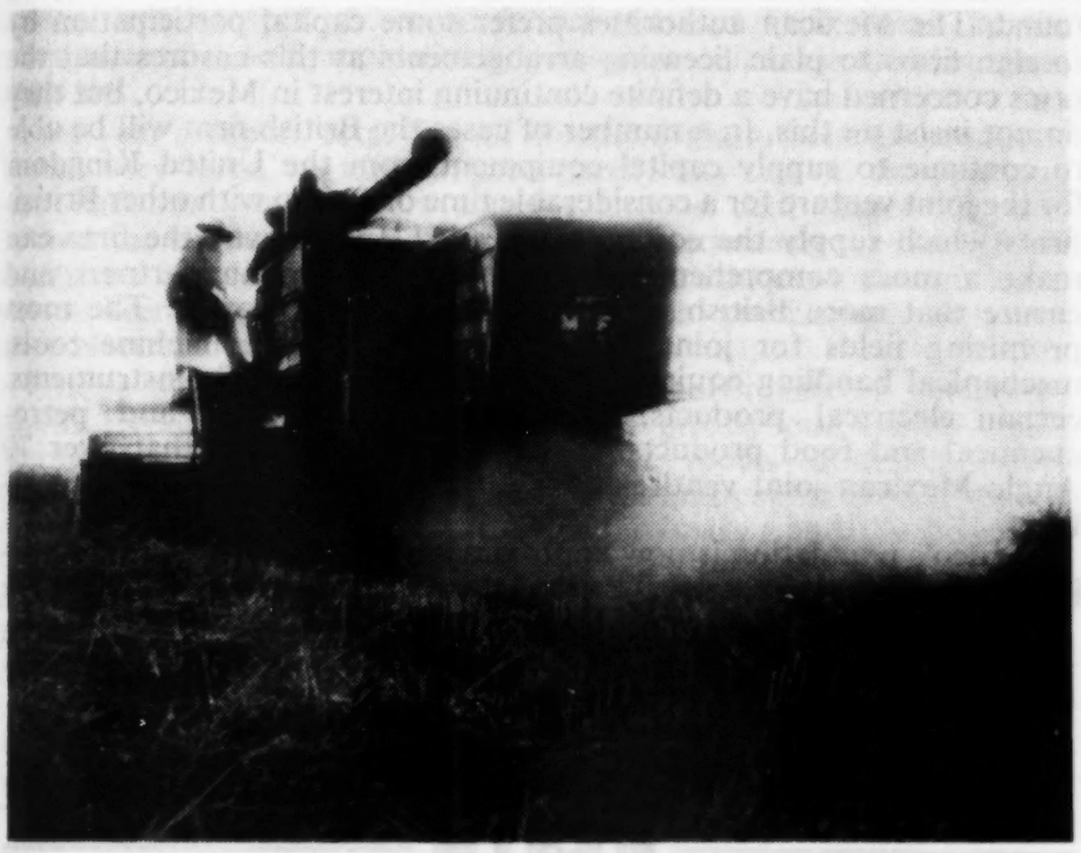
'Foliac' Colloidal Dispersions.

Mexico is booming

A REPORT FROM THE COMMERCIAL DEPARTMENT OF THE BRITISH EMBASSY, MEXICO CITY



British made Massey-Ferguson 500 combine harvesting in Mexico.

MEXICO HAS NOW fully recovered from the recession of 1961-62 which was in any case due to political causes largely connected with Cuba rather than to economic problems. Confidence improved steadily after the Cuban crisis of October 1962 and particularly after the selection at the end of 1963 of Lic. Gustavo Diaz Ordaz as the presidential candidate of the government party, the PRI; it has now increased further since the elections of July 1964 and the inauguration of Lic. Diaz Ordaz as President of the Republic on December 1 for a period of six years. 1964 indeed appears to have been a record year with the gross national product estimated at 7-9 per cent and the industrial production 11-12 per cent higher than the previous year.

Mexico's potentialities and her outstanding political and economic stability, which contrast so favourably with the uncertainties in most of the rest of the developing world, have led both to a large-scale inflow of capital and also to notable offers of long-term credit. The Bank of Mexico's stringent controls have prevented excessive credit expansion but increased borrowing by the outgoing government during its last months in office in order to complete an impressive number of social schemes resulted in the new administration being confronted with substantial deficits. Nearly all previous Mexican governments have faced the same situation and it is indeed not very serious. Taxation is being increased rather more than had originally been expected but it remains low compared with most developing countries, and if government spending in 1965 falls off while the deficits are being made good this may be no bad thing as a large proportion of the surplus capacity of 1961-62 has now been absorbed and inflationary pressures could otherwise have begun to build up. The rise in minimum wages and the introduction of compulsory profit sharing led to some rise in prices during the first quarter of 1964 but there have been few signs of any definite chain reaction. Private investment has been rising fast and with lower government spending and an increasing amount of new capacity

'TRADING WITH FRANCE' is the title of a 60 page illustrated supplement which will be published in the *Board of Trade Journal* next week.

expected to come into operation from the second half of 1965 onwards, inflationary pressures are not at present considered alarming.

The balance of payments remains satisfactory. Exports have been rising, partly but not only as the result of the higher prices of raw materials, and even if imports have been increasing even faster tourist receipts have been rising enough to bridge the gap. Short-term foreign debt is still a burden but Mexico's credit standing is deservedly such that the government was able to float US$100 million of 15-year bonds in New York during 1963-64. Large-longer-term loans are also in prospect from international institutions, especially the World Bank and the Inter-American Development Bank, and the percentage of future foreign earnings committed over the medium and long-term is reasonably low.

What opportunities does Mexico's boom offer to British firms? In 1964 United Kingdom exports totalled £17.8 million compared with £14.7 million in 1963. Consumer goods, with a few exceptions, are very strictly controlled, and cannot be imported except in the various free zones. Mexico protects her own industries and spends her foreign exchange earnings on goods necessary for further expansion. Imports of capital equipment, however, are now running at over £250 million a year and are rising steadily with the increase in Mexican foreign exchange earnings. Industrial raw materials also provide a few specialized opportunities, and participation in new industries either in the form of joint ventures, preferably with mainly Mexican capital, or in the form of licensing agreements should yield satisfactory returns.

The most promising fields for the export of capital equipment are machine tools, instruments and control equipment, scientific, medical and sophisticated office equipment, mechanical handling equipment and machinery for the food processing, air conditioning, paper and pulp, printing and plastic industries. Government departments and the State corporations are also big buyers, e.g., of petrochemical plants, sugar refineries, and communications and heavy electrical equipment, even if in most cases contracts are large and complicated and very long-term credit is expected so that only the bigger British firms, most of which are already represented in Mexico, may be interested. The mining industry, which is gradually recovering as the result of the tax exemptions offered to firms the majority of whose capital is Mexican, may also be needing new equipment. The 1968 Olympic Games are to be held in Mexico and if the example of Japan is any indication this will stimulate enormous construction activity. In particular, the Mexican authorities are proposing to build an underground railway in the capital and groups of firms in several countries are already making preliminary studies. Plans are also being considered for a new international airport outside Mexico City.

As regards industrial raw materials, some of Mexico's present imports will soon be manufactured in the country but most pharmaceutical and a number of chemical raw materials are still likely to be needed for some time.

It is often thought that United States firms have such an overwhelming advantage in the Mexican market that only those British companies

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MEXICAN REPRESENTATIVE
MR. WILLIAM HOCK
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which know that they can sell at very much lower prices stand any chance against them. In fact, Mexico is anxious to diversify her sources of supply as much as possible and most Mexican buyers are prepared to buy from Europe if the conditions are right. Servicing and satisfactory arrangements for the supply of spare parts are, of course, very important but the recent inauguration by Quantas of a direct London-Mexico air service should be of great assistance. It cannot be too strongly stressed, however, that prompt replies to inquiries, if possible in Spanish and with quotations in Mexican pesos or United States dollars, are most necessary in this highly competitive market. A good agent is also essential for almost all types of business and should be supported if possible by periodic visits by representatives from the United Kingdom; here the new Qantas service should again be most helpful. Mexico's credit standing is high and very good credit terms are expected, but British firms should now be able to compete in this field.

Joint enterprises are assuming increasing importance in Mexico. Direct exports may be more satisfactory both to British firms and to Britain in general but it is very often a question of taking some part in local manufacture or losing the market altogether. Mexican partners with long experience of conditions in this country and prepared to produce some, and sometimes all, of the capital required can usually be found. The Mexican authorities prefer some capital participation by foreign firms to plain licensing arrangements as this ensures that the firms concerned have a definite continuing interest in Mexico, but they do not insist on this. In a number of cases the British firm will be able to continue to supply capital equipment from the United Kingdom for the joint venture for a considerable time or to join with other British firms which supply the equipment needed. In this way the firm can make a more comprehensive offer to their Mexican partners and ensure that more British goods continue to be exported. The most promising fields for joint ventures at present are machine tools, mechanical handling equipment, special steels, scientific instruments, certain electrical products, pharmaceutical, chemical and petrochemical and food products. It may be worth adding that over 70 Anglo-Mexican joint ventlres have already been established successfully.

Mexico's population is now approximately 40 million and is increasing by 1¼ million every year. Even if the real market is still little more

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Electrical industry's 'fine record'

—Mr. Douglas Jay

'THE ELECTRICAL manufacturing industry is extremely important to this country, and is likely to be even more important in the future. I see from your annual report that your output is worth over £2,000 million a year, that you employ over 870,000 people and that your exports last year, at £363 million, were nearly 10 per cent of all the exports of the United Kingdom. This is a fine record. But there is no doubt that if the economic future of the nation is to be assured, we shall have to look for even more spectacular export performances by the more modern and advanced of our industries.' This was said by Mr. Douglas Jay, President of the Board of Trade, speaking at the annual luncheon of the British Electrical and Allied Manufacturers' Association in London on March 25.

Continuing, the President said that as other nations came to the fore in the older manufacturing industries, this country could only survive and prosper if we forged ahead and kept ahead in the more scientific and sophisticated industries like electrical manufacturing.

Last year's export total for all electrical manufactured products, though very large, he said, showed hardly any rise on the previous year, and our imports were actually a good deal higher. Exports showed an encouraging rise in Europe, particularly in the EFTA countries; but fell back in the Commonwealth, even though there was a keen underlying demand there for generating plant and other electrical products.

'I hope that the Government's decision to organize a Commonwealth Export Council, and to improve greatly our export credit facilities, will be a real stimulus to the exports of this industry. The fixed long-term rate of interest for certain export credits should in particular help the heavy end of the industry; and the Board of Trade is now of course prepared to give financial help to both inward and outward trade missions and for collective market research. But the Government does not pretend that it can organize everything or work miracles in the export trade; and in the end it is industry and the public who will have to decide whether we achieve in the next few years the sustained rise in exports which can alone guarantee both continued economic growth and a strong pound,' said the President.

The President said that export credits and promotion were certainly not enough in themselves if our prices were above those of our competitors, or if capacity here was not enough to meet a demand which was brisk both at home and abroad. He was glad that the electrical industry had not merely been reviewing its export plans with his Department and would be displaying its goods at an exhibition in Germany and in South Africa next year – as it did in Peking last autumn – but also that the association had been working through the industry's little Neddy, with the Government, to devise plans for enhancing the growth and competitive power of the industry. It was fortunate for the country and for the Government that we had so strong an association representing the electrical manufacturing industry. This had enabled a co-operative job to be done through the little Neddy.

Proposing the toast 'Our guests', Mr. E. B. Banks, outgoing President of BEAMA, said that much still needed to be done to educate British industry in the advantages to be gained from the new production techniques, especially among the numerous smaller manufacturing units of 500 employees or less. Automation had been too exclusively identified with highly complex and expensive installations which were beyond the means of any but very large companies and were applicable only to large-scale production. 'We must bring the subject down to earth and do everything possible to encourage smaller firms to install the less costly automatic control systems which are available and which can greatly improve our national industrial efficiency.'

Mr. C. R. Wheeler was elected president of the BEAMA in succession to Mr. Banks, and Lord Nelson of Stafford was elected deputy president. Mr. Wheeler is chairman of Associated Electrical Industries Ltd., and is a member of the British National Export Council and of the Commonwealth Export Council and chairman of the Committee for Exports to Australia.

Lord Nelson is chairman and chief executive of The English Electric Company Ltd., joint chairman of Atomic Power Construction Co. Ltd., a director of the Bank of England, and hon. president of the Foundation for Management Education and Chancellor-designate of the College of Advanced Technology, Birmingham.

MEXICO, *continued*

than 10 million it is growing very rapidly. The massive expansion of the steel industry and the recent establishment of an automotive and component industry mark a new stage in the country's development. The economy is broadly based and Mexico produces a large range of raw materials from oil and minerals to tropical and subtropical agricultural products such as cotton, sugar and coffee. The Mexican peso, which was last devalued in 1954, is very strong as well as being freely convertible and there are no restrictions on remittances abroad. With political fears apparently having subsided the future looks extremely bright. The Commercial Department of the Embassy and the British Chamber of Commerce, which keep in very close contact, will be glad to help in regard to regulations, markets, agents and suitable partners for local manufacture. Competition is tough but Mexico with her outstanding combination of stability and rapid growth offers great opportunities.

Mr. E. C. Redhead to visit South Wales

MR. E. C. REDHEAD, Minister of State (Overseas), Board of Trade, will visit South Wales on April 7 and 8. During his two day tour the Minister will visit firms who are making contributions to exports and will have discussions with local businessmen.

On April 7, Mr. Redhead will meet the export staff of the Board of Trade Office for Wales, and speak at a luncheon given by the South Wales and Monmouthshire Branch of the National Association of British Manufacturers at the Royal Hotel, Cardiff. In the afternoon he will visit Hoover Limited, Merthyr Tydfil, washing machine manufacturers, and in the evening the Minister will meet prominent local businessmen at a reception given by the Board of Trade Controller for Wales, Mr. R. W. Daniel, at the Royal Hotel, Cardiff.

On April 8, the Minister will visit Excelsior Ropes Limited, Cardiff and will then go on to Bridgend Estate to visit Zimmer Orthopaedic Limited, makers of surgical and orthopaedic appliances. The Minister will then visit Midland Silicones Limited, Sully, silicone manufacturers, where he will have lunch and tour the factory.

Note: The Minister who has special responsibility under the President of the Board of Trade for exports is carrying out a programme of visits to the regions to make personal contact with those engaged in the export effort. He has already visited Scotland, South West England, the Midlands, South Yorkshire and East Anglia as well as a number of firms nearer to London.

Mr. Roy Mason to visit Belfast

MR. ROY MASON, Minister of State (Shipping), Board of Trade, is to visit Belfast to inspect the shipbuilding and engineering works of Messrs. Harland & Wolff Ltd. today. This visit, originally arranged for Friday, March 19, had to be postponed because of Parliamentary business. The visit is one of a series the Minister has been making to shipbuilding and marine engineering centres throughout the United Kingdom and abroad.

The Minister, who is also responsible for tourism, will take the opportunity of this visit to see something of Northern Ireland's tourist attractions on April 3.

Note: Other shipyards which the Minister has recently visited are those on Merseyside, the Clyde, the North-east, the Humber and Ouse, Southampton, and in Sweden and Japan.

Custodian of Enemy Property for England and Scotland

THE BOARD OF TRADE have appointed Mr. William Arthur Atkins, Finance Division, Enemy Property Branch, Gavrelle House, Bunhill Row, London, E.C.1, to be Custodian of Enemy Property for England and Scotland as from March 11, 1965, in the place of Mr. J. H. Baillie.

Campaign to advertise Government Services for Exporters

The export promotion measures announced by Mr. Douglas Jay, President of the Board of Trade, on January 27, included a major advertising campaign to publicize Government Services for Exporters.

This campaign will begin on April 5. There will be extensive advertising in the national and local press, and later in the trade and technical press. The campaign will be directed to management concerned with, or likely to be concerned with, exporting and to others in industry who might influence a decision to export.

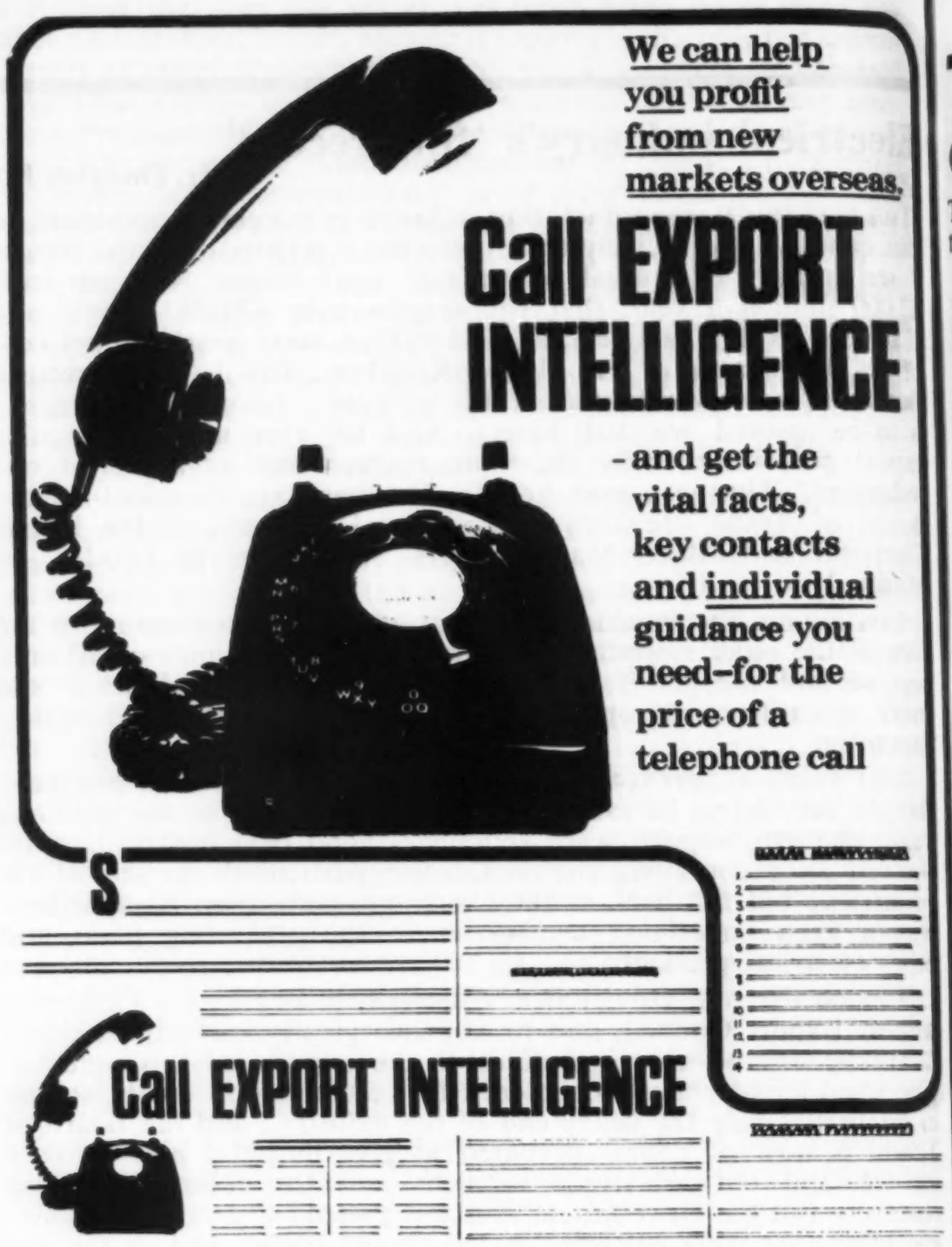
The advertising will explain that a personal, confidential and world-wide service, manned by experienced personnel, is ready to help each manufacturer with his export problems. The slogan is: 'CALL EXPORT INTELLIGENCE', and the advertisements will show that all the businessman has to do to start the ball rolling is to pick up the telephone and call the Export Intelligence Service of the Board of Trade.

Twelve main points on which the Export Intelligence Service can assist are listed in the advertisements:

1. Guidance on firms' individual export problems.
2. Information on the most likely markets for a firm's products overseas.
3. Introductions to potential agents and buyers.
4. Help with overseas business visits.
5. Reports on the commercial status of foreign firms.
6. Information on tariff and import regulations.
7. Details of overseas contracts out for tender.
8. Help and advice in taking part in Trade Fairs overseas.
9. Assistance in finding licensees to manufacture products abroad.
10. Investigation into product suitability for overseas tastes and customs.
11. Information on how to market and advertise products abroad.
12. Help with overseas publicity through the Central Office of Information.

The Board of Trade is laying on extra telephone lines at its Export Services Branch in London, and special arrangements are also being made to handle inquiries in the Board's eight regional and district offices throughout England, in the Board of Trade Offices for Wales at Cardiff, and for Scotland at Glasgow and Inverness. The Ministry of Commerce in Belfast operates Export Intelligence in Northern Ireland. **(A list of the special telephone numbers will be given in the advertisements on April 5).**

The campaign is being mounted in consultation with the Central Office of Information. The advertising agents, Mather & Crowther Ltd., were appointed by the Official Advisory Committee on the Appointment of Advertising Agents.


We can help you profit from new markets overseas.
Call EXPORT INTELLIGENCE
- and get the vital facts, key contacts and individual guidance you need–for the price of a telephone call
Call EXPORT INTELLIGENCE

Above is a reduced reproduction of the type of advertisement that will appear in the national and local press from April 5.

At present the Board's Export Services Branch in London handles more than 250,000 inquiries a year. The Board's Regional Offices also handle many thousands of inquiries.

There are commercial officers in over 200 British Embassies, Consulates and Trade Commission Offices overseas.

Mr. Douglas Jay, President of the Board of Trade (fifth left), seen with six Merchant Navy personnel and one volunteer coastguard, after he had presented the British Empire Medal to each of them at a ceremony at the Board of Trade on March 26. This was the first time that a President of the Board of Trade had presented BEM medals, the presentations previously having been made by the Minister of Transport. Seen (left to right) are Mr. T. J. Edwards, Mr. W. Hughes, Mr. W. Jackson, Mr. D. Payne, the President, Mr. J. S. Payne, Mr. S. J. Reece and Mr. W. C. Rowlands.

Changes in the regional organization

THE BOARD OF TRADE announce that the following changes in their regional organization took effect on April 1.

(i) The Yorkshire and Lincolnshire Region was re-named Yorkshire and Humberside Region.

(ii) Holland, Kesteven and the City of Lincoln ceased to be part of the former Yorkshire and Lincolnshire Region and became part of the Midland Region.

(iii) The Soke of Peterborough was transferred from the Midland Region to the Eastern Region.

(iv) The boundaries between the London and South Eastern and the Eastern Regions were slightly modified to coincide with the Northern and Eastern boundaries of the new Greater London Council administrative area:

Romford Municipal Borough and Hornchurch Urban District were transferred to the London and South Eastern Region, while Chigwell UD, Waltham Holy Cross UD, Cheshunt UD, Potters Bar UD, Elstree Rural District and Bushey UD were transferred to the Eastern Region.

The Ministry of Labour have made similar changes in their regional organization as from the same date.

A full list of the Board of Trade Regional Controllers and the areas which they cover is printed on page 741.

A new look for 'Economic Trends'

THE MARCH issue of 'Economic Trends' published on March 31 (HMSO price 6s. 5d.) introduces a new arrangement of statistical charts and tables designed to illustrate more clearly many important aspects and trends of the economy. The main emphasis is now placed on the charts so that the trends can be followed quickly and conveniently. Many statistical series not previously shown are now included and as new aspects of the economy assume importance new charts will be introduced to illustrate them.

Five year development plan for Llanelly

A DEVELOPMENT which will provide 100 new jobs in the next five years has been announced by Thyssen (Great Britain) Ltd., the mining and civil engineering firm with headquarters at Llanelly. They plan to build a new workshop for general engineering requirements and the fabrication of structural steelwork, on a site adjoining their new headquarters at Bynea, Llanelly. The scheme also provides for a two-storey office block to accommodate the drawing office, workshop management and transport departments.

The architects for the project are John Noel & Associates of Swansea and Llanelly. The consulting structural engineer is Glyn E. James of Swansea.

The firm's existing workshop at the Old Castle works, Llanelly, will be retained for use as a plant depot, stores and electrical and carpentry shops.

Thyssen's employ about 3,500 on major contracts throughout the country and are expanding rapidly. The workshop, which will have a floorspace of 24,000 square feet, is expected to be in full use by June of next year. It will initially provide jobs for about 100 personnel to be built up to about 200 within the next five years. The project has been given the full approval of the Board of Trade.

New microelectronics programme for Glenrothes, Fifeshire

A NEW major programme of development is announced by Hughes International (UK) Ltd. for their plant at Glenrothes, Fife, which has been increased by 13,500 sq. ft. in preparation for the production of planar devices. Behind this new programme is the company's decision to extend its activities in the microelectronics field.

Hughes International is at present producing diodes at a rate of over one million per month, and the new planar diode production area will initially produce 300,000 per month. A new transistor range will be developed using the planar technique, the first of these being a new 500 Mc/s device to supplement the existing range. The company is also actively engaged on thin film development at Glenrothes.

Applications for temporary exemption from import duty

THE BOARD OF TRADE are considering applications for the temporary exemption from import duty of the materials listed below on the grounds that these materials are not made in this country or the Commonwealth or the supply available from these sources is not substantial having regard to the existing United Kingdom demand.

Representations are invited from manufacturers in this country or agents of Commonwealth manufacturers who consider they are, or will be within a reasonable period, in a position to supply a substantial proportion of the United Kingdom demand for these materials, or who are interested in their future production.

Temporary exemptions come into effect on the operative date of the Treasury Order in which the materials are specified and normally continue until the end of the current calendar year, when they are reviewed.

Interested parties who wish to make representations should address them to Tariff Division, Board of Trade, 1 Victoria Street, London, S.W.1, preferably through a trade association, giving the respective reference shown below and stating whether their names may be passed to the applicants for temporary exemption. Representations should be received by April 20.

Tariff Heading	Proposed definition for tariff purposes	Applied for as	Exemption required until	Reference
29·06	*p*-Hydroxydiphenyl .	p-Phenyl phenol . .	December 31, 1965	6699
29·11	3 : 5 : 5 - Trimethylhexaldehyde.	3 : 5 : 5 - Trimethylhexanol.	December 31, 1965	6670
29·14	Octoic acid, mixed isomers	Iso-octanoic acid . .	December 31, 1965	6678
29·26	Guanidine nitrate . .	As in previous column .	December 31, 1965	6680
29·44	Chloramphenicol sodium succinate.	As in previous column .	December 31, 1965	6692

Drawback application on imported photographic film base for export

THE BOARD OF TRADE give notice that they are considering an application for the allowance of drawback of duty on photographic film base (other than nitro-cellulose), imported in rolls of a thickness not exceeding .007 metres, used in making for export film base prepared ready to accept an image by means of a chemical transfer process.

Any interested party wishing to support or oppose this application should do so in writing to the Tariff Division, Board of Trade, 1 Victoria Street, London, S.W.1, not later than April 21.

Yale to start production in Scotland

YALE AND TOWNE, of Willenhall, Staffs, who claim to be the world's largest lock and hardware manufacturers, are to open a new factory in Scotland. The company, a member of the Eaton Manufacturing Company, of the United States, is to acquire 20 acres of land by purchase at Livingston New Town – between Glasgow and Edinburgh, close to the proposed M8. The new factory is to be built in three phases – each of 60,000 square feet. The project is scheduled for completion by the end of 1969. It is estimated that production will start within the next year.

In the meantime, Yale and Towne have, in addition, agreed to rent a Government standard factory of 23,000 square feet. Here, basic production is scheduled to start in about three months, with initially some 30 to 40 employees, building up to a minimum of 100 by the end of 1965.

By the end of 1969 it is estimated that about 1,000 people will be employed – half of them women. The total investment cost of the new scheme will exceed £1¼ million.

Board of Trade Journal cover

The colour photograph published on the cover of last week's *Board of Trade Journal* of King George V Dock, Hull, appeared originally in 'Transport Age', a British Railways Board publication.

Handbook for exporters to EFTA countries

AN ENTIRELY revised and new-style edition of the Board of Trade's 'EFTA Compendium for the Use of Exporters' is published today. This is a handbook which shows how exporters can benefit from EFTA tariff reductions when selling their goods to countries belonging to the European Free Trade Association. It explains in detail how goods can qualify as EFTA goods and so enjoy the reduced EFTA rates of duty. It also gives specific guidance on procedures for claiming these reduced rates, including which forms to use and how they should be completed.

Duties on industrial goods of EFTA origin have already been generally reduced by 70 per cent and will be eliminated by the end of next year. In order to benefit from these reductions exporters must comply with the EFTA rules. The 'EFTA Compendium for the Use of Exporters' is therefore an essential manual both for firms already exporting to EFTA countries and for firms who intend to explore these markets.

The compendium was originally issued in a bound volume in 1960, but subsequent amendments have inevitably made this edition difficult to use. The new edition published today is a loose-leaf version so that future amendments, which will be issued on a standing order basis, can be easily inserted. It also has hard covers in order to withstand greater wear. The introductory notes have been extensively rewritten to give a fuller explanation of the rules of origin, taking into account a variety of queries raised by British exporters since the first edition was published.

Copies of the new edition of the 'EFTA Compendium for the Use of Exporters' can now be obtained either direct from HM Stationery Office or ordered through any bookseller, price 12s. 6d. net. A standing order for future amendments can be placed with HM Stationery Office (PO Box 569), London, S.E.1.

Note: The EFTA area covers Austria, Denmark (including Greenland but not the Faroes), Finland, Norway (including Spitzbergen), Portugal (including the Azores and Madeira), Sweden, Switzerland (and Liechtenstein), and the United Kingdom (including the Channel Islands and the Isle of Man).

British exports to EFTA countries last year amounted to £617.5 million, an increase of 11 per cent over the previous year.

Mr. Eric Wyndham White becomes Director-General of GATT

MR. ERIC WYNDHAM WHITE was, on March 23, named to the newly created post of Director-General of the General Agreement on Tariffs and Trade. This action was endorsed unanimously by the Contracting Parties to the GATT at their twenty-second session at Geneva.

Mr. Wyndham White has served since 1948 as Executive Secretary of the GATT. In announcing the creation of the new post, ambassador Julio Lacarte (Uruguay), acting chairman of the contracting parties, said that the action taken reflected the belief of the contracting parties that the new title was more appropriate to the head of the Secretariat of the GATT.

Four million overseas visitors to United Kingdom envisaged by 1970

Lord Geddes

LORD GEDDES, chairman of the British Travel Association speaking at the Association's council meeting in London on March 25, said that since the post-war 'Come to Britain' campaign was launched in 1947 the BTA had been able to report, year by year, increased numbers of visitors from overseas and higher earnings for the country in foreign currency. 1964, he added, was no exception. There were 2,400,000 visitors which was an increase of approximately 14 per cent. The money earned by Britain from these visitors, including the fares paid by them to British carriers, totalled well over £330 million. Tourism maintained its position as Britain's fourth largest export industry and biggest single earner of American dollars.

'This year we expect to draw somewhere in the region of 2,700,000 visitors from abroad and estimate that our earnings from these visitors, including fares paid by them to British carriers, will be about £360 million,' he said. 'If this encouraging upward trend continues Britain will be attracting in the region of 4,000,000 overseas visitors a year by 1970, with foreign-currency earnings for the country in excess of £500 million. Indeed, within a very few years tourism could easily become the country's top export trade and one of the biggest single economic factors in the country.'

Continuing Lord Geddes said that as steadily as our own tourist industry grew, so, too, did international competition. Our competitors were steadily increasing their efforts, putting more money into the job of attracting visitors to their shores.

Quoting some examples he revealed that recently Belgium had increased her spending on attracting foreign visitors by 106 per cent to $1,951,340 a year; Holland had increased its expenditure by 97 per cent to $870,000; Spain by 121 per cent to $2,045,191; the Irish Republic by 84 per cent to $3,112,000; and Italy by 22 per cent to $2,665,000. In the same period we in Britain increased our spending by only 14 per cent.

'Our competitors are catching us up. Unless we are prepared to increase substantially our annual spending on attracting overseas visitors, I fear the time might come when we shall no longer be able to claim a leading place for Britain in the international league of tourist countries.'

Postal increases and envelope standardization

MR. ANTHONY WEDGWOOD BENN, the Postmaster-General, said in the House of Commons on March 24:

'The Government have reluctantly concluded that an increase in postal charges is inescapable. The extent of this increase has been decided in the light of the Joint Statement of intent on productivity, prices and incomes.

'The main change proposed is an increase in the minimum charge for inland letters to 4d. The first weight step will, in future, be 2 oz., thus actually reducing the cost of the 2 oz. letter by ½d. This is estimated to yield £21 million in a full year. Other proposed increases affect inland postcards, printed papers and samples, newspapers, parcels and express service. Commonwealth rates, which are linked with inland rates, will be brought into line, but, to help exporters, overseas rates generally will not be increased. I propose to abolish inland charges on articles for the blind. The total yield of the changes is estimated to be £37 million in a full year. These changes will come into force on May 17 next.'

The General Post Office announced on March 26 that the size and shape of standard envelopes with which the Post Office is to press ahead are:

Minimum size 5½ in. x 3½ in.
Standard range 5 in. x 3½ in. to 9¼ in. x 4¾ in.
Shape oblong, with the longer side at least 1.414 times the shorter side.

These sizes and shapes have now been agreed internationally and are needed to help mechanization of the postal services.

The Postmaster-General announced on March 25 that, after consultation with the stationery trade, a firm date will be fixed for the introduction of a higher tariff for non-standard envelopes. Full details of standard envelopes will be published when the date fixed for the introduction of the higher tariff is announced.

The range of sizes was embodied in a resolution adopted by the Universal Postal Union at its Congress in Vienna last summer. Two countries, Belgium and Western Germany, have already announced the adoption of higher tariffs for non-standard items in the post. The Belgian differential charge was introduced on January 1 this year: in Western Germany it will be introduced on January 1, 1966. It will probably be at least two years before the differential charge is introduced in this country.

Purchase tax claims under personal export scheme

FORM PT40, which must be completed when a trader wishes to claim relief from purchase tax on goods exported under the Personal Export Scheme, has been revised so as to bring up to date the information in it. Copies of the revised form, which bears the letter D as a prefix to the serial number, are now available and traders concerned are advised to obtain supplies from their local Officer of Customs and Excise.

It is also requested by HM Customs and Excise that, after receipt of these supplies, copies of the form bearing the letters A, B or C as a prefix to the serial number should no longer be used.

The register of restrictive trading agreements

Additions and Amendments to the Register

A LIST of additions and amendments made to the alphabetical index to the register between January 1 and March 31, 1965, is given below; the amendments are shown in italics.

'D' and 'F' Agreements

Also given below, headed 'D' and 'F' Agreements, is a schedule which brings up to date at March 31, 1965, particulars of those agreements which have been determined or varied.

A full explanation of the basis on which these two lists have been compiled, and the meaning of the symbols used, was published in the *Board of Trade Journal* (page 56) on January 8, 1965.

Agreements referred to the Restrictive Practices Court

The undermentioned list, headed "Agreements referred to the Restrictive Practices Court," gives details of additional agreements in respect of which Notices of Reference have been issued, thus constituting formal commencement of proceedings before the Restrictive Practices Court, as explained in the introductory paragraph to the lists published in the *Board of Trade Journal* (page 56) on January 8, 1965. Anyone who may be in a position to assist the Court with evidence from his own experience of results of any of these agreements which he thinks affect the public interest is asked to communicate as early as possible with the Treasury Solicitor's Branch, Office of the Registrar of Restrictive Trading Agreements, Chancery House, Chancery Lane, London, W.C.2.

Inspection of the Register

The register may be inspected at a fee of 1s. per day, between 10 a.m. and 4.30 p.m., on any weekday except Saturday and certain holidays at any of the following addresses:—

Office of the Registrar of Restrictive Trading Agreements,
Chancery House, Chancery Lane, London, W.C.2.
9 Wemyss Place, Edinburgh, 3.
Chichester House, 64 Chichester Street, Belfast.

The indexes to the register, one as published in the *Board of Trade Journal* and one in which commodities are grouped by classes, may be inspected at these addresses free of charge.

Additions and Amendments to the Register

Registered No. of Agreement	Commodity
	B
1257	Bacon, butter, cheese, ham, Scotland, *delete F.1/60, add F.9/64.*
2305	Bacon pigs, *add E.4/65.*
256	Baseplates, fishplates, rails, *add F.12/64.*
2789	Bicycles, motor cycles, motor cycle spare parts, sidecars, D.2/64, *add C.3/65.*
1466	Bright bolts and nuts, studs, set pins, *add D.6/64.*
1467	Bright bolts and nuts, set pins, studs, *add D.6/64.*
2931	Broiler chickens, *add F.10/64.*
274	Building materials, Birmingham, *add C. 4/63.*
	C
2948	Carded belt hooks, steel belt lacing, D.5/58.
1100	Cold rolled steel strip, *add F.12/64.*
889	Coal preparation plant.
951	Concrete gullies, concrete manholes, concrete pipes, concrete tubes, D.11/59, *add C.1/65.*
2966	Cut flowers.
	E
689	Electrical switchgear, *delete E. 12/63, add D. 3/65.*
	F
2968	Footwear.
	G
2944	Grocery and provisions.
	H
2964	Hardwood sawn mining timber, England and Wales, E.9/65.
1094	Hematite pig iron, *add F.12/64.*
2488	High speed steel drill rods, *add F. 2/65.*
	I
2801	Iron and steel forgings, *add F.1/65.*
2802	Iron and steel forgings, *add F.1/65.*
2803	Iron and steel forgings, *add F.1/65.*
1084	Iron and steel sheets, *add F.12/64.*
130	Ironmongery and hardware, *delete F.3/57, add F.11/64.*
	M
2303	Mandarin oranges (canned), *add E.9/57.*
2653	Mandarin oranges (canned), *add E.10/58.*
2654	Mandarin oranges (canned), *add E.10/59.*
2655	Mandarin oranges (canned), *add E.10/60.*
2761	Mandarin oranges (canned), *add E.11/61.*
2783	Mandarin oranges (canned), *add E.11/62.*
2844	Mandarin oranges (canned), *add E.12/63.*
2843	Musical instruments, D.2/64, *add C.1/65.*
	N
1653	Newspapers, Midlands, D.7/64, *add C.3/65.*
2965	Newspapers (morning dailies).
	P
1530	Pressed bowls (new and refilled), *add F.11/64.*
2575	Pharmaceutical products, *delete F.4/60.*
	R
939	Roadstone, whinstone (dry and coated), Northumberland, *add F.7/61.*
2925	Rock bits, *add F.2/65.*
1101	Rolled and re-rolled steel products, *add F.12/64.*
	S
2962	Self adhesive cellulose tapes.
2963	Softwood, mining timber, England and Wales E. 9/65.
2874	Spirits, North London, *add F.10/64.*
2618	Standard metal windows, C.7/62, *add D 12/64*
213	Steel, *add F.12/64.*
1085	Steel forging ingots, *add F.2/65.*
	T
796	Telephone cables, *add D.1/61.*
798	Telephone cables, *add D.1/61.*
797	Telephone cables and copper wire, *add D.1/61.*
942	Textile fabric finishing, *add D.12/64.*
2926	Toys (stamp trading)
	W
2930	Wines and spirits, Maidenhead and district, *F.5/64.*

'D' and 'F' Agreements

Registered No. of Agreement	Commodity	Area	D or F	Date
130	Ironmongery and hardware	—	F	Nov. 1964
213	Steel	—	F	Dec. 1964
256	Baseplates, fishplates, rails	—	F	Dec. 1964
689	Electrical switchgear	—	D	Mar. 1965
796	Telephone cables	—	D	Jan. 1961
797	Telephone cables and copper wire	—	D	Jan. 1961
798	Telephone cables	—	D	Jan. 1961
939	Roadstone, whinstone (dry and coated)	Northumberland	F	July 1961
942	Textile fabric finishing	—	D	Dec. 1964
1084	Iron and steel sheets	—	F	Dec. 1964
1085	Steel forging ingots	—	F	Feb. 1965
1094	Hematite pig iron	—	F	Dec. 1964
1100	Cold rolled steel strip	—	F	Dec. 1964
1101	Rolled and rerolled steel products	—	F	Dec. 1964
1257	Bacon, butter, cheese, ham	Scotland	F	Sept. 1964
1466	Bright bolts and nuts, set pins, studs	—	D	June 1964
1467	Bright bolts and nuts, set pins, studs	—	D	June 1964
1530	Pressed bowls (new & refilled)	—	F	Nov. 1964
2488	High speed steel drill rods	—	F	Feb. 1965
2618	Standard metal windows	—	D	Dec. 1964
2801	Iron and steel forgings	—	F	Jan. 1965
2802	Iron and steel forgings	—	F	Jan. 1965
2803	Iron and steel forgings	—	F	Jan. 1965
2874	Spirits	North London	F	Oct. 1964
2925	Rock bits	—	F	Feb. 1965
2930	Wines and spirits	Maidenhead and district	F	May 1964
2931	Broiler chickens	—	F	Oct. 1964
2948	Carded belt hooks, steel belt lacing	—	D	May 1958

Agreements referred to the Restrictive Practices Court

Registered No. of Agreement	Commodity
1111	Alloy steel bright bars.
1112	Alloy steel black bars.
1113	Alloy steel billets and slabs.
883	Building materials
1079	Carbon and alloy tool steel.
2692	Hides and skins.
1080	High speed steel tool bits.
1081	High speed steel.
2488	High speed steel drill rods.
348	Nuts, bolts, screws for aircraft.
1530	Pressed bowls.

Parliamentary Answers

Below is a selection of Parliamentary answers of interest to trade and industry.

TUESDAY, MARCH 23

New factory space in Wales

Asked how many square feet of new factory space were built in each of the counties of Wales in the period 1951 to 1961 Mr. George Darling, Minister of State (Home), Board of Trade, gave the following figures:

Schemes for which industrial development certificates were issued and which were completed in the period 1951-61 (inclusive)

County - Wales	Square feet (Thousands)
Anglesey	236
Brecon	81
Caernarvon	263
Carmarthen	1,825
Cardigan	72
Denbigh	1,622
Flint	2,688
Glamorgan	17,055
Merioneth	42
Monmouth	4,651
Montgomery	108
Pembroke	1,910
Radnor	10

Industrial development certificates in Yorkshire

Answering a question on how many applications for industrial development certificates were received by the Board of Trade in the East and West Ridings of Yorkshire in the final quarter of 1964; and how this figure compared with that for the first quarter of 1964, the Minister of State (Home) said that in the first quarter of 1964 69 industrial development certificates were issued; in the fourth quarter 74 were issued and one refused.

Testing of life-jackets

A member asked if the testing of life-jackets and other safety equipment could be hastened in order to minimize the dislocation and delay caused to the manufacture and export of these appliances by British firms. Mr. Roy Mason, Minister of State (Shipping), Board of Trade, replied that many items of safety equipment already approved for use in British ships were not affected by the coming into force of the International Convention for the Safety of Life at Sea 1960. In respect of these items no further testing was required. The testing of life-jackets and other equipment for which the Convention lays down new requirements was proceeding as rapidly as possible. In several cases approvals had already been issued, for example for certain inflatable life-rafts and pyrotechnics.

Aberdeen trade fair support

Mr. Douglas Jay, President of the Board of Trade, was asked if he was aware of the success achieved by the Aberdeen Exhibition held in London in March 1965; and, in view of the need for publicising and developing the trade and industry of Aberdeen, if he would take steps, in conjunction with Aberdeen Chamber of Commerce and other relevant bodies, to support the trade fair of Scottish products to be held in Aberdeen in 1966.

Mr. George Darling, Minister of State (Home) replied: 'The Board of Trade will be glad to discuss with the organizers their plans for the trade fair to be held in Aberdeen in 1966. It is not, however, the practice of the Board to provide financial support for trade fairs in the United Kingdom.'

WEDNESDAY, MARCH 24

Patent Office changes

In the House of Lords a member asked what plans there were in the interests of industrialists and practitioners: (1) to prevent further dispersal of departments of the Patent Office; (2) to concentrate all departments of the Patent Office under one roof. Lord Rhodes, Parliamentary Secretary, Board of Trade, replied that HM Government were anxious that there should not be any further separation of main departments of the Patent Office and that further growth in the work of the office should not result in an increase in the number of separate buildings. It was the intention to provide a new building for the headquarters of the Patent Office as soon as possible, and the best location for this was under examination.

Fielden report on engineering design

The debate on the Fielden report on engineering design is reported in *Hansard*, columns 1719-1736.

THURSDAY, MARCH 25

New jobs in N-E Scotland

The President was asked how many new jobs were in prospect in north-east Scotland and how many new factories or industrial workshops had been started or were planned.

Mr. George Darling replied: 'Board of Trade officials are aware of over 1,100 jobs in prospect in north-east Scotland. Eight new factories are under construction and a further nine have been approved.'

In reply to a similar question about West Durham, Mr. George Darling replied that there were altogether more than 700 jobs in prospect in those areas, including over 600 for men and about 100 for women. He could not give separate figures for each area since this would involve the disclosure of confidential information about individual firms.

Shipping official in HM Embassies

A member asked the President whether he would arrange for the appointment to all British Embassies of a senior official with special responsibilities for the promotion of British shipping and for the early detection, discouragement and prevention of protectionist measures designed to restrict the full commercial freedom of shipper and shipowner.

Mr. Roy Mason, Minister of State (Shipping) replied: 'No, sir. At present two senior officials of the Board serve overseas with primary responsibilities in this field. But in most countries these matters are handled by the commercial departments of our Embassies. These arrangements work well, and my rt. hon. Friend sees no reason to alter them in the way suggested.'

Consumer protection debate

A debate on consumer protection, including high pressure sales techniques, is reported in columns 964-1,000 of *Hansard*.

MONDAY, MARCH 29

BOT Ministers' official visits overseas

The President was asked if he would give the dates, places and purposes of all official visits overseas by Ministers in his department which were already fixed, and in prospect, respectively.

He replied: 'I hope to visit India and Pakistan in April; to take part in the next EFTA ministerial meeting in Vienna on May 24 and 25; to attend the British weeks in Amsterdam in May and in Milan in October; and to visit Tokyo for the British Exhibition in September. The Minister of State (Overseas) hopes to address a meeting of the British Chamber of Commerce in Europe on April 14 in Brussels, and to visit the Hanover Fair from April 30 to May 2. The Minister of State (Home) has been invited to visit the Milan International Samples Fair, to be held between April 14 and 25. The Parliamentary Secretary hopes to visit the International Textile Fair in Frankfurt between May 25 and 28. My hon. Friends and I have in mind to make other overseas visits during the coming months, but our plans are as yet tentative.'

Metropolitan region office development

Asked when he would be ready to consider requests for office development in the metropolitan region. Mr. Douglas Jay said that the Board of Trade were prepared, from April 1, to consider requests for office development permits to be issued after the Control of Office and Industrial Development Bill becomes law. Application forms can now be obtained from the London and South Eastern and the Eastern Regional Offices of the Board of Trade, both of which are at Cromwell House, Dean Stanley Street, London, S.W.1. It will not, of course, be possible to grant permits before the Bill has received the Royal Assent.

Rembrandt painting export

Asked if he would refuse an export licence for the Portrait of his Son, by Rembrandt, sold on March 19, by auction. Mr. Douglas Jay said 'A decision on the application for a licence to export this painting will not be taken until it has been considered by the Reviewing Committee.'

Monopolies Bill

The second reading of the Monopolies and Mergers Bill, in which Mr. Douglas Jay spoke for the Government, is reported in *Hansard*, columns 1207-1255.

HOW OVERSEAS PRESS CORRESPONDENTS CAN HELP EXPORTERS

COPIES *of the Board of Trade booklet "Overseas Press Correspondents in London: How they and Industry can help each other" are available free of charge from Board of Trade, Information Division, Queen Anne's Mansions, Queen Anne's Gate, London, S.W.1.—or telephone Abbey 7877, Ext. 2768.*

The booklet explains how trade associations and individual firms, if assisted by the right material and facilities, can gain valuable publicity by disseminating information which is both of interest to their audience and of value to British exporters. Many suggestions are made on how to set about it, and there is a full list of the names and addresses of overseas press representatives in and around London.

New Books

The Finance of Overseas Trade. Institute of Bankers (60 pages. 3s. 6d. from the Institute of Bankers, 10 Lombard Street, London, E.C.2.). The three lectures which comprise this booklet were delivered in early March as the 1965 Ernest Sykes Memorial Lectures. They are entitled 'Short-Term Import and Export Finance', 'Medium and Long-Term Export Credit' and 'Current Aspects of Foreign Exchange', and the author of each lecture briefly considers present day practices in the light of his own specialized experience. Mr. B. S. Wheble discusses the variety of ways in which short-term credit is available to exporters, and the practical effects of using documentary letters of credit, international payment orders and documentary collections. Mr. C. P. Lunn considers the need for extended payment terms and the problems they pose; he sketches also the history of the development of such terms, and the part played today by the Export Credits Guarantee Department, the Bank of England and the insurance companies. Mr. E. G. Woolgar outlines the working of the exchange equalization account and the role of the Bank of England in the foreign exchange market, and discusses the influence of 'Euro-currency' on the world liquidity situation. The short, practical introduction to their subjects comprised by these lectures make a useful contrast with another book of the same title, W. W. Syrett's *Finance of Overseas Trade* (4th edition, 1964. Pitman. 32s. 6d.), a textbook in which the author sets out statements of principles and procedures more formally and at greater length, with sufficient detail to meet the requirements of students.

Bibliography on the Analysis and Projection of Demand and Production, 1963. Food and Agriculture Organization of the United Nations (279 pages. 25s., by post 26s. 4d., from H.M. Stationery Office and Government bookshops). This bibliography, published in FAO's *Commodity Reference Series,* supersedes a provisional edition of 1959 and two supplements of 1960 and 1961. It is produced in association with the Freedom from Hunger Campaign, and it provides a very full and well annotated list of references to recent literature on the techniques and results of analyses and forecast of food consumption, demand and production in specific countries throughout the world. It deals also with demand and production of specific agricultural products, including foodstuffs, textile fibres, rubber and wood products. The bibliography's four main sections cover successively methodology, commodities, projections and statistical sources, and may be of use to market research and business forecasters as well as to economists and statisticians. It concludes with a short list of other bibliographies, and with indexes of authors and countries.

Good Design, Good Business. Ministry of Technology (26 pages. Free from the Library, Ministry of Technology, State House, High Holborn, London W.C.2.). An illustrated booklet of ten case histories, describing successes achieved by improved engineering design, and the advantages that can follow when the design, production and sales sides of an organization get together to reconsider a particular product's design. These advantages include cost reductions through the use of alternative materials and changed manufacturing methods, and enhanced demand through adaptability to the changing needs of users. The booklet is a sequel to DSIR's *Good Design Pays* (1963), which contained seven similar studies.

Street Furniture from Design Index, 1965/66. Council of Industrial Design (85 pages. 10s. 6d. from the Council, 28 Haymarket, London S.W.1.). This is the second edition of an illustrated list of designs, all of which have been accepted for inclusion in the Design Index maintained by the Council of Industrial Design, of street lighting columns and brackets, litter bins, bus shelters, outdoor seats, parking meters and other items of street furniture. The photographs are accompanied by specifications and particulars of the manufacturers and designers. The catalogue serves to draw attention to the wide range of well-designed street furniture now available.

Encyclopedia of Patent Practice and Invention Management, edited by Robert Calvert (860 pages. Reinhold, New York; Chapman & Hall, 240s.). Described on its title page as 'a comprehensive statement of the principles and procedures in solicitation, enforcement and licensing of patents', this work regards its subject almost entirely from the point of view of American law and practice, and consists largely of detailed accounts of principles and procedure as they affect American industry and the United States Patent Office. It contains some 120 signed articles on broad main subjects, arranged in alphabetical order of titles, with cross references and with a subject index to topics dealt with in the articles. Among the contributions of wider interest to non-American readers are those on foreign patents (18 pages), Soviet patent law and practice (11 pages) and the European Patent Convention (7 pages). British law and practices have no main article and, although dealt with in the course of several other comparative articles, they are not included as such in the subject index.

Trade Directory of Malta, Including Classified Trade Index, 1965 (88 pages. 20s. from the Diplomatic Press and Publishing Co., 13 Cotswold Gardens, London N.W.2.). The first sixty pages of this new directory contain general information on the history of Malta, its government, industries and trade, finance and banking, transport and tourist attractions. Pages 61-86 contain a classified directory of firms and their addresses, and this does not always indicate satisfactorily the nature of the business carried out by a particular firm—whether manufacturing, importing, retailing, agency, and so on – though it does include lists of general merchants, importers, manufacturers' agents and exporters.

Education in Transition. Federation of British Industries (54 pages. 7s. 6d. from the Federation, 21 Tothill Street, London, S.W.1.). Designed to provide a ready reference to the recommendations and main implications of all the various recent Government reports on education and training which are of direct concern to industry. The booklet contains brief synopses of the recommendations of each report, and the major part of its text consists of lengthier summaries of the two most significant reports, those of the Robbins Committee on higher education and the Newsom Committee on children of average ability.

Other Publications

PENROSE ANNUAL, Volume 58, 1965. 'A Review of the Graphic Arts'. 344 pages. Lund Humphries, 50s. (Among the varied and lavishly illustrated contents of this new edition are articles on the presentation of technical information, on the education and training of designers, and on developments in printing and packaging techniques and equipment).

TRADER HANDBOOK 1965. 'A Legal, Technical and Buying Guide for the Motor, Motor Cycle and Cycle Trades'. 752 pages. Iliffe Books Ltd., 35s.

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Series expressed as index numbers and seasonally adjusted except where otherwise shown

	GROSS DOMESTIC PRODUCT (expenditure estimates)	INDEX OF INDUSTRIAL PRODUCTION	CONSUMERS' INCOME AND EXPENDITURE				FIXED CAPITAL EXPENDITURE					CHANGES IN STOCKS			
			Personal disposable income	Total consumers' expenditure		Retail sales	Total	Selected components: Manufacturing industry	Selected components: Distributive and service industries	Selected components: Dwellings	Selected components: Public sector excluding dwellings	Total	Selected components: Manufacturing industry	Selected components: Wholesalers	Selected components: Retailers
	at 1958 prices		at current prices		at 1958 prices	at 1961 prices	at 1958 prices					at 1958 prices			
Base of index	1958	1958	1958	1958	1958	1961	1958	1958	1958	1958	1958				
Value in base year, £m.	19,984	—	15,988	15,258	15,258	9,074	3,478	922	688	591	1,205	series shown in £ million			
1960	109	112	114	110	109	98	119	110	127	129	114	+592	+520	+48	+37
1961	112	114	122	116	111	100	129	130	135	137	121	+319	+230	+36	+29
1962	113	115	127	123	113	100	128	119	130	141	124	+101	+ 33	+22	+39
1963	118	119	134	129	118	103	132	107	140	146	133	+152	+ 89	+29	+34
1964	124*	128*	144*	138*	123*	106	153*	121*	161*	184	153	+483*	+332*	+41*	+49
1963															
3rd quarter	117	120	137	131	119	104	138	106	141	164	141	— 2	— 12	— 7	— 6
4th quarter	122	124	138	132	120	105	142	109	149	168	144	+127	+ 61	+23	+41
1964															
1st quarter	123	127	141	136	123	105	147	115	153	176	152	+ 88	+ 79	+ 2	+ 4
2nd quarter	123	127	142	136	121	105	150	120	153	184	149	+153	+126	+ 5	+ 1
3rd quarter	124	127	145	139	123	106	154	120	167	188	153	+119	+ 77	+ 6	+13
4th quarter	127*	131*	147*	141*	124*	107	159*	128*	170*	186	158	+123*	+ 50*	+28*	+31
1964															
August	..	127	..	..	..	106	..	..	..	..	..	..	..	..	..
September	..	127	..	..	..	106	..	..	..	..	..	..	..	..	..
October	..	129*	..	..	..	109	..	..	..	..	..	..	..	..	..
November	..	131*	..	..	..	107	..	..	..	..	..	..	..	..	..
December	..	132*	..	..	..	106	..	..	..	..	..	..	..	..	..
1965															
January	..	133*	..	..	..	108	..	..	..	..	..	..	..	..	..

	ORDERS		PRICES AND COSTS					LABOUR						IM-PORTS	EX-PORTS	BAL-ANCE OF PAY-MENTS: current balance
	Engineering industries: orders on hand†	Textiles and clothing industries: orders on hand†	Index of retail prices: Index†	Index of retail prices: % change on year earlier	Wholesale price index: non-food manufacturing industry: Basic materials and fuel used†	Wholesale price index: non-food manufacturing industry: Manufactured products: home sales†	Hourly wage rates: all industries and workers†	Wholly unemployed excluding school leavers: Mid-month or monthly average†	Wholly unemployed excluding school leavers: Change from previous period†	Wholly unemployed excluding school leavers: Normal seasonal change	Unfilled vacancies for adults: Mid-month or monthly average†	Unfilled vacancies for adults: Change from previous period†	Unfilled vacancies for adults: Normal seasonal change	at current prices	at current prices	
Base of index	Dec. 1958	Apr. 1959	Jan. 17, 1956 (Derived series from January 1963)		1954	1954	Jan. 31, 1956	series shown in thousands						1958	1958	series shown in £ million
Value in base year, £m.	..	..	—		—	—	—							3,836	3,250	
1960	117	136	110·7	+1·0	104·5	116·0	122·5	337	— 96	..	212	+55	..	121	112	—275
1961	120	104	114·5	+3·4	104·4	119·1	130·3	305	— 32	..	213	+ 1	..	119	117	— 22
1962	115	100	119·3	+4·2	103·0	120·6	136·2	419	+114	..	149	—64	..	121	120	+ 90
1963	135	117	121·7	+2·0	104·5	122·0	141·3	502	+ 83	..	144	— 5	..	130	130	+ 96
1964	162*	125*	125·7	+3·3	108·6*	125·4*	148·4	362	—140	..	221	+77	..	149	136	—374
1963																
3rd quarter	130	100	121·3	+1·3	104·2	122·1	141·5	428	— 76	—34	157	+10	+ 6	133	132	— 1
4th quarter	135	117	122·1	+2·1	106·1	122·6	143·3	450	+ 22	+50	157	Nil	—34	137	133	— 1
1964																
1st quarter	140	121	123·2	+1·5	107·9	124·0	146·0	445	— 5	+42	182	+25	— 5	146	135	— 77
2nd quarter	148	124	125·5	+2·8	107·8	125·0	147·7	355	— 90	—58	230	+48	+33	148	135	—102
3rd quarter	154	113	126 5	+4·3	108 6	125·8	149·4	311	— 44	—34	242	+12	+ 6	148	134	—110
4th quarter	162*	125*	127·6	+4·5	109·9*	127·0*	150·9	336	+ 25	+50	228	—14	—34	149	139	— 85
1965																
1st Quarter								353	+ 17	+42	233	+ 5	— 5			
1964																
August	153	117	126·7	+4·7	108·6	125·7	149·4	314	+ 11	+10	239	—11	— 9	156	142	..
September	154	113	126·7	+4·4	109·1	126·2	149·8	315	+ 1	+11	239	Nil	— 7	152	132	..
October	157*	119*	126·8	+4·1	110·0	126·3	149·9	332	+ 17	+27	233	— 6	—12	147	135	..
November	162*	127*	127 8	+4·6	110·3	127·2	150·7	338	+ 6	+19	230	— 3	—16	152	136	..
December	162*	125*	128·3	+4·8	109·4*	127·6*	152·1	337	— 1	— 1	222	— 8	—11	149	146	..
1965																
January	165*	124*	128·7	+4·6	109·2*	128·0*	153·2	363	+ 26	+41	221	— 1	— 1	145	136	..
February			128 7	+4·5	109·9*	128·2*	153·4	356	— 7	+ 2	229	+ 8	+ 6	138	144	..
March								341	— 15	—19	249	+20	+10			..

† NOT seasonally adjusted * Provisional.

United Kingdom direct investment overseas 1960 to 1964

Investment

DIRECT INVESTMENT by United Kingdom companies abroad (excluding oil) in 1964 is estimated to have been £262 million compared with £252 million in 1963 and £209 million in 1962.

Overseas companies added another £180 million to their direct investments in the United Kingdom during 1964, an increase of 12½ per cent over the £160 million in 1963.

Earnings

Earnings of British companies' branches, subsidiaries and trade investments overseas continued to rise also and amounted to £346 million in 1964, £12 million (3½ per cent) higher than in the previous year. Earnings of overseas-owned enterprises in the United Kingdom rose in the year by 4 per cent from £168 million to £175 million.

There was a modest increase in dividends remitted to the United Kingdom by British-owned subsidiaries abroad; they again represented slightly less than 50 per cent of earnings.

In contrast, overseas-owned enterprises in the United Kingdom stepped up the remittance of dividends to their parent companies abroad, during 1964, by 42 per cent. These remittances represented some 57 per cent of earnings (after tax and depreciation) compared with only 42 per cent in the previous year. The proportion remitted was not as high as in 1961, when it reached 69 per cent, largely in response to requests from the American authorities; but in terms of value, dividends remitted in 1964 (£94 million) were higher than in any year since this series began in 1958. Profits re-invested here by foreign concerns, which had been abnormally high at £90 million in 1963, fell back to £70 million in 1964.

Coverage

Estimates for 1964 are provisional and based on quarterly returns supplied by a sample of companies. They are liable to revision as annual returns become available. Figures for 1963 have been estimated from annual returns giving more than 80 per cent coverage of the total amounts involved: here again some alteration may be necessary as late returns are received. Figures for 1962 and earlier years are unlikely to be further amended.

All figures are exclusive of oil. The figures of investment and earnings for British concerns abroad for 1963 and 1964, but not for earlier years, include estimates for insurance companies.

In contrast with former articles in this series, all figures include an allowance for non-response.

Area and country analysis

Table 3(a) shows that 57 per cent of the flow of investment abroad from United Kingdom companies during 1963 was directed to sterling area countries, compared with 59 per cent in 1962, 55 per cent in 1961 and 64 per cent in 1960. Australia maintained her pre-eminent position among sterling area recipient countries, her share of the OSA total rising to 45 per cent compared with 40 per cent in 1962 and 28 per cent in 1961. South Africa's share of the OSA total rose sharply to 24 per cent in the year, compared with 13 per cent in 1962, and thus reached its highest level, in value and in percentage terms, since the series began.

The proportion of investment directed to North America increased in the year to 13 per cent, compared with 9 per cent in 1962; though this was still below the 18 per cent level which obtained in 1960 and 1961, the United States accounted for the preponderant part of the increase between 1962 and 1963. Investment in Western Europe (£55 million) also continued to rise. Two-thirds of it went to Common Market countries in 1963, and there was some falling off in investment in countries of the European Free Trade Area, following a very rapid increase since 1959.

Table 1 (a) Private direct investment, 1960 to 1964(1)

£ million

	Overseas branches, subsidiaries and associates of United Kingdom companies (3)					Branches, subsidiaries and associates of overseas companies operating in the United Kingdom (4)				
	1960	1961	1962	1963	1964	1960	1961	1962	1963	1964
Unremitted profits of subsidiaries	— 85	— 74	— 95	—118	—116	+ 67	+ 37	+ 58	+ 90	+ 70
Net acquisition of share and loan capital	— 80	— 82	— 64	— 61	— 76	+ 35	+170(2)	+ 49	+ 49	+ 68
Change in branch indebtedness	— 33	— 36	— 44	— 37	— 42	+ 3	+ 10	+ 1	— 7	+ 2
Change in inter-company accounts	— 52	— 34	— 6	— 36	— 28	+ 30	+ 19	+ 22	+ 28	+ 40
Total	—250	—226	—209	—252	—262	+135	+236	+130	+160	+180

Overseas investment in United Kingdom + United Kingdom investment overseas —

Earnings of UK companies' subsidiaries operating overseas (1) (2)

£ million

	1960	1961	1962	1963	1964
Earnings of overseas subsidiaries	157	152	177	215	219
Dividends remitted: Value	72	78	82	97	103
Percentage of earnings	46	51	46	45	47
Unremitted earnings of overseas subsidiaries	85	74	95	118	116

Earnings of overseas enterprises operating in the United Kingdom (1) (3)

£ million

	1960	1961	1962	1963	1964
Earnings of subsidiaries in the United Kingdom	125	118	122	156	164
Dividends remitted: Value	58	81	64	66	94
Percentage of earnings	46	69	52	42	57
Unremitted earnings of subsidiaries in the United Kingdom	67	37	58	90	70

(1) After tax and depreciation.
(2) Excluding oil and insurance, 1960 to 1962; excluding oil, 1963 and 1964.
(3) Excluding oil and insurance.

There was a continued fall in the proportion and value of our overseas investment going to less developed countries (defined as Latin America, South Eastern Europe, Africa, excluding South Africa, and Asia, excluding Japan). Investment fell back from £91 million in 1961 to £66 million in 1962 and £52 million in 1963, of which re-invested profits of subsidiaries accounted for £19 million, £25 million and £33 million respectively.

United States companies were again the chief overseas investors in British industry but with a reduced percentage of the total amount, 65 per cent compared with 73 per cent in 1962. Canadian enterprises increased their investment notably in the year, their proportion of the total rising from 7 per cent in 1962 to 14 per cent in 1963. Investment by European concerns at £33 million was 43 per cent above 1962 but only £2·6 million (9 per cent) more than in 1961. £20 million of the total was attributable to Switzerland and mainly it is thought to American concerns operating through that country.

Table 3(b) shows the latest figures of earnings on overseas direct investment. The pattern revealed for 1963 was substantially the same as in previous years. South Africa continued to lead Australia narrowly as the chief source of United Kingdom earn-

(*Continued on next page*)

DIRECT INVESTMENT OVERSEAS, *continued*

ings. Earnings on investments in North America have shown a noteworthy advance. Earnings in Western Europe edged upward and in 1963 were 50 per cent greater than in 1960; undertakings in Common Market countries were mainly responsible.

United States-owned companies accounted for approximately 80 per cent of the earnings of overseas enterprises operating in the United Kingdom.

Industrial analysis

Table 4(a) shows that the proportion of United Kingdom investment in manufacturing industries overseas has fallen to 46 per cent in 1963 compared with 57 per cent in 1962, although in value terms the amount has not decreased materially. Investment in mining rose to over 10 per cent of the total compared with 8 per cent in 1962 and 5 per cent in 1961. There was also a sharp recovery in investment in distributive outlets in all areas.

In Table 4(a) the increase between 1962 and 1963 in the earnings for the residual category is in part due to the inclusion of insurance earnings for 1963, but after allowing for this there was still a very substantial increase in the earnings of the other industries grouped under this heading.

Earnings from investment in manufacturing industry increased, but represented a smaller proportion of the total (45 per cent in 1963, against 50 per cent in 1962), the greater part being earned in the overseas sterling area. The contribution of agriculture in 1963 declined but the reduction was more than offset by increases elsewhere, notably in mining and in distribution.

In Table 4(b) manufacturing industries predominated with four-fifths of total earnings in 1963 compared with three-quarters in 1962. Motor vehicle manufacture was by far the most important branch as regards both investment and earnings. Chemical industries (excluding oil and petro-chemicals) accounted for 15 per cent of total earnings. Most of the rest was classified to distribution.

Table 1 (b) Earnings of private direct investment, 1960 to 1964 (1) (5)

£ million

	Overseas branches, subsidiaries and associates of United Kingdom companies (3)					Branches, subsidiaries and associates of overseas companies operating in the United Kingdom (4)				
	1960	1961	1962	1963	1964	1960	1961	1962	1963	1964
Profits of branches	+ 96	+ 93	+ 93	+114	+122	— 11	— 8	— 9	— 9	— 8
Profits of subsidiaries	+157	+152	+177	+215	+219	—125	—118	—122	—156	—164
Interest received or paid	+ 5	+ 6	+ 6	+ 5	+ 5	— 2	— 2	— 3	— 3	— 3
Total	+258	+251	+276	+334	+346	—137	—128	—134	—168	—175

United Kingdom credits + United Kingdom debits —

(1) All figures include an allowance for non-response.
(2) Includes the large Ford Motor Company transaction.
(3) Excluding oil and insurance, 1960 to 1962; excluding oil, 1963 and 1964.
(4) Excluding oil and insurance.
(5) After tax and depreciation.

Overseas direct investment transactions by area

Table (2) (a) Transactions of United Kingdom companies with overseas branches (1)

£ million

Area		Profits of branches	Net amount debited to branches for services rendered	Investment or disinvestment in branches		Depreciation of capital assets of branches
				Increase in investment	Decrease in investment	
North America	1960	3·6	—0·6	4·9	—	0·5
	1961	3·9	—0·6	10·9	—	0·5
	1962	3·1	2·4	—	0·4	0·5
	1963	7·8	2·7	—	7·1	0·5
Latin America	1960	3·5	0·9	3·5	—	0·8
	1961	2·2	1·3	3·2	—	0·9
	1962	2·9	1·0	1·2	—	1·0
	1963	2·3	0·7	0·4	—	0·8
Western Europe (3)	1960	6·8	0·1	2·3	—	1·5
	1961	7·4	0·1	1·0	—	1·4
	1962	6·9	1·8	8·2	—	1·8
	1963	8·0	0·6	2·3	—	1·7
Other Non-Sterling Areas (3)	1960	1·6	0·4	—	1·0	0·8
	1961	3·9	0·7	3·2	—	1·3
	1962	4·1	0·9	0·1	—	1·6
	1963	2·4	0·9	2·7	—	1·6
Overseas Sterling Area	1960	80·6	13·3	23·3	—	20·2
	1961	75·5	14·8	17·8	—	21·8
	1962	75·9	14·2	34·7	—	23·9
	1963	93·5	13·9	38·7	—	22·7
Total	1960	96·0	13·4	33	—	23·8
	1961	93·0	15·0	36	—	26·0
	1962	93·0	18·8	44	—	29·0
	1963	114·0	16·5	37	—	27·4

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Table 2 (b) Transactions of United Kingdom companies with overseas subsidiaries and associates (1)

£ million

Area		U.K. companies' share of overseas companies' profits	Interest received	Dividends received	Unremitted profits (5)	Net amount debited to overseas companies' for services rendered	Net acquisition of overseas companies share and loan capital	U.K. companies' share of depreciation of capital assets of overseas companies	Change in amount due to U.K. companies on inter-company account (6)
North America	1960	34·7	0·9	16·1	18·6	—0·2	15·7	37·2	+ 5·3
	1961	34·2	0·9	16·4	17·8	—0·9	11·7	35·4	— 0·5
	1962	40·9	1·2	20·7	20·2	0·1	2·2	39·9	— 3·7
	1963	56·4	0·8	31·0	25·4	—0·5	9·5	39·2	+ 4·9
Latin America	1960	11·5	0·1	3·9	7·6	0·4	1·5	3·0	+ 2·1
	1961	9·5	0·2	3·2	6·3	0·7	7·4	3·4	+ 4·5
	1962	10·4	0·3	4·0	6·4	0·8	3·6	4·4	+ 2·6
	1963	13·7	0·3	5·1	8·6	0·9	6·5	3·8	+ 0·3
Western Europe (3)	1960	14·8	0·7	8·6	6·2	0·5	13·1	12·1	+ 4·4
	1961	21·6	0·6	8·9	12·7	1·8	13·6	15·6	+13·0
	1962	20·9	1·1	12·5	8·4	4·8	15·4	18·3	+17·3
	1963	25·0	0·6	13·3	11·7	3·2	20·1	22·1	+20·7
Other Non-Sterling Areas (3)	1960	6·0	0·6	4·2	1·8	1·1	2·7	2·3	+ 1·6
	1961	3·0	0·2	1·9	1·1	0	—0·1	1·2	— 3·4
	1962	3·9	0·2	0·5	3·4	0·2	2·5	1·4	— 1·0
	1963	3·2	0·4	0·5	2·7	0·7	—0·1	1·6	— 0·4
Overseas Sterling Area	1960	90·0	2·7	39·2	50·8	6·6	47·0	43·2	+38·6
	1961	83·6	4·1	47·4	36·2	8·8	49·3	46·8	+20·5
	1962	100·9	3·2	44·3	56·6	10·2	40·3	56·0	— 9·2
	1963	116·8	2·9	47·2	69·6	10·7	25·0	61·9	+10·5
Total	1960	157	5	72	85	8·3	80	97·8	+52
	1961	152	6	78	74	10·4	82	102·4	+61
	1962	177	6	82	95	16·2	64	120·1	+ 6
	1963	215	5	97	118	14·9	61	129·3	+36

Table 2 (c) Transactions of United Kingdom branches with overseas parent companies (2)

£ million

Area		Profits of branches	Net amount charged for services rendered		Investment or disinvestment in branches		Depreciation of capital assets of branches
			Credited to U.K. branches	Debited to U.K. branches	Increase in investment	Decrease in investment	
North America	1960	7·4	—	0·8	1·4	—	0·4
	1961	6·2	—	0·7	0·4	—	0·5
	1962	5·1	—	0·7	2·2	—	0·7
	1963	5·1	—	0·1	2·7	—	0·3
Western Europe (4)	1960	1·2	—	0·1	—	4·0	0
	1961	1·4	—	0·1	10·9	—	0
	1962	0·8	0·1	—	0·1	—	0
	1963	0·6	—	0·1	0·2	—	0
Rest of the World (4)	1960	2·3	—	0·1	5·2	—	0·4
	1961	0·3	—	0·1	—	1·2	0·1
	1962	3·0	0·1	—	—	1·4	0·2
	1963	3·2	0	—	—	10·0	0·1
Total	1960	11	—	1·1	3	—	0·8
	1961	8	—	0·8	10	—	0·6
	1962	9	—	0·5	1	—	0·9
	1963	9	—	0·2	—	7·0	0·5

(Continued on next page)

Patents endorsed 'Licences of Right'

UNDER SECTION 35 of the Patents Act, 1949, the following patents were endorsed 'Licences of Right' on the dates specified:

NUMBER	GRANTEES	SUBJECT-MATTER
	March 5	
729,555	Brennan, J. B.	Casting and bonding metal to a strip.
729,822	Brennan, J. B.	Electrodes for electrolytic devices.
732,115	Brennan, J. B.	Casting apparatus.
736,041	Brennan, J. B.	Continuous casting of materials.
745,427	Brennan, J. B.	Casting of metal.
748,642	Brennan, J. B.	Casting molten materials.
748,643	Brennan, J. B.	Casting.
814,971	Brennan, J. B. (Patent of Addition to No. 732,115)	Casting.
	March 10	
799,211	Rayner & Co.	Book markers and like devices.
	March 12	
849,991	Choo-ng Ang Oh	Loudspeaker control systems.
911,589	Jarnufeylesztesi Intezet	Torsional damper for IC engines.
915,267	George Blair & Co. Ltd.	Axle bosses.
915,467	Threlfall, T. H.	Dispensing device.
	March 15	
873,989	Paillard, S. A.	Escapement mechanism for typewriter carriage.
898,214	Paillard, S. A.	Feeler device responsive to a galvanometer needle.
	March 16	
894,832	The Upjohn Co.	Medicated products.
901,021	The Upjohn Co.	Paper or the like.
972,061	Soil Mechanics Ltd.	Winches.
	March 17	
750,215	Brennan, R. Mc.	Making metallic strip.
861,940	British Rubber Producers' Research Association.	Inhibition of volatile acid formation in latex.

Any person who claims that the patentees at the time of endorsement of any of the above patents was precluded by a contract in which the claimant is interested from granting licences under the patents may apply for cancellation of endorsement of Patents Form No. 45 within two months after the date of the endorsement.

GORDON GRANT,
Comptroller-General.

Patent Office.

Table 2 (d) Transactions of United Kingdom subsidiaries and associates with overseas parent or affiliated companies (2)

£ million

Area		Overseas companies' share of U.K. companies' profits	Interest paid to overseas companies	Dividends paid to overseas companies	Unremitted profits (5)	Net amount charged for services rendered		Net acquisition of U.K. companies' share and loan capital	Overseas companies' share of depreciation of capital assets of U.K. companies	Change in amount due from U.K. companies on inter-company account (7)
						Credited to U.K. companies	Debited to U.K. companies			
North America	1960	108·1	0·3	51·7	56·4	—	17·8	17·8	44·4	+28·2
	1961	104·4	0·4	68·9	35·6	—	21·9	153·0	56·2	+11·8
	1962	108·0	0·8	57·4	50·6	—	25·2	31·3	69·9	+19·8
	1963	138·7	0·7	57·3	81·3	—	25·1	27·5	79·0	+14·2
Western Europe (4)	1960	14·2	1·8	5·0	9·2	—	5·0	9·0	9·7	+ 2·0
	1961	11·6	1·3	12·6	0·9	—	6·7	13·5	12·0	+ 6·8
	1962	11·8	1·9	5·5	6·3	—	7·0	15·7	10·2	+ 1·0
	1963	14·5	1·8	6·6	8·0	—	7·6	16·2	10·3	+ 8·5
Rest of World (4)	1960	2·3	0·2	0·9	1·4	—	0·2	8·4	0·4	— 0·2
	1961	2·0	0·3	0	2·2	—	0·3	3·5	0·4	+ 0·4
	1962	2·3	0·4	1·1	1·2	0·2	—	2·0	0·7	+ 1·1
	1963	2·8	0·4	2·1	0·7	—	0·4	5·4	1·6	+ 5·3
Total	1960	125	2	58	67	—	23·0	35	54·5	+30
	1961	118	2	81	37	—	29·0	170	68·7	+19
	1962	122	3	64	58	—	32·0	49	80·8	+22
	1963	156	3	66	90	—	33·0	49	90·9	+28

Notes to Table 2:
(1) Excluding oil and insurance, 1960 to 1962; excluding oil, 1963.
(2) Excluding oil and insurance.
(3) Dependencies of Western European countries are included in 'Other non-Sterling Areas.'
(4) Dependencies of Western European Countries are included in 'Rest of World.'
(5) Share of profits, after tax and depreciation, less dividends.
(6) Increase in amount due to U.K. +; Decrease in amount due to U.K. —.
(7) Increase in amount due from U.K. +; Decrease in amount due from U.K. —.
In the tables '0' means less than half the final digit shown; .. means figures not available owing to disclosure. * Means figures not available.
Owing to rounding figures may not add through to the total. All figures include an allowance for non-response.

(Tables continued on next page)

Registrations of British and Foreign films

The following are details of films registered by the Board of Trade under the Films Act, 1960, during the week ended Friday March 26, 1965.
Br/E indicates that the film is a British quota film,

Title of Film	Registered in the Name of	Maker's Name	Registered No.	Playing Time Minutes	Date of Registration
		BRITISH			
I've Gotta Horse	Warner-Pathe Distributors Ltd.	Windmill Films Ltd.	Br/E 30206	92	March 25
The Legend of Young Dick Turpin	Walt Disney Productions Ltd.	Walt Disney Productions Ltd.	Br/E 30207	83	March 25
The Axe and the Lamp	Contemporary Films Ltd.	Halas and Batchelor Cartoon Films Ltd.	Br/E 30208	6	March 26
Eagle Rock	Children's Film Foundation Ltd.	World Safari Ltd. for Children's Film Foundation Ltd.	Br/E 30209	62	March 26
Victim Five	British Lion Films Ltd.	Towers of London (Films) Ltd.	Br/E 30213	88	March 26
The Intelligence Men	Rank Film Distributors Ltd.	Rank Organisation Film Productions Ltd.	Br/E 30214	103	March 26
Movietone News 1867A	Twentieth Century-Fox Film Co. Ltd.	British Movietonews Ltd.	Br/E 29916	9	March 26
Movietone News 1868	" "	" "	Br/E 29917	7	March 26
Pathe News 65-24	Warner-Pathe Distributors Ltd.	Associated British-Pathe Ltd.	Br/E 29968	8	March 26
Pathe News 65-25	" "	" "	Br/E 29969	8	March 26
		FOREIGN			
Marriage Italian Style	Paramount Film Service Ltd.	C.C. Champion, s.p.a. Rome and Les Film Concordia, Paris	F 30197	100	March 22
Bronco Kids	" "	Paramount Pictures Corporation	F 30198	8	March 22
Kings of the Wild Waves	" "	" "	F 30199	15	March 22
Hip, Hip Ole	" "	" "	F 30200	6	March 22
Two Worlds of Scandinavia	" "	" "	F 30201	9	March 22
Accidents Will Happen	" "	" "	F 30202	6	March 22
Bus Way to Travel	" "	" "	F 30203	6	March 22
Hercules Against the Moonmen	Miracle Films Ltd.	Rofilm S.r.l., Rome	F 30204	88	March 25
Blood River	" "	UFA International G.m.b.H., Munich	F 30205	82	March 25
Young and Eager	Warner-Pathe Distributors Ltd.	Warner Brothers Pictures Inc.	F 30210	80	March 26
Story of a Small Country	Contemporary Films Ltd.	Ceskoslovensky Filmexport, Prague	F 30211	19	March 26
The Seat	" "	Film Polski, Warsaw	F 30212	7	March 26

British film fund agency

THE BRITISH Film Fund Agency has published the following information for the four weeks ended February 27, 1965.

Distributors' earnings submitted:

High cost films	£494,102	
Low cost films.		
Eligible (after multiplying by 2½)	£25,983	
Not eligible for 2½ times rental	£4,696	
		£524,781
Films of less than 3,000 feet (after multiplying by 2½)		£86,808
		£611,589
Levy collections paid to Agency by HM Customs and Excise to February 22, 1965, approximately covering entertainments to January 30, 1965, together with an estimate of collections for entertainments for the four weeks ended February 27, 1965		£432,500

The fourth interim allocation for the eighth distribution period will be at the rate of 46 per cent.

Cinema admissions and takings in February

DURING FEBRUARY the weekly average of admissions to cinemas in Great Britain was 6.8 million, and the weekly average of gross box office takings was £1.22 million.

Investment and earnings by area and country

Table 3 (a) Private direct investment by area and main countries (1)

£ million

Area and Country	1960		1961		1962		1963	
	Overseas branches, subsidiaries and associates of U.K. companies (2)	Branches, subsidiaries and associates in U.K. with overseas principals (3)	Overseas branches, subsidiaries and associates of U.K. companies (2)	Branches, subsidiaries and associates in U.K. with overseas principals (3)	Overseas branches, subsidiaries and associates of U.K. companies (2)	Branches, subsidiaries and associates in U.K. with overseas principals (3)	Overseas branches, subsidiaries and associates of U.K. companies (2)	Branches, subsidiaries and associates in U.K. with overseas principals (3)
NORTH AMERICA	— 44·5	+104·0	— 40·1	+200·8	— 18·4	+104·1	— 32·7	+125·7
U.S.A.	— 15·9	+ 85·8	— 21·1	+186·3	— 10·2	+ 94·5	— 25·9	+103·7
Canada	— 28·6	+ 18·2	— 19·0	+ 14·5	— 8·2	+ 9·6	— 6·8	+ 22·0
LATIN AMERICA	— 14·6	+ 0·2	— 21·5	..	— 13·9	+ 0·7	— 15·7	+ 0·2
of which: Peru	— 0·4	—	— 0·1	—	— 0·6	..	— 1·1	..
Chile	— 0·6	—	— 1·8	—	— 0·7	..	+ 0·2	..
Brazil	— 4·0	..	— 4·6	..	— 3·0	..	— 3·8	+ 0·2
Uruguay	— 0·3	..	— 0·1	..	+ 0·2	..	+ 0·2	
Argentine	— 4·0	..	— 9·2	..	— 6·0	+ 0·5	— 3·7	— 0·2
WESTERN EUROPE (5)	— 25·9	+ 16·2	— 40·2	+ 30·3	— 49·4	+ 23·1	— 54·8	+ 32·9
EFTA of which:	— 3·9	+ 11·9	— 11·4	+ 10·8	— 18·9	+ 19·6	— 15·9	+ 22·4
Portugal	+ 0·1	..	— 0·6	..	— 1·4	..	— 2·6	+ 0
Switzerland	— 1·6	+ 9·7	— 4·7	+ 10·6	— 13·7	+ 19·1	— 8·2	+ 20·3
Denmark	— 0·7	+ 0·3	— 1·0	+ 0·6	— 1·6	+ 0·5	— 1·3	+ 0·3
EEC of which:	— 21·5	+ 3·5	— 26·4	+ 17·3	— 29·2	+ 2·5	— 36·2	+ 9·7
West Germany	— 5·2	+ 1·2	— 9·8	+ 0·7	— 14·2	+ 1·2	— 11·3	+ 2·2
Netherlands	— 2·1	+ 2·0	— 2·0	+ 4·3	— 6·0	+ 2·3	— 7·1	+ 2·7
Belgium and Luxembourg	— 4·7	+ 0·9	— 1·7	+ 0·8	— 9·2	— 0·5	— 3·2	+ 0·8
France	— 5·5	— 1·1	— 10·0	+ 11·7	— 5·3	— 0·5	— 11·3	+ 2·6
Italy	— 4·1	+ 0·5	— 2·8	— 0·2	+ 5·2	— 0	— 3·1	+ 1·3
Rest of Western Europe	— 0·5	+ 0·8	— 2·3	+ 2·3	— 1·4	+ 1·2	— 2·8	+ 0·8
OTHER NON-STERLING AREAS (5)	— 5·1	+ 1·1	— 0·6	..	— 5·0	+ 0·6	— 5·0	+ 4·2
of which: Iraq	+ 1·2	..	— 0	—	+ 2·6	—	— 0·2	—
Iran	— 0·4	—	— 0·3	—	+ 0·3	—	+ 0·2	—
Indonesia	— 2·2	..	— 0·9	..	— 5·0	..	— 0·8	..
Thailand	— 0·3	—	— 0·4	..	— 0·5	..	— 1·3	—
OVERSEAS STERLING AREAS	—159·9	+ 13·6	—123·6	+ 4·9	—122·3	+ 1·5	—143·8	— 3·0
of which: South Africa	— 18·8	+ 6·0	— 9·3	+ 0·3	— 15·4	+ 3·3	— 34·0	— 1·7
India	— 13·5	..	— 14·0	— 0·3	— 14·1	+ 0·1	— 14·4	..
Australia and Dependencies	— 59·6	— 0·4	— 34·7	+ 1·0	— 48·4	— 0·1	— 65·1	+ 1·0
New Zealand	— 6·0	..	— 6·1	..	— 8·0	— 0·1	— 4·3	+ 0
Rhodesia and Nyasaland	— 12·8	..	— 15·0	..	— 6·4	+ 0·2	+ 2·6	..
Pakistan	— 1·8	..	— 2·1	..	— 3·7	..	+ 0·1	— 0
Singapore	— 0·6	..	+ 0·1	..	— 1·0	+ 0·3	—	—
Federation of Malaya	— 8·6	..	— 7·4	—	— 6·3	..	—	—
Federation of Malaysia	—	—	—	—	—	—	— 3·5	..
Federation of Nigeria	— 6·9	..	— 10·5	..	+ 4·6	..	— 6·6	..
Sierra Leone	— 1·1	—	— 2·3	—	— 4·1	—	— 1·6	—
Ghana	— 4·1	—	— 1·9	—	— 2·9	..	+ 1·8	..
Kenya	— 2·6	—	— 1·9	—	— 0·9	..	+ 0·8	..
Uganda	— 0	—	..	—	— 0·2	—	+ 0·2	—
Hong Kong	— 0·4	..	— 1·4	+ 0·1	— 2·9	— 0·1	— 2·5	— 0·1
Jamaica	— 4·7	..	— 2·1	..	+ 2·3	..	— 1·9	..
Trinidad and Tobago	— 2·6	..	— 0·1	..	— 3·5	..	— 1·6	..
British Guiana	+ 0·7	—	+ 0·4	—	+ 1·6	..	— 1·4	..
Other British West Indian Territories	— 2·6	..	— 5·1	..	— 6·6	+ 1·1	— 1·8	+ 4·1
Persian Gulf States	+ 0	—	— 0·3	—	— 2·2	—	— 0·6	—
Irish Republic	— 4·7	— 0·1	— 4·5	+ 0	— 3·2	— 0·5	— 9·4	—0
Total	—250	+135	—226	+236	—209	+130	—252	+160

(Table continued on next page)

Marine inquiry

THE FORMAL investigation into the circumstances attending the collision between the m.v. Trentbank of Glasgow, ON 304137, and the s.s. Fogo of Portugal in the Mediterranean Sea on September 18, 1964, will open at 10.15 a.m. on Monday, April 26, at the Appeal Court, County Buildings, 40 Wilson Street, Glasgow.

Overdrafts of the nationalized industries

THE TOTAL bank overdrafts of the nationalized industries at March 17, amounted to £39.6 million, of which £33.1 million was from the clearing banks and £6.5 million from the Scottish banks.

New Productivity films

THREE NEW films entitled 'Productivity Control', 'Productivity Primer', and 'Value Analysis' were shown at the National Film Theatre, South Bank, London, S.E.1, by the British Productivity Council on March 24. All BPC films can be hired from the Central Film Library, Government Building, Bromyard Avenue, Acton, W.3.

Business Monitor: Production Series

THE FOLLOWING titles and issues of Business Monitor Production Series are now available, and copies may be obtained by annual subscription from HM Stationery Office, PO Box 569, London, S.E.1.:

Monthly at £1 a year, post free:

Home-grown Timber for January 1965.
Pottery and Electrical Ware for January 1965.
Wheeled Tractors for January 1965.

Quarterly at 7s. 6d. a year, post free:

Bedding for October-December 1964.
Floor-coverings for October-December 1964.
Gloves and Mittens for October-December 1964.
Pens and Pencils for October-December 1964.

Trade charge for COD parcels to Norway increased

As from April 1 the maximum trade charge for a COD parcel sent to Norway by surface or air was increased from £5 to £25.

DIRECT INVESTMENT OVERSEAS, *continued*

Table 3 (b) Earnings of private direct investment by area and main countries (4)

£ million

Area and Country	1960		1961		1962		1963	
	Overseas branches, subsidiaries and associates of U.K. companies (2)	Branches, subsidiaries and associates in U.K. with overseas principals (3)	Overseas branches, subsidiaries and associates of U.K. companies (2)	Branches, subsidiaries and associates in U.K. with overseas principals (3)	Overseas branches, subsidiaries and associates of U.K. companies (2)	Branches, subsidiaries and associates in U.K. with overseas principals (3)	Overseas branches, subsidiaries and associates of U.K. companies (2)	Branches, subsidiaries and associates in U.K. with overseas principals (3)
NORTH AMERICA	+ 39·1	—115·5	+ 39·1	—111·0	+ 45·4	—114·1	+ 65·0	—144·4
U.S.A.	+ 19·1	—104·9	+ 19·4	—100·2	+ 22·4	—105·9	+ 38·4	—134·3
Canada	+ 20·0	— 10·6	+ 19·7	— 10·8	+ 23·0	— 8·1	+ 26·6	— 10·1
LATIN AMERICA	+ 15·0	— 0·1	+ 12·0	+ 0·1	+ 13·6	+ 0·1	+ 16·3	—
of which: Peru	+ 0·4	—	+ 0·4	—	+ 0·3	—	+ 0·2	—
Chile	+ 0·5	—	+ 0·4	—	+ 0·5	..	+ 0·6	—
Brazil	+ 5·2	—	+ 4·2	..	+ 3·9	..	+ 4·2	—
Uruguay	+ 0·2	..	+ 0·1	—	+ 0	..	— 0·1	—
Argentine	+ 4·2	..	+ 2·3	..	+ 2·6	..	+ 3·2	—
WESTERN EUROPE (5)	+ 22·5	— 17·0	+ 29·7	— 14·3	+ 28·9	— 14·5	+ 33·5	— 17·0
EFTA of which:	+ 5·3	— 8·9	+ 5·9	— 5·8	+ 4·4	— 7·7	+ 6·9	— 9·6
Portugal	+ 2·1	..	+ 2·4	..	+ 2·1	..	+ 2·5	..
Switzerland	+ 1·0	— 6·6	+ 1·4	— 4·2	+ 1·0	— 6·0	+ 2·2	— 8·1
Denmark	+ 0·4	— 0·5	+ 0·4	— 0·4	+ 0·3	— 0·6	+ 0·1	— 1·0
EEC of which:	+ 15·3	— 6·5	+ 21·8	— 6·8	+ 21·6	— 5·5	+ 24·1	— 6·7
West Germany	+ 10·5	— 0·3	+ 13·6	— 0·2	+ 14·5	— 0·3	+ 14·5	— 0·1
Netherlands	+ 1·6	— 2·9	+ 2·3	— 2·6	+ 2·1	— 3·2	+ 2·3	— 3·2
Belgium and Luxembourg	+ 0·7	— 0·6	+ 1·4	— 0·8	+ 3·4	— 0·8	+ 3·2	— 0·7
France	+ 2·2	— 2·6	+ 3·1	— 3·3	+ 1·9	— 1·4	+ 5·3	— 2·2
Italy	+ 0·2	— 0	+ 1·4	+ 0·1	— 0·4	+ 0·3	— 1·2	— 0·5
Rest of Western Europe	+ 1·8	— 1·5	+ 2·0	— 1·7	+ 2·9	— 1·3	+ 2·3	— 0·8
OTHER NON-STERLING AREAS (5)	+ 8·2	— 1·0	+ 7·0	— 1·3	+ 8·2	— 1·4	+ 6·0	— 2·1
of which: Iraq	— 0·9	—	+ 0·8	—	+ 0·2	—	+ 0·2	—
Iran	+ 0	—	+ 0	—	+ 0	—	..	—
Indonesia	+ 1·9	..	+ 2·0	..	+ 3·4	..	+ 1·0	..
Thailand	+ 0·3	—	+ 0·7	—	+ 0·9	—	+ 1·3	—
OVERSEAS STERLING AREAS	+173·2	— 3·4	+163·2	— 1·3	+179·8	— 4·1	+213·3	— 4·5
of which: South Africa	+ 29·0	— 0·3	+ 28·5	+ 2·6	+ 36·0	— 0·2	+ 43·7	— 1·0
India	+ 20·0	..	+ 21·4	+ 0	+ 23·1	— 0	+ 19·1	— 0·1
Australia and Dependencies	+ 33·6	— 0·5	+ 26·3	— 0·8	+ 34·8	— 0·6	+ 42·0	— 1·0
New Zealand	+ 7·7	—	+ 5·3	..	+ 7·7	..	+ 6·1	..
Rhodesia and Nyasaland	+ 12·3	..	+ 11·6	..	+ 10·9	— 0·1	+ 13·8	..
Pakistan	+ 2·5	..	+ 2·8	..	+ 3·7	..	+ 2·2	..
Singapore	+ 1·5	..	+ 1·6	..	+ 1·6	..	—	—
Federation of Malaya	+ 20·0	—	+ 20·7	—	+ 19·1	—	—	—
Federation of Malaysia	—	—	—	—	—	—	+ 19·6	—
Federation of Nigeria	+ 6·6	..	+ 4·2	..	+ 2·0	..	+ 6·1	..
Sierra Leone	+ 2·5	—	+ 3·3	—	+ 4·0	—	+ 4·9	—
Ghana	+ 7·6	—	+ 7·9	—	+ 5·8	—	+ 4·1	—
Kenya	+ 1·3	—	+ 1·3	—	+ 1·7	—	+ 2·6	—
Uganda	+ 0·1	—	..	—	+ 0·3	—	+ 0·4	—
Hong Kong	+ 4·0	..	+ 3·9	..	+ 4·6	+ 0	+ 3·6	..
Jamaica	+ 1·0	..	+ 1·0	..	— 0·2	..	+ 2·0	..
Trinidad and Tobago	+ 1·1	..	+ 1·3	..	+ 1·1	..	+ 2·0	—
British Guiana	+ 1·2	—	+ 1·3	—	+ 1·8	—	+ 2·0	—
Other British West Indian Territories	+ 0·7	..	+ 0·7	..	+ 1·7	+ 0	+ 1·9	— 0·2
Persian Gulf States	+ 0·7	—	+ 0·5	—	+ 0·2	—	+ 2·5	—
Irish Republic	+ 7·2	+ 0·3	+ 9·3	— 0·4	+ 9·8	— 0·4	+ 9·8	— 0·4
Total	+258	—137	+251	—128	+276	—134	+334	—168

Notes to Table 3

(1) Including long and short-term investment and unremitted profits. + Overseas investment in the United Kingdom; — United Kingdom investment overseas.
(2) Excluding oil and insurance 1960 to 1962; excluding oil 1963.
(3) Excluding oil and insurance.
(4) Including unremitted profits. — United Kingdom debit; + United Kingdom credit.
(5) Dependencies of Western European countries are included in 'Other Non-Sterling Areas'.
In the tables: '0' means less than half final digit shown. .. Means figures not available owing to disclosure.
Owing to rounding figures may not add through to the total. All figures include an allowance for non-response.

Report on Overseas Trade

Prepared by the Statistics Division of the Board of Trade

Summarizes each month the broad pattern of United Kingdom trade. It includes tables of imports, trade in commodity groups with the principal areas of the world, exports and balance of trade by countries, indices of volume changes and import and export prices. " . . . *essential statistical data on the really important aspects of this country's trade . . . in exceedingly convenient form.*"—*The Times.* Monthly **3s. 6d.** (by post 3s. 10d.). Annual subscription **£2 7s.** including postage.

Government publications can be purchased over the counter or by post from the Government Bookshops in London, Edinburgh, Cardiff, Belfast, Manchester, Birmingham and Bristol, or through any bookseller

HMSO

Investment and earnings by industry and area (5)

Table 4 (a) United Kingdom direct investment and earnings overseas by industries and areas 1960 to 1963 (1)

£ million

Area and Industrial Group	1960		1961		1962		1964	
	Investment of U.K. companies in branches, subsidiaries, etc., overseas (3)	Earnings of U.K. companies in overseas branches, subsidiaries and associates (4)	Investment of U.K. companies in branches, subsidiaries, etc., overseas (3)	Earnings of U.K. companies in overseas branches, subsidiaries and associates (4)	Investment of U.K. companies in branches, subsidiaries, etc., overseas (3)	Earnings of U.K. companies in overseas branches, subsidiaries and associates (4)	Investment of U.K. companies in branches, subsidiaries, etc., overseas (3)	Earnings of U.K. companies in overseas branches subsidiaries and associates (4)
NORTH AMERICA:								
Manufacturing industries	— 23·0	+ 27·1	— 12·8	+ 26·2	— 13·5	+ 32·5	— 15·5	+ 37·2
Distribution	— 2·3	+ 4·0	— 9·9	+ 5·3	+ 0·8	+ 4·4	— 9·0	+ 6·8
Other	— 19·2	+ 7·9	— 17·3	+ 7·6	— 5·7	+ 8·6	— 8·2	+ 20·9
Total	— 44·5	+ 39·1	— 40·1	+ 39·1	— 18·4	+ 45·4	— 32·7	+ 65·0
LATIN AMERICA:								
Manufacturing industries	— 10·2	+ 10·2	— 10·7	+ 7·9	— 6·4	+ 10·1	— 6·9	+ 12·3
Other	— 4·4	+ 4·9	— 10·9	+ 4·1	— 7·4	+ 3·5	— 8·8	+ 3·9
Total	— 14·6	+ 15·0	— 21·5	+ 12·0	— 13·9	+ 13·6	— 15·7	+ 16·2
WESTERN EUROPE:								
Manufacturing industries	— 19·8	+ 12·9	— 27·9	+ 17·2	— 27·2	+ 16·7	— 21·0	+ 18·2
Mining	— 1·1	+ 0·9	— 0·6	+ 0·6	+ 0·3	+ 0·3	— 0·1	+ 0·1
Other	— 5·1	+ 8·6	— 11·6	+ 12·0	— 22·7	+ 11·9	— 33·7	+ 15·2
Total	— 25·9	+ 22·5	— 40·2	+ 29·7	— 49·4	+ 28·9	— 54·8	+ 33·5
OVERSEAS STERLING AREA:								
Agriculture (including plantations)	— 10·5	+ 25·8	— 11·6	+ 23·6	— 12·0	+ 26·3	— 14·3	+ 23·8
Mining	— 9·3	+ 31·5	— 9·5	+ 34·1	— 15·5	+ 34·1	— 16·0	+ 39·3
Electrical and mechanical engineering	— 5·7	+ 5·5	— 3·0	+ 7·2	— 11·8	+ 9·1	— 4·3	+ 6·9
Other manufacturing industries	— 64·6	+ 59·1	— 46·5	+ 56·8	— 59·5	+ 69·9	— 67·6	+ 73·9
Construction	— 2·8	+ 2·6	+ 0·2	+ 1·8	— 2·1	+ 1·3	— 1·6	+ 2·4
Distribution	— 22·8	+ 22·6	— 18·2	+ 15·5	+ 3·4	+ 15·6	— 7·7	+ 17·4
Other	— 44·1	+ 26·1	— 35·1	+ 24·2	— 24·8	+ 23·6	— 32·3	+ 49·7
Total	—159·9	+173·2	—123·6	+163·2	—122·3	+179·8	—143·8	+213·3
TOTAL ALL AREAS:								
Agriculture (including plantations)	— 13·7	+ 27·6	— 12·6	+ 24·9	— 17·5	+ 31·5	— 14·1	+ 26·6
Mining	— 14·6	+ 39·0	— 10·9	+ 37·9	— 17·2	+ 39·2	— 26·3	+ 49·0
Electrical and mechanical engineering	— 11·8	+ 5·6	— 10·5	+ 10·5	— 12·0	+ 10·8	— 8·5	+ 8·5
Vehicles, shipbuilding, marine engineering	— 13·8	+ 2·5	+ 3·3	— 0·1	— 1·3	+ 2·1	— 0·5	+ 2·6
Other manufacturing industries	—100·8	+107·8	— 94·3	+105·2	—106·3	+125·7	—107·6	+138·0
Construction	— 6·0	+ 1·7	+ 0·4	+ 2·7	+ 0·1	+ 1·5	— 10·9	+ 2·8
Distribution	— 28·5	+ 31·1	— 42·9	+ 28·1	— 9·5	+ 24·6	— 41·6	+ 30·4
Transport and communications	— 7·4	+ 12·5	— 8·2	+ 14·2	— 2·7	+ 8·9	— 4·8	+ 13·0
Other, including banking	— 53·4	+ 30·3	— 50·7	+ 27·6	— 42·6	+ 31·5	— 37·9	+ 63·1
Total	—250	+258	—226	+251	—209	+276	—252	+334

Table 4 (b) Private direct investment and earnings in the United Kingdom by overseas companies by industries and areas, 1960 to 1963 (2)

£ million

Area and Industrial Group	1960		1961		1962		1963	
	Investment in U.K. of overseas companies in branches, subsidiaries, etc. (3)	Earnings in U.K. of branches, subsidiaries and associates with overseas principals (4)	Investment in U.K. of overseas companies in branches, subsidiaries, etc. (3)	Earnings in U.K. of branches, subsidiaries and associates with overseas principals (4)	Investment in U.K. of overseas companies in branches, subsidiaries, etc. (3)	Earnings in U.K. of branches, subsidiaries and associates with overseas principals (4)	Investment in U.K. of overseas companies in branches, subsidiaries, etc. (3)	Earnings in U.K. of branches, subsidiaries and associates with overseas principals (4)
NORTH AMERICA:								
Electrical and mechanical engineering	+ 12·3	— 19·2	+ 14·1	— 16·1	+ 25·1	— 18·1	+ 10·9	— 22·4
Other manufacturing industries	+ 73·9	— 73·7	+176·4	— 73·2	+ 51·1	— 71·6	+ 94·4	— 98·8
Distribution	+ 9·4	— 12·5	+ 8·7	— 12·5	+ 21·6	— 13·9	+ 14·9	— 15·5
Other	+ 8·5	— 10·1	+ 1·6	— 9·3	+ 6·3	— 10·4	+ 5·5	— 7·7
Total	+104·0	—115·5	+200·8	—111·0	+104·1	—114·1	+125·7	—144·4
WESTERN EUROPE:								
Manufacturing industries	+ 12·4	— 8·4	+ 13·4	— 6·7	+ 15·6	— 7·9	+ 21·4	— 11·8
Distribution	+ 3·5	— 2·5	+ 3·7	— 1·1	+ 1·3	— 0·6	+ 6·3	— 2·2
Other	+ 0·3	— 6·2	+ 13·1	— 6·4	+ 6·2	— 6·0	+ 5·2	— 3·0
Total	+ 16·2	— 17·0	+ 30·3	— 14·3	+ 23·1	— 14·5	+ 32·9	— 17·0
TOTAL ALL AREAS:								
Electrical and mechanical engineering	+ 13·4	— 20·4	+ 20·0	— 16·4	+ 33·6	— 19·5	+ 19·1	— 24·6
Other manufacturing industries	+ 85·8	— 82·2	+187·5	— 80·3	+ 57·8	— 78·9	+111·6	—109·6
Distribution	+ 12·3	— 15·3	+ 10·7	— 13·9	+ 24·2	— 14·3	+ 22·1	— 17·7
Other, including banking	+ 23·5	— 19·1	+ 17·9	— 17·6	+ 14·4	— 21·4	+ 7·2	— 16·1
Total	+135	—137	+236	—128	+130	—134	+160	—168

Notes to Table 4.
(1) Excluding oil and insurance, 1960 to 1962; excluding oil, 1963.
(2) Excluding oil and insurance.
(3) Overseas investment in United Kingdom +; United Kingdom investment overseas—, including long- and short-term investment and unremitted profits.
(4) United Kingdom credit +; United Kingdom debit—, including unremitted profits.
(5) All figures include an allowance for non-response.
In the tables '0' means less than half the final digit shown. Owing to rounding the figures may not add through to the total.

Reduction in liquid resources of insurance companies in the fourth quarter of 1964

WHILE INSURANCE companies' investment in securities, etc., reached a record level of £170 million in the last quarter of 1964, holdings of cash and short-term assets fell by £20 million (mainly in local authority bills and temporary money). This brought down the total additions to assets to £150 million, the lowest quarterly increase since the second quarter of 1963. During 1964 as a whole insurance companies added £674 million to their assets (about 8 per cent of the level of assets held at the end of 1963 and about a sixth more than in 1963).

The other main feature of the fourth quarter was a substantial transfer of funds from short-dated and medium-dated to long-dated Government securities.

Life funds

Like the private pension funds (1), life funds invested heavily in long-dated Government securities (with over 15 years to maturity), mainly as a result of switching from short and medium-dated securities. This provides some evidence of the probable long-term attraction of the high rate of return on long-dated stocks. Nevertheless total net investment in Government securities, at £27 million, was slightly less than in the previous quarter, though £22 million more than in the corresponding quarter of 1963.

Net investment by the life funds in local authority securities, on the other hand, was £4 million lower in the fourth quarter than in the previous quarter, and £11 million lower than a year earlier. Investment in company securities at £70 million was at its lowest quarterly level since the second quarter of 1963 and over £25 million below its level at the end of 1963. This change arose mainly from a lower rate of investment in equities. Loans for house purchase continued to rise, Increasing by £5 million compared with the previous quarter and about £10 million compared with a year ago. Other mortgages and loans rose by £12 million during the quarter. Direct investment by life funds in land, property and ground rents rose sharply to £21 million in the fourth quarter.

General funds

General funds showed more interest in equities in the fourth quarter with net purchases of £6 million compared with £4 million in the third quarter. Holdings of cash and short-term assets fell by £2 million. Total net investment was £10 million, about £3 million less than in the previous quarter.

Notes:

The statistics relate to United Kingdom insurance companies which are members of the British Insurance Association and to collecting friendly societies. The figures exclude direct investment in overseas branches or subsidiaries, and also exclude assets held by, or on behalf of those branches, even if they are held in the United Kingdom.

Transactions are recorded at cash values. Net investment is the difference between payments made for assets acquired and payments received for assets realized. Fuller definitions are given in the *Board of Trade Journal* of June 26, 1964 (page 1392). The figures have been rounded and totals are not always equal to the sums of their components.

(1) See *Board of Trade Journal* for March 5, 1965.

Transactions in assets of insurance companies

£ million

ASSETS	LIFE FUNDS					GENERAL FUNDS					COMBINED FUNDS				
	Net Investment 4th qtr., 1963	Net Investment 3rd qtr., 1964	4th quarter, 1964 Assets Acquired	4th quarter, 1964 Assets Realized	4th quarter, 1964 Net Investment	Net Investment 4th qtr., 1963	Net Investment 3rd qtr., 1964	4th quarter, 1964 Assets Acquired	4th quarter, 1964 Assets Realized	4th quarter, 1964 Net Investment	Net Investment 4th qtr., 1963	Net Investment 3rd qtr., 1964	4th quarter, 1964 Assets Aquired	4th quarter, 1964 Assets Realized	4th quarter, 1964 Net Investment
Public sector sscurities:															
British government and government guaranteed securities:															
Period to maturity:															
Up to 5 years	— 1·5	— 0·9	21·6	25·1	— 3·5	+1·3	+ 1·3	4·0	3·4	+ 0·5	— 0·2	+ 0·4	25·6	28·5	— 2·9
Over 5 and up to 10 years	— 7·9	+ 0·4	9·0	20·8	— 11·8	—6·7	— 0·9	2·7	4·0	— 1·4	— 14·6	— 0·5	11·7	24·8	— 13·1
Over 10 and up to 15 years	+ 5·4	+ 4·8	12·4	58·4	— 46·0	—0·2	— 0·4	6·5	4·7	+1·8	+ 5·3	+ 4·3	18·9	63·1	— 44·2
Over 15 years	+ 2·3	+ 21·9	194·3	101·7	+ 92·6	+1·2	+ 0·9	0·6	2·8	— 2·1	+ 3·5	+ 22·8	194·9	104·5	+ 90·5
Undated	+ 6·7	+ 2·8	16·5	20·4	— 4·0	—0·3	—	0·3	0·2	+ 0·1	+ 6·5	+ 2·8	16·8	20·7	— 3·9
Local authorities, etc., securities	+ 7·2	+ 0·1	5·1	9·1	— 3·9	+1·4	— 0·4	3·9	2·5	+ 1·4	+ 8·6	— 0·3	9·0	11·5	— 2·5
Total of public sector securities	+ 12·3	+ 29·2	258·9	235·4	+ 23·5	—3·2	+ 0·4	18·0	17·7	+ 0·3	+ 9·0	+ 29·5	276·9	253·1	+ 23·8
Other investments:															
Company securities:															
Ordinary shares	+ 39·1	+ 35·5	48·9	22·2	+ 26·7	—0·9	+ 3·9	10·2	3·9	+ 6·3	+ 38·2	+ 39·3	59·1	26·1	+ 33·0
Preference shares	+ 5·4	+ 4·4	3·9	2·9	+ 1·0	+0·5	+ 0·1	0·6	0·7	— 0·1	+ 5·9	+ 4·5	4·5	3·7	+ 0·9
Debentures, etc..	+ 51·0	+ 44·4	56·6	13·9	+ 42·7	—0·5	+ 1·3	2·4	1·1	+ 1·3	+ 50·4	+ 45·7	59·0	15·0	+ 44·0
Mortgages and loans:															
Home – House purchase loans	+ 6·8	+ 12·2	37·3	20·1	+ 17·2	+0·3	+ 0·8	1·9	1·3	+ 0·6	+ 7·1	+ 13·0	39·2	21·4	+ 17·8
Other mortgages and loans	+ 18·4	+ 14·5	38·1	11·5	+ 26·6	—1·9	+ 1·9	0·9	0·2	+ 0·6	+ 16·5	+ 16·4	39·0	11·7	+ 27·3
Overseas	+ 0·5	+ 0·8	0·8	0·5	+ 0·3	+0·1	— 0·2	0·3	0·3	— 0·1	+ 0·6	+ 0·6	1·1	0·8	+ 0·3
Overseas government, etc., securities	+ 1·4	— 1·3	1·8	3·1	— 1·3	—0·1	— 1·2	3·4	2·6	+ 0·8	+ 1·3	— 2·5	5·1	5·7	— 0·6
Land, property and ground rents	+ 14·4	+ 12·0	25·1	3·8	+ 21·3	+0·1	+ 0·8	3·1	3·0	+ 0·1	+ 14·5	+ 12·7	28·2	6·8	+ 21·4
Other investments	+ 0·1	—	0·4	0·1	+ 0·2	+0·1	— 0·3	2·4	0·1	+ 2·3	+ 0·2	— 0·3	2·7	0·2	+ 2·5
Total of other investments	+137·1	+122·5	212·8	78·1	+134·7	—2·3	+ 7·1	25·1	13·4	+11·7	+134·8	+129·5	237·9	91·5	+146·5
Total of investments	+149·4	+151·7	471·7	313·5	+158·2	—5·5	+ 7·4	43·1	31·1	+12·1	+143·9	+159·0	514·8	344·6	+170·2
			BALANCES					BALANCES					BALANCES		
			Sept.30, 1964	Dec. 31, 1964				Sept. 30, 1964	Dec. 31, 1964				Sept. 30, 1964	Dec. 31, 1964	
Cash and other short-term assets:															
Cash in hand with UK banks	+ 15·0	+ 2·6	36·4	39·8	+ 3·4	+4·8	+ 3·5	37·6	37·6	—	+ 19·8	+ 6·1	74·0	77·4	+ 3·4
UK local authority bills and temporary money	— 4·3	+ 13·3	39·4	23·7	— 15·7	+0·2	+ 0·2	13·0	11·1	— 1·9	— 4·1	+ 13·5	52·4	34·9	— 17·6
Other short-term assets	— 2·5	— 2·1	9·4	3·6	— 5·8	+3·9	+ 1·9	25·4	25·5	+ 0·1	+ 1·4	— 0·2	34·8	29·1	— 5·7
Total cash and other short-term assets	+ 8·2	+ 13·8	85·2	67·1	— 18·1	+8·9	+ 5·6	76·1	74·3	— 1·8	+ 17·1	+ 19·3	161·3	141·4	— 19·9
Total net investment	+157·6	+165·4			+140·1	+3·3	+13·0			+10·3	+161·0	+178·4			+150·3

— nil or less than £·05 million.

Orders, deliveries, production and exports in the engineering industries

THE FIRST estimates for January indicate that new orders in industries producing engineering and electrical goods (Order VI of the Standard Industrial Classification) and locomotives and railway track equipment, railway carriages and wagons, heavy commercial vehicles, and wheeled tractors (parts of Order VIII of the Standard Industrial Classification) were about a quarter higher than in January, 1964. New home orders rose by almost a fifth and new export orders by two-fifths compared with a year earlier. Month to month changes in this series are irregular and taking the three months ending January (including the later figures now available for December) as a more reliable indicator new export orders in this period were 17 per cent higher than a year earlier.

Deliveries to the home market in January are provisionally put at 10 per cent and export deliveries at 7 per cent higher than in January, 1964. With new orders continuing to exceed deliveries order books for both home and export markets lengthened further during January and at the end of the month were over a fifth higher than a year earlier.

It is provisionally estimated that production in January in the mechanical and electrical goods industries (SIC Order VI) was 10 per cent higher than in January, 1964, much the same rate of increase on a year earlier as in the previous three months.

The more detailed statistics of the value of deliveries of certain mechanical and electrical engineering products for the fourth quarter of 1964 are now available and are shown in Table 3. Compared with a year earlier deliveries of metal-working machine tools and welding machinery, industrial engines, contractors' plant and pumps and industrial valves continued to rise in the fourth quarter, and for the year as a whole were all substantially higher than in 1963. Deliveries of chemical plant in the fourth quarter were lower than in the corresponding period of 1963 but were slightly higher for the year as a whole. Apart from a small decrease in deliveries of steel and non-ferrous metal rolling mills deliveries of all other mechanical engineering products were higher in 1964 than in 1963. In the electrical engineering sector deliveries of most products showed considerable increases for the fourth quarter and for the year over the corresponding periods in 1963. Deliveries of domestic electrical appliances in 1964 were slightly lower than the high figure recorded for 1963.

An account of the statistics of deliveries, orders on hand and net new orders in Table 1 for the wider group of engineering and allied industries with definitions of the industries covered was published in an article in the *Board of Trade Journal* on July 22, 1960 (page 182). A description of the scheme of engineering statistics with details of the basis and scope of the statistics in Tables 2 and 3 and definitions of the industries covered appeared in an article in the *Board of Trade Journal* on May 8, 1959 (page 1077).

Engineering industries (a)

Table 1: Index numbers of the volume of orders and deliveries (b)

	Total			Export			Home		
	Orders-on-hand (end of period)	Net new orders (c)	Deliveries (c)	Orders-on-hand (end of period)	Net new orders (c)	Deliveries (c)	Orders-on-hand (end of period)	Net new orders (c)	Deliveries (c)
	December 1958 = 100	Average 1958 deliveries = 100		December 1958 = 100	Average 1958 deliveries = 100		December 1958 = 100	Average 1958 deliveries = 100	
1958	100	92	100	100	88	100	100	93	100
1959	101	105	104	102	103	102	101	106	105
1960	117	123	114	119	122	111	117	123	115
1961	120	123	122	126	122	118	117	123	123
1962	115	120	123	129	128	126	109	117	122
1963	135	139	126	144	143	134	131	137	123
1964*	162	153	136	169	151	136	159	153	136
1963 1st quarter	117	132	126	123	121	139	115	135	122
2nd quarter	123	138	123	128	146	133	121	135	120
3rd quarter	130	140	120	136	146	124	128	137	119
4th quarter	135	145	133	144	159	139	131	139	131
1964 1st quarter	140	146	134	143	134	136	138	150	133
2nd quarter	148	160	138	148	151	138	148	163	138
3rd quarter	154	141	126	158	148	123	153	138	127
4th quarter*	162	162	144	169	170	145	159	159	144
1963 October	132	144	131	139	154	136	130	140	130
November	133	143	136	140	151	139	130	141	135
December	135	147	133	144	173	142	131	137	130
1964 January	136	131	125	142	113	130	133	138	124
1964 October*	157	157	139	161	162	142	156	156	138
November*	161	179	145	170	216	144	158	165	146
December*	162	150	148	169	137	148	159	155	148
1965 January*	165	163	137	171	158	139	163	165	137

* Provisional.
(a) Engineering and electrical goods (S.I.C. Order VI), locomotives and railway track equipment, railway carriages and wagons, heavy commercial vehicles and wheeled tractors.
(b) At constant (average 1958) prices. (c) Adjusted to allow for differences in the length of calendar months, but not for holidays or for other seasonal variations.

(*Continued overleaf*)

Table 2: Engineering and electrical goods industries (SIC Order VI) volume of production, exports and orders on hand

	Production (a)			Exports (c)	Orders-on-hand (end of period) (d)			
	Total	Mechanical engineering (b)	Electrical engineering		Total	For export	For home market	
	1958 = 100			1961 = 100	December 1958 = 100			
1958	100	100	100	81	100	100	100	1958
1959	105	103	110	82	101	102	101	1959
1960	114	112	116	91	119	121	118	1960
1961	121	122	120	100	122	127	120	1961
1962	123	122	126	100	118	130	114	1962
1963	126	122	134	106	139	145	137	1963
1964	137*	..	..	105	163*	166*	162*	1964
1963 1st quarter	126	123	131	111	121	124	119	1963 1st quarter
2nd quarter	124	120	131	111	127	130	126	2nd quarter
3rd quarter	120	116	129	97	135	139	134	3rd quarter
4th quarter	134	128	146	107	139	145	137	4th quarter
1964 1st quarter	135	132	141	112	143	144	143	1964 1st quarter
2nd quarter	139	135	146	111	151	147	153	2nd quarter
3rd quarter	128	125	134	93	157	158	157	3rd quarter
4th quarter	148*	..	..	105	163*	166*	162*	4th quarter
1963 October	130	124	140		137	142	136	1963 October
November	138	131	151		138	142	136	November
December	134	128	145		139	145	137	December
1964 January	128	123	137		140	144	139	1964 January
1964 October	143*	..	..		160*	161*	159*	1964 October
November	149*	..	..		164*	168*	162*	November
December	153*	..	..		163*	166*	162*	December
1965 January	141*	..	..		166*	167*	166*	1965 January

* Provisional.
(a) Adjusted to show changes in the average weekly rate of production, and eliminate the effect of variation in the length of calendar months, though not that of holidays and other seasonal factors.
(b) Including the scientific, surgical and photographic instruments, etc., and watches and clocks industries.
(c) Index of the value, at 1961 prices, of exports of goods of types made in the engineering and electrical goods industries.
(d) Index of the total value, at 1958 prices, of orders held in these industries.

Analysis of man-made fibre production in 1964

THERE WAS further rapid growth in production of man-made fibre in the United Kingdom in 1964. Output by weight of synthetic man-made fibres (continuous filament and staple taken together) was 20 per cent more than in 1963 and output of 'other', i.e. non-synthetic man-made fibres, 12 per cent more. The comparative increases for 1963 over 1962 were 27 and 10 per cent.

Total output, synthetics and non-synthetics, by weight in 1964 was 15 per cent more than in 1963. However, the synthetics, in which growth was faster, are in general more expensive than non-synthetics and the increase in the industry's total output by value may well have been more than the increase in total weight.

The increase over 1963 in production by weight of synthetic staple fibre was 25 per cent and of synthetic continuous filament 17 per cent. Within the total for output of non-synthetics (rayon, etc.) production by weight of staple fibre was 12 per cent more and of continuous filament 13 per cent more than in 1963.

The tables below give detailed figures for output in 1964 with comparative figures for a number of earlier years. The figures for 1955 and 1959 are unofficial estimates published by the American 'Textile Organon' and may not be strictly comparable with the more recent figures.

Man-made Fibre Production

(Million lb. 'delivered weight' basis)

Year	Continuous filament		Staple fibre		Total	
	Synthetic (nylon, etc.)	Other (rayon, etc.)	Synthetic (nylon, etc.)	Other (rayon,etc.)	Synthetic (nylon, etc.)	Other (rayon, etc.)
1955 (a)	30·0	202·6	10·5	228·8	40·5	431·4
1959 (a)	58·2	177·4	29·7	249·4	87·9	426·8
1960	82·1	186·5	52·3	271·2	134·4	457·7
1961	87·5	174·5	58·4	247·3	145·9	421·8
1962	114·0	176·8	68·8	267·5	182·9	444·3
1963	141·7	188·5	90·6	298·3	232·3	486.8
1964	165·6	212·5	113·1	334·0	278·7	546·5

Analysis—Continuous filament

	1959 (a)	1960	1961	1962	1963	1964
Viscose (b)	177·4	141·6	121·0	123·3	128·2	138·6
Acetate and triacetate		44·9	53·5	53·5	60·3	73·9
Synthetics	58·2	82·1	87·5	114·0	141·7	165·6
Total continuous filament	235·6	268·6	262·0	290·8	330·3	378·1

Analysis—Staple fibre

	1959 (a)	1960	1961	1962	1963	1964
Viscose	249·4	256·6	229·4	243·5	279·9	309·5
Acetate and triacetate		14·6	17·9	24·0	18·4	24·5
Synthetics	29·7	52·3	58·4	68·8	90·6	113·1
Total staple fibre	279·1	323·5	305·7	336·3	388·9	447·1

(a) *Textile Organon* estimates.
(b) The viscose figures include a very small amount of non-synthetics not separately specified.

VISITS OVERSEAS BY UNITED KINGDOM BUSINESSMEN

United Kingdom businessmen travelling overseas are urged, in their own interest, to give advance notice to Trade Commissioners and Foreign Service Officers if they propose to call on them, especially if it is intended to ask for information or other help which it may take time to prepare It is often advisable to telephone for an appointment on arrival.
Export Services Branch and the Regional Offices of the Board of Trade, if approached, will pass information about pending business visits to Overseas Officers and provide letters of introduction.

Table 3: Deliveries of certain mechanical and electrical engineering products (a)

£ million

	1962 Year	1963 Year	1964* Year	1963 Third Quarter	1963 Fourth Quarter	1964 Third Quarter*	1964 Fourth Quarter*
MACHINERY OTHER THAN ELECTRICAL:							
Agricultural machinery	49·5	59·2	65·8	16·0	13·4	15·8	14·3
Metal-working machine tools and welding machinery	145·9	130·8	141·0	30·3	32·4	33·5	38·7
Engineers' small tools and gauges	73·1	68·5	79·6	15·6	18·3	18·9	21·1
Industrial engines	80·0	87·1	109·5	19·0	27·5	25·2	35·1
Textile machinery and accessories	86·8	89·0	99·8	20·2	25·8	21·5	28·7
Contractors' plant and quarrying machinery	99·7	121·7	142·7	30·2	28·8	34·7	34·8
Mechanical handling equipment	107·2	102·6	110·3	25·9	26·0	26·4	29·7
Office machinery	72·2	84·9	96·2	20·5	22·9	22·2	25·8
Mining machinery	49·7	52·8	55·2	13·7	12·5	13·8	12·9
Refrigerating machinery	50·6	46·9	51·5	11·0	8·3	12·9	10·0
Space-heating, ventilating and air-conditioning equipment	57·7	57·4	66·5	13·6	16·8	16·5	19·2
Pumps and industrial valves	98·5	99·6	112·9	24·3	26·5	26·9	31·2
Air and gas compressors and exhausters	30·0	31·9	36·2	8·1	9·1	8·9	9·8
Food and drink machinery	42·3	40·9	47·7	10·1	11·9	12·2	14·1
Packaging machinery	22·2	24·0	24·3	5·6	6·7	5·7	6·4
Steel and non-ferrous metal rolling mills and ancillary equipment	38·1	24·6	23·8	7·4	5·6	5·3	6·6
Other machinery except electrical machinery	233·5	249·1	270·7	60·6	63·8	61·3	72·6
INDUSTRIAL PLANT AND FABRICATED STEELWORK:							
Water tube boilers	63·4	59·3	63·1	15·0	15·4	15·1	19·6
Shell boilers and boilerhouse plant	31·2	30·9	32·6	7·9	8·4	7·8	9·8
Chemical plant	61·4	53·4	53·7	11·4	14·7	12·8	13·7
Iron, steel and non-ferrous metal works plant other than rolling mills	31·1	29·3	37·6	6·9	8·2	8·5	10·7
Other industrial plant and frabicated steelwork	161·2	154·4	170·3	37·3	43·4	39·5	46·3
ELECTRICAL MACHINERY:							
Generating equipment and rotating electrical machines	141·6	135·9	138·5	35·3	33·9	30·5	40·6
Transformers for lighting, heating and power	53·9	54·6	64·5	14·7	14·4	15·2	19·0
Switchgear and control gear	134·1	137·3	154·3	31·9	37·6	36·7	42·2
Other electrical machinery	22·2	21·4	26·7	5·4	5·1	7·2	6·6
INSULATED WIRES AND CABLES	152·9	159·7	183·8	39·0	44·1	44·3	52·4
OTHER ELECTRICAL GOODS (except radio, telecommunications and other electronic apparatus):							
Domestic electrical appliances	144·0	165·1	164·6	41·5	50·4	38·3	50·1
Electrical equipment for motor vehicles, cycles and aircraft	65·9	76·7	85·0	18·3	20·4	18·7	22·0
Primary batteries	15·8	17·4	18·7	4·1	5·0	4·9	5·2
Secondary batteries (accumulators)	27·2	29·6	34·8	6·7	8·6	8·1	10·4
Electric lamps	25·6	26·3	30·2	5·9	7·8	6·2	9·2
Other electrical goods	87·1	96·0	111·2	23·1	27·6	26·6	31·7
SUB-CONTRACT SALES AND COMPONENTS NOT INCLUDED ABOVE	269·8	273·5	312·8	65·0	71·9	75·0	83·3
AMOUNT CHARGED FOR WORK DONE ON CUSTOMERS' MATERIALS AND REPAIR WORK	74·9	76·7	83·4	18·0	20·9	19·6	21·6

(a) Characteristic products of industries in Order VI of the Standard Industrial Classification, except the ordnance and small arms, scientific instruments, clocks and watches, telegraph and telephone apparatus and radio and other electronic apparatus industries. Agricultural machinery is included from January 1959 and the output of the other products made by the agricultural machinery manufacturers has been added to the 1959 figures. Excluding deliveries by the smallest firms, estimated at about 2 per cent of the total.

In general, spare parts supplied by manufacturers of complete machines are included with these machines, but parts, other than those separately specified, supplied for assembly by makers of complete machines are included in the heading for sub-contract sales and components.

* Provisional.

Production of man-made fibres in February

TOTAL PRODUCTION by weight of man-made fibres in February was 9 per cent more than in February 1964. There was, of course, a day more in February 1964. Within the total for February this year output of continuous filament showed an increase of 9 per cent and staple fibre an increase of 10 per cent compared with February 1964.

(Million lb. 'delivered weight' basis)

	Continuous filament (singles)	Staple fibre	Total
1961 (quarterly average)	65·5	76·4	141·9
1962 (quarterly average)	72·7	84·1	156·8
1963 (quarterly average)	82·6	97·2	179·8
1964 (quarterly average)	94·5	111·8	206·3
1963 3rd quarter	80·5	90·9	171·4
4th quarter	90·5	107·2	197·7
1964 3rd quarter	89·6	105·4	195·0
4th quarter	101·2	122·4	223·6
1963 December	30·1	37·0	67·1
1964 January	32·5	37·2	69·7
February	30·3	34·9	65·2
1964 December	33·6	40·9	74·5
1965 January	34·9	41·3	76·2
February	32·9	38·5	71·4

OVERSEAS CABLES

The attention of British firms is drawn to the necessity of including their name and full postal address when cabling an overseas firm for the first time. There is no comprehensive directory of cable addresses, and commercial departments in British Embassies are often unable to help local firms who ask them to trace British firms from their cable address.

Exporters to EFTA Countries

are strongly recommended by the Board of Trade to keep by them for reference a copy of the

EFTA Compendium for the use of Exporters

This handbook, published yesterday by Her Majesty's Stationery Office in a new loose-leaf edition, explains in detail how exporters can benefit from EFTA tariff reductions when selling their goods to countries belonging to the European Free Trade Association.

Price 12s. 6d. (by post 13s. 7d.).

HMSO

Obtainable from the Government Bookshops in London, Edinburgh, Cardiff, Belfast, Manchester, Birmingham and Bristol, or through any bookseller.

Annual Abstract of Statistics No. 101. 1964

A wide selection of the most important statistics covering the national life of the United Kingdom for each of the years 1953 to 1963. Some of the tables include figures for the early months of 1964.

22s.6d. (by post 24s. 9d.)

*Free lists of titles on industry and commerce, and a 24 page booklet 'Commerce, Industry and HMSO' are available from Her Majesty's Stationery Office, P6A, Atlantic House, Holborn Viaduct, London E.C.*1

HMSO

Government publications can be purchased over the counter or by post from the Government Bookshops in London, Edinburgh, Cardiff, Belfast, Manchester, Birmingham and Bristol, or through any bookseller

Production of cars and commercial road vehicles in February

THE following tables show figures of production of road vehicles for periods up to and including February, 1965, and exports of these goods as recorded in the Overseas Trade Accounts. Both groups of figures cover complete vehicles (including unassembled vehicles for export) and chassis with engines for delivery as such.

Production Number

	No. of weeks	Passenger cars (including taxis)		Commercial road vehicles			
				Goods		Omnibuses, coaches and trolleybuses	
		Total	Weekly Average	Total	Weekly Average	Total	Weekly Average
1961	52	1,003,967	19 307	443,117	8,521	17,050	328
1962	52	1,249,426	24,027	408,514	7,856	16,590	319
1963	52	1,607,939	30,922	385,717	7 418	18,064	347
1964	53	1,867,640	35,238	446,255	8,420	18,481	349
1963 1st quarter	13	382,203	29,400	97,431	7,495	4,985	383
2nd quarter	13	420,896	32,377	96,589	7,430	4,607	354
3rd quarter	13	366,229	28,171	88,727	6,825	3,884	299
4th quarter	13	438,611	33,739	102,970	7,921	4,588	353
1964 1st quarter	14	518,133	37,010	118,577	8,470	5,057	361
2nd quarter	13	517,758	39,828	117,208	9,016	4,115	317
3rd quarter	13	376,784	28,983	93,986	7,230	3,949	304
4th quarter	13	454,965	34,997	116,484	8,960	5,360	412
1963 December	5	154,108	30,822	36,619	7,324	1,680	336
1964 January	5	185,349	37,070	44,696	8,939	1,863	373
February	4	154,415	38,604	34,154	8,539	1,588	397
1964 December	5	164,269	32,854	42,157	8,431	1,897	379
1965 January	4	143,229	35,807	36,343	9,086	1,681	420
February	4	147,132	36,783	36,848	9,212	1,453	363

Exports Number

	Passenger cars (including taxis)	Commercial road vehicles	
		Goods	Omnibuses, coaches and trolleybuses
1961	370,744	160,046	6,913
1962	544,924	140,789	7,419
1963	616,016	150,705	7,705
1964	679,383	159,226	7,048
1963 1st quarter	150,305	36,944	1,882
2nd quarter	156,372	39,926	2,133
3rd quarter	142,178	34,289	1,837
4th quarter	167,161	39,546	1,853
1964 1st quarter	183,470	42,576	1,965
2nd quarter	182,725	41,222	1,734
3rd quarter	151,707	35,128	1,422
4th quarter	161,481	40,300	1,927
1963 December	57,060	13,566	636
1964 January	56,077	13,171	597
February	62,469	13,260	663
1964 December	54,409	13,352	662
1965 January	52,164	11,809	711
February	51,754	13,045	539

Note: There are certain differences of timing and coverage between the production and export figures, e.g., the export figures include battery-operated road vehicles throughout and from January 1963 road tractors, while the production figures exclude the battery-operated road vehicles and include road tractors. Station wagons and estate cars are included with passenger cars throughout. The quarterly export figures include amendments not made to monthly figures.

Spanish printing industry mission for United Kingdom

A PARTY OF 15 leading executives in the Spanish printing industry is visiting the United Kingdom for ten days from March 28 to April 6 to inspect British plant and machinery. Interests covered will include banknote and stamp printing, rotary and flat-bed presses, engraving machinery and moulding presses, type casting photogravure and guillotine work. The mission will visit 12 British firms in eight centres, including two newspapers, *The Times* and the *Birmingham Post and Mail*.

The visit is being organized by the Association of British Manufacturers of Printing Machinery in conjunction with the Export Council for Europe and the British Embassy in Madrid.

Board of Trade Regional Controllers

For information and guidance on export matters or on any other aspect of the work of the Board of Trade – including, for example, advice about location, which is availabe to industrial concerns seeking to expand or to develop new projects – you are invited to get in touch in the first instance with the nearest Regional Office. If you would prefer it, the Controller or a senior member of his staff will gladly arrange to meet you at your own address. The names of the Controllers and the addresses, Subscriber Trunk Dialling Codes and Telex Numbers of the Regional Offices of the Department are given below.

Northern Region
Cumberland, Durham, Northumberland, Westmorland and the North Riding of Yorkshire.
R. Wood, Wellbar House, Gallowgate, Newcastle-upon-Tyne, 1. (Tel. Newcastle 27575. Code: ONE 2. 27575, TELEX. 53178, Answer Back – BOT NTYNE).
Sub-Office for Cumberland and Westmorland;
J. Gardiner, West Riding House, 4 Oxford Street, Workington, Cumberland. (Tel. Workington 3788).

Yorkshire and Humberside Region
The East and West Ridings of Yorkshire, the City of York; Lincolnshire. (Parts of Lindsey only.)
E. Atherton, Pearl Chambers, East Parade, Leeds, 1. (Tel. Leeds 31761. Code: OLE 2. 31761. TELEX. 55265, Answer Back – BOT LEEDS).

North Western Region
Cheshire, Lancashire and High Peak District of Derbyshire, viz., the boroughs of Buxton and Glossop; the urban districts of New Mills and Whaley Bridge; the rural district of Chapel-en-le-Frith.
R. J. Forbes, C.B.E., 76 Newton Street, Manchester, 1. (Tel. Manchester Central 2171. Code: 061. CEN 2171. TELEX. 66104, Answer Back BOT MCHR).

Midland Region
Derbyshire (except the High Peak District, viz., the boroughs of Buxton and Glossop; the urban districts of New Mills and Whaley Bridge; the rural district of Chapel-en-le-Frith), Herefordshire, Leicestershire, Lincolnshire (Parts of Holland and Kesteven and the County Borough of Lincoln), Northamptonshire, Nottinghamshire, Rutland, Shropshire, Staffordshire, Warwickshire and Worcestershire.
P. J. L. Homan, Somerset House, 37 Temple Street, Birmingham, 2. (Tel. Birmingham Midland 8221. Code: 021. MID 8221. TELEX. 33702, Answer Back – BOT BHAM).

Eastern Region
Berks, Bucks, Oxfordshire, Bedfordshire, Cambridgeshire (including the Isle of Ely), Essex, Herts, (except such parts of Essex and Herts as are within the London and South Eastern Region), Hunts, the Soke of Peterborough, Norfolk and Suffolk.
D. A. Wilson, C.B.E., Cromwell House, Dean Stanley Street, London, S.W.1. (Tel. Tate 4355. TELEX. 25991, Answer Back – BOTCROMWELL LDN).

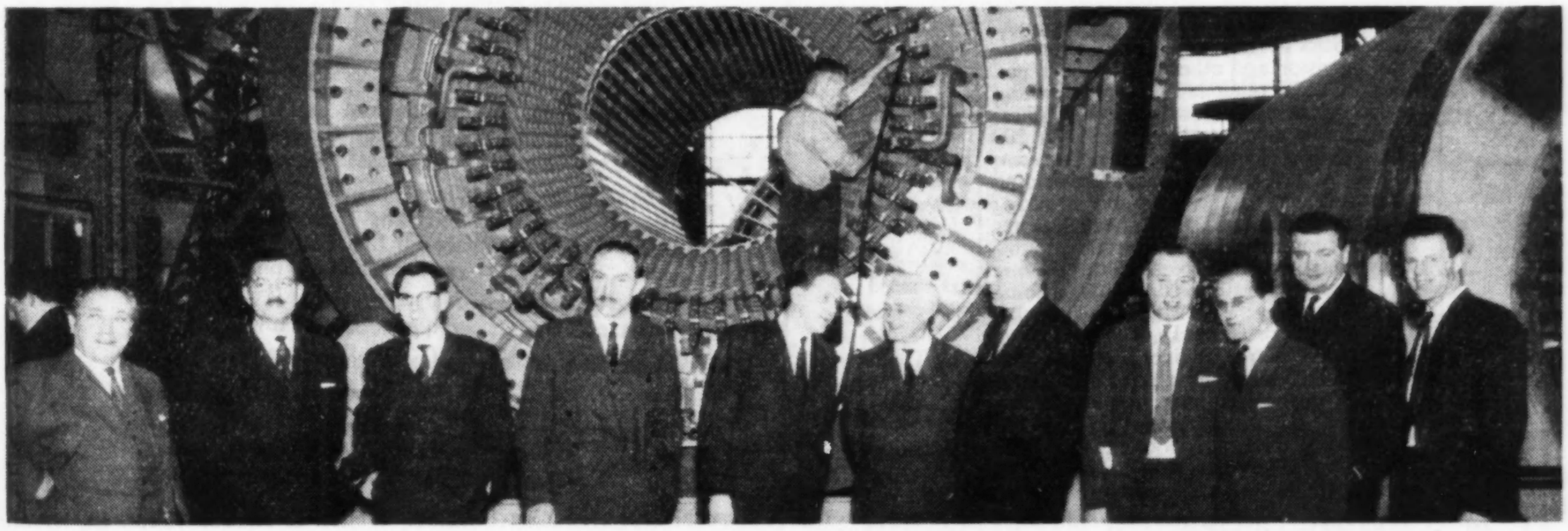
London and South Eastern Region
London (administrative county) Middlesex, Kent, Surrey, Sussex, Hants (including the Isle of Wight), and Parts of Dorset (Poole M.B. only), Essex and Hertfordshire.
J. W. Stoodley, Cromwell House, Dean Stanley Street, London, S.W.1. (Tel. Tate 4355. TELEX. 25991, Answer Back – BOTCROMWELL LDN).

South Western Region
Cornwall (including the Isles of Scilly), Devon, Gloucestershire, Somerset, Wilts and Dorset (excluding Poole M.B.).
M. Weber, Prudential Buildings, Wine Street, Bristol 1. (Tel. Bristol 294821. Code: OBR 2. 294821. TELEX. 44214, Answer Back – BOT BRISTOL).

Wales
The whole of Wales and Monmouthshire.
R. W. Daniel, C.B.E., Government Buildings, Gabalfa, Cardiff. (Tel. Cardiff 62151. Code: OCA 2. 62151. TELEX. 49203, Answer Back – AGFIFOOD CARDIFF).

Scotland
The whole of Scotland.
C. J. A. Whitehouse, O.B.E., 314 St. Vincent Street, Glasgow, C.3. (Tel. Glasgow City 2855. Code: 041. CIT 2855. TELEX. 77583, Answer Back – BOT GLASGOW).
District Office: R. Forsyth, 29a High Street, Inverness. (Tel. Inverness 30867. Code: OIN 3. 30867,

Northern Ireland
H. E. Jones, C.B.E., Ministry of Commerce (Northern Ireland), Chichester House, Chichester Street, Belfast. (Tel. Belfast 28271. Code: OBE 2. 28271. TELEX 74578, Answer Back – GOVNI BELFAST).



Members of the Czechoslovak Economic Planning Mission, visited English Electric's Stafford Works and staff training centre recently. With the group is Mr. J. W. H. Morgan, manager, Electrical Machines Division (fifth from left) and on his right is Mr. Karel Novotny, First Deputy Minister of General Engineering. The other members of the Czech Mission are from left to right Mr. Karel Huml, Director of Machine Tool Industry; Mr. J. R. Banks of the Foreign Office (third from left); Mr. Josef Simon, Head of Department, Ministry of Heavy Industry (seventh from left.); Mr. Jindrich Zahradnik, Director of Industrial Automation (ninth from left); and Mr. E. Seveik of the Czech Embassy in London (second from right).

Government surplus sales by auction

MINISTRY OF DEFENCE (AIR FORCE DEPARTMENT)

1965	Stores	Location	Auctioneers
April 8 .	Miscellaneous stores and equipment .	No. 14 Maintenance Unit, Royal Air Force, Carlisle.	Harrison and Hetherington Ltd. (AFD1), Botchergate, Carlisle. (Tel.: Carlisle 26292/3).

The above sale will include:

Motor vehicle sundries including servo brake units; vehicle doors; starter motors; dynamos; filters; tilt covers; carburettors; seats; ancillary spares, etc.

General electrical and other items including consoles; rectifier units; charging board equipment; signal generators; secondary cells; radio spares; modulators; indicators; lead acid accumulators; oscillators; test sets; fans; motors; blowers; transformers; power units; relay units; cable connectors; switches; waveguides; distribution boxes; immersion heaters; amplifier units; monitors; sound recording apparatus; electronic valves; computers; receivers; voltage regulators; undulators; waveform generators; loudspeakers; wattmeters, etc.

Instruments including aircraft clocks; pocket and stop watches; binoculars; telescopes; compasses; fatigue meters; sextants; thermometers; slide rules; magnifying lenses; gyro units; periscopes; oscillographs; sighting and aircraft instruments, etc.

General sundries including telephone and teleprinter equipment; scanner assemblies; fire fighting equipment; metal and wooden pallets; aerial equipment; radio cabinets; steel strip; bars; sheets, tubing and wire; hose assemblies; aluminium containers; wooden cases; various paints and chemicals; aircraft spares; wire towing cable; glass panels; mountings; covers; webbing and harness; various textiles, etc.

April 29 .	Miscellaneous stores and equipment .	No. 25 Maintenance Unit, Royal Air Force, Hartlebury, Worcs.	Nock & Joseland (AFD1), 65 Coventry Street, Kidderminster. (Tel.: Kidderminster 2053).
May 19 .	Miscellaneous stores and equipment .	No. 7 Maintenance Unit, Royal Air Force, Quedgeley, Glos.	Bruton, Knowles & Co. (AFD1), Albion Chambers, King Street, Gloucester. (Tel.: Gloucester 21267).

Catalogues for the above sales may be obtained within 14 days of the advertised date of the sale on application to the Auctioneers. Catalogues for sales held at Maintenance Units cost 1s. 0d. each (*Postal Orders only*).

MINISTRY OF DEFENCE (AIR FORCE DEPARTMENT).

TENDER SALES

For sale by Tender: (1) Comet Mk. 2 Flight Simulator. Applications for Tenders should be addressed to Ministry of Defence, AFC 19a (Air), Turnstile House, High Holborn, London, W.C.1.

MINISTRY OF DEFENCE (ARMY DEPARTMENT)

1965	Stores	Location	Auctioneers
April 14 .	Machine tools; machine tool spares; woodworking machines; compressors and pneumatic tools; photographic equipment; epidiascopes; test instruments; trailer vans and miscellaneous stores.	Technical Stores Sub-Depot, Old Dalby, Leics. (*Sale at Melton Mowbray*).	Shouler & Son (Dept. L), 1 Norman Street, Melton Mowbray, Leics. (Tel.: 3081).
April 27-29 .	Woodworking machinery; engineers' machine tools and miscellaneous stores including: 4-cutter and thickness planing machine; planing and thicknessing machine; 5-cutter planing machine; cross cut and trench saws; high speed routers; chain and chisel morticer; circular saws; plug and bore machine; dovetail machine; vertical spindle borer; multi spindle drills; triple drum sander; electric straight line edger; finger feed jointer; semi auto lathes; 10 ton luna press; gas branding machine; pneumatic, rotor and other drills; rotor screw guns; air control installations; sawdust collecting plant; dust extraction plant; timber drying plants; wood impregnation pressure plant; punching, shearing and angle cropping machines; Stirk horizontal planer and horizontal, precision and other boring machines. S.S.S.C. and other lathes; precision and other grinders; planers; milling machines; radial and other drilling machines; 200 ton and 150 ton hydraulic presses; 30 KVA butt welding machine; welding transformers; punching and shearing machine; gas and steam heated water boilers; Jones KL15 crane; trailer mounted diesel driven percussion drilling machine; 50 tons bolts and nuts various; gravity runway; Yale Blue Streak trucks; Collis transporter trucks, 41-6 and 4-cyl. diesel and petrol engines; wireless and electronic equipment and stores; 3,000 pocket watches; clothing; boots and shoes; blankets; 53 tons old rags; 25 tons old canvas; 6½ tons old webbing; 9 tons old carpets; 200 carpets; miscellaneous furniture, etc.	Ordnance Disposal Depot, Royal Arsenal, Woolwich, London, S.E.18.	Fuller, Horsey, Sons & Cassell (Dept. L), 10 Lloyds Avenue, London, E.C.3. (Tel.: Royal 4861).
May 4-6 .	Passenger, load carrying and dual-purpose vehicles, motor cycles, etc.	Ordnance Storage & Disposal Depot, Ruddington, near Nottingham.	Walker, Walton & Hanson (Dept. L), Byard Lane, Bridlesmith Gate, Nottingham. (Tel.: 54272).
May 13 .	Plant and equipment and miscellaneous stores.	Technical Stores Sub-Depot, Wem, Shropshire	Hall, Wateridge & Owen (Dept. L), Welsh Bridge, Shrewsbury. (Tel.: 53151).

Catalogues for each sale shown may be obtained from the appropriate Auctioneer 14 days prior to the date of sale, price 1s. 0d. (*Postal Orders only*).

(*Continued on next page*)

MINISTRY OF PUBLIC BUILDING AND WORKS

1964	Description of Goods	Location	Auctioneers
April 6 .	Office and miscellaneous furniture' engineering and electrical equipment, domestic, canteen and other equipment, etc.	Ministry of Public Building and Works, Supplies Division Store, Shed 10, Site 1, Kidbrooke Park Road, London, S.E.3.	Hollingsworths, 6 Snow Hill (2nd Floor), Holborn Viaduct, London, E.C.1. (Tel. City 1718 and 1828).

Catalogues, price 6d., are obtainable direct from the auctioneers. View-days: day preceding the sale and morning of sale.

REGIONAL HELP FOR EXPORTERS

The services of the Export Sections of the Board of Trade Regional Organizations are freely available to you. Each of these Export Sections is closely linked with the Board of Trade Headquarters and thus with the Overseas Offices of H.M. Government, The Controller and his staff will give you all possible help in your efforts to sell your goods overseas. Addresses on page 741 of this week's issue.

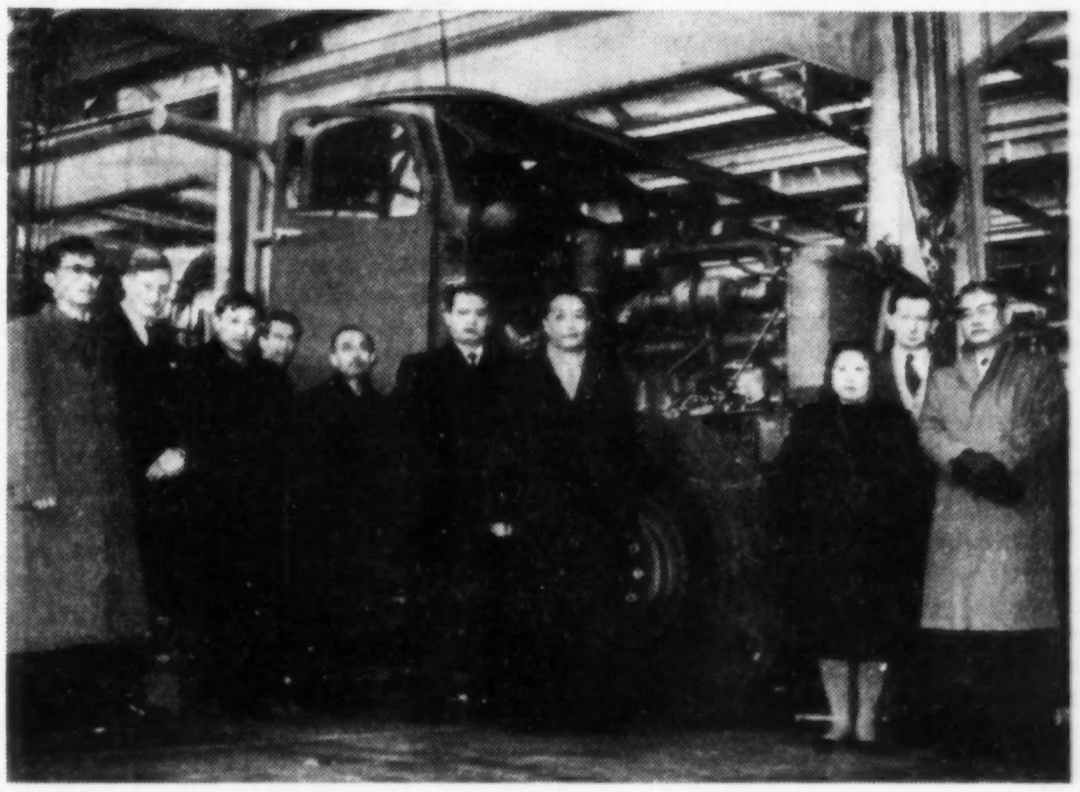
MINISTRY OF PUBLIC BUILDING AND WORKS

DISPOSAL OF TEMPORARY HOUSES

Prefabricated Temporary Houses are expected to become available for dismantling and sale shortly in the London area and elsewhere. Successful contractors will be responsible for dismantling and removing the houses.

Further details can be obtained from:—

Controller of Supplies (Disposals),
Ministry of Public Building and Works,
Southbridge House, Southwark Bridge Road,
London, S.E.1



A Chinese trade and technical delegation which has been visiting Leyland Motors Corporation factories throughout Great Britain is shown here whilst looking over a Scammell Super Constructor oilfields truck being built in the Watford works of Scammell Lorries Ltd. The leader of the delegation was Mr. Hu Liang (fourth from the right).

EDINBURGH
SEAFIELD
LEITH

Land for development

30 ACRES

British Railways, Scottish Region, offer for development, for industrial or commercial purposes, approximately 30 acres of land at Seafield, Leith.

The land will be made available on long lease in whole or in lots. Plans are available on request showing the area and the location of the site and the adjoining dock and railway facilities.

The site has excellent rail connection to any part of the country and is conterminous to Leith Docks.

The Seafield area is served by excellent main roads.

Main services are available.

Applications, stating requirements, should be sent to the Estate Surveyor, British Railways, Scottish Region, 90 West Nile Street, Glasgow C1.

British Rail | Scottish Region

UNUSED EX-MINISTRY

HOSE

Available at a fraction of original cost, hoses in new condition in cases released for immediate shipment.

4,500—10′ lengths 4″ internally and externally Armoured Suction or Discharge Hose, complete with screwed male and female couplings.
Sample length. Price — **£7 0s. 0d.**

In case lots of 20. Price per length **£6 0s. 0d.**

80—12′ lengths 6″ Armoured Gasolene Discharge Hose, complete with Table H flanges, working pressure 200 p.s.i.

Four lengths per case. Price per length **£25 0s. 0d.**

All prices F.O.B., United Kingdom Port or delivered British Isles in case lots.

GEORGE COHEN MACHINERY LIMITED
600 Wood Lane, Shepherds Bush, London, W.12.
Tel: Shepherds Bush 2070 Ext. 30.

THE 600 GROUP OF COMPANIES

Midland Bank Service at the

MILAN TRADE FAIR

April 14-25, 1965

The Midland Bank's specialised service for overseas traders will be available in Milan throughout the period of the Fair. Any help or advice required during this time in connexion with international trade will gladly be given by our representative, Mr. F. A. Bennett, who is a Manager, Overseas Trade Development, at our Overseas Branch, London. He will have an office at the Fair, located in the central Piazzale Italia at Stand G.25, Galleria Nava.

If you expect to be at the Fair and need our assistance BEFORE you travel, you are invited to get in touch with Mr. Bennett in advance, either at Overseas Branch, 60 Gracechurch Street, EC3 (telephone: Monarch 9944) or through any one of our 2,500 branches in England and Wales.

Midland Bank

EXPERT AID FOR EXPORT TRADE

Exhibitions and Fairs

312 UK firms at Utrecht Fair

THE ANNUAL Utrecht Spring Fair was held this year between March 8 and 16, building material, mechanical handling apparatus and durable consumer goods were featured at the Croeselaan sites, while other consumer goods ranging from toys to leather goods, photographic apparatus, jewellery, china and glassware, cosmetics etc., were displayed at the Vredenburg site. A frequent bus service carried visitors between these two main sites.

The Fair was the largest ever staged in the Netherlands, with a net stand area of more than a million square feet. Four thousand firms participated, of which 312 were British. Altogether 65 countries were represented. Thirteen British companies in the building trade, and two builders' publications, took part in joint venture displays, sponsored by the National Council of Building Material Producers in collaboration with the Board of Trade. A substantial part of the costs of displaying their goods was borne by the Board of Trade who provided shell stands free of charge. The Building Exhibition, of London, acting on behalf of the National Council printed a two-language hand-out describing the activities of each member of the joint venture, and arranged for the staffing of the information desk. The Building Exhibition also arranged suitable receptions, to which members of the local trade press were invited. In particular. on British Day, March 9, on behalf of the National Council of Building Material Producers, they arranged a reception on the stands of the joint venture display, which was attended by the British Ambassador, and by directors of the Fair.

Although the Fair was open to members of the general public, it was primarily intended for the various trades.

The overall impression of exhibitors was that of general satisfaction. The inquiries they received were usually sound and it is thought that a high proportion will result in actual business. One manufacturer of garage doors who had not tried to do business in Holland before, received numerous inquiries. In the building trades generally, however, the response was below last year's level, and it is presumed that this slackening was due to the Government's policy of slowing down spending in building; construction permits are more difficult to obtain than they were a year ago.

In the field of smaller consumer goods, the agent of a large British manufacturer of toys was very pleased indeed with the results. He considered it 'essential' to exhibit his range of toys twice a year in Utrecht.

Considering the wide range of products on display – from tower cranes in the open air site to perfume and cosmetics in the Vredenburg building – the administrative arrangements worked with remarkable smoothness and efficiency.

Salesmanship is linked inextricably to production, and until customers know that any particular product is available they will not buy. Trade fairs are one way of making a product known, and the Utrecht Spring Fair must rank high among those general fairs which are really worthwhile.

BoT joins SIEA export group in Zagreb display

THE BOARD OF TRADE'S first 'joint venture' display in Yugoslavia will be at the Third Medicine and Medical Airs Exhibition, Zagreb, opening on April 17 and continuing until April 25. Fourteen British firms will take part in the display, organized by the Surgical Instrument, Equipment and Appliance Export Group in collaboration with the Board. Among the selection of British surgical instruments, hospital apparatus and equipment to be shown on this 2,200 sq. ft. group stand will be foam-backed tubular bandages; a sterile plastic material to cement metal supports to bone; disposable syringes and hypodermic needles designed to reduce the chances of cross-infection; and light, adjustable polythene splints designed for immediate use. New developments include a mechanism for use on artificial arms which gives quick and easy fitment to false hands or tools.

The previous Medicine and Medical Aids Exhibition, in 1963, attracted exhibitors from 20 countries. The exhibition is biennial and forms one of the specialized sections at the Zagreb International Fair.

The Board of Trade has collaborated with the SIEA Export Group on three previous occasions. At the Medical Care and Health Exhibition in Gothenburg last October; the Surgical Trade Exhibition in Dublin and the International Exhibition of Medical Equipment and Hospital Furniture in Brussels, both in 1961.

Britain exported just under £5 million worth of medical instruments in 1964. £9,000 worth went to Yugoslavia.

Plans for UK agricultural machinery display in USSR

THE BOARD OF TRADE are making plans for a British section at the Moscow International Agricultural Machinery and Equipment Exhibition, which the USSR Chamber of Commerce have now announced will take place from May 16 to 29, 1966. Provided that there is sufficient support from industry, the Board will try to obtain from the Russian authorities the use of one of the pavilions in the Park of Economic Achievement, Moscow, with an adjoining open area for outdoor display.

This event is one of the series of specialized international exhibitions to be held in Moscow, announced by the Chamber last year.

The Russian authorities have indicated that the following exhibits will be suitable: – tractors, self-propelled chassis with auxiliary equipment to be used with it, harvesting and drying machines for grain and leguminous crops; machines for cultivation and harvesting of sugar beet; machines for cultivation and harvesting of potatoes and vegetables; mechanization equipment for livestock and poultry farming; trailers for tractors, and transport vehicles; mechanical means for drainage and irrigation; apparatus and electrical equipment for greenhouses.

Further details, and application forms for space, are available from: – Board of Trade, Export Promotion and Fairs Branch, Room 215 (Russian Section), Queen Anne's Mansions, Queen Anne's Gate, London, S.W.1. (Tel. Abbey 7877).

CHANGES IN TRADE FAIRS AND EXHIBITIONS ANNOUNCEMENTS

BECAUSE *of pressure on space all the various classified lists of trade fairs and exhibitions will be published in full only on the dates indicated below:*

	Date last published	Date next published
Outside Europe . .	*This issue*	*July 2*
Europe . . .	*March 5*	*June 4*
United Kingdom .	*Feb. 5*	*May 7*

Amendments and additions to the three lists will be shown in the issues of the intervening weeks.

No responsibility is taken for the standing of organizations or individuals mentioned in the lists, and dates, etc., may be subject to alteration.

The Board of Trade Export Promotion and Fairs Branch, Queen Anne's Mansions, Queen Anne's Gate, S.W.1. (Tel. Abbey 7877, Ext. 3557, Germany and Scandinavia: 2783, *France, Italy, Benelux, Switzerland, Austria, Finland, Irish Republic, Greece, Turkey and Middle East*: 3558, *United Kingdom and Rest of the World) will be glad to answer general inquiries, but applications should be made to the organizers or United Kingdom agents for details of costs and conditions of participation. Export Promotion and Fairs Branch can also provide information about other events which, owing to space limitation, are not included in the lists.*

** indicates event which is held annually at approximately the time stated.*

† indicates event which is held alternate years at approximately the time stated.

Amendments and Additions to Classified Lists

The fairs and exhibitions given below are amendments and additions to the full lists published in the *Board of Trade Journal* on March 5 and February 5 respectively.

Amendment

Turin: The Board of Trade has now been informed that the International Clothing Exhibition Mart (SAMIA) will be held from September 9-12, 1965, and not on the dates shown in the *Board of Trade Journal* dated March 5, 1965.

Additions

PARMA: EXHIBITION OF EQUIPMENT FOR SUPERMARKETS – May 6-10, 1965.
Apply, Supermarkets, Equipment Exhibition, Parco Ducale, Parma. (Tel. 36868, 36869).

PARIS: INTERNATIONAL EXHIBITION OF GAMES AND TOYS – February 6-12, 1966.
Apply, Salon International du Jouet, 93 rue de Turenne, Paris 3.

LYONS: INTERNATIONAL EXHIBITION OF TOYS AND GAMES (EXPOJOUET) – February 20-26, 1966.
* Apply, Exhibitions and Trade Fairs Ltd., 10, Clifford Street, London, W.1. (Tel. Regent 0511).

BERLIN: INTERNATIONAL BOAT SHOW AND AQUATIC EXHIBITION – March 11-20, 1966.
* Apply, Admiral A.L.P. Mark Wardlaw, Loseberry Enterprises, Loseberry, Claygate, Surrey. (Tel.: Esher 2882).

STOCKHOLM: ST. ERIKS FAIR – August 31 – September 11, 1966.
* Apply, Trade Fairs and Promotions Ltd., Commonwealth House, 1-19, New Oxford Street, London, W.C.1. (Tel.: Chancery 9011).

MUNICH: INTERNATIONAL EXHIBITION OF GROCERIES AND HIGH CLASS PROVISIONS (IKOFA) – September 16-25, 1966.
† Apply, Verein Ausstellungspark Munchen E.V. Thersien Hohe 14, 8 Munich 37.

Display of UK furnishing and carpet trades

FOUR BRITISH manufacturers in the furnishing and carpet trades are organising a private two-day exhibition at the Rotterdam Hilton next month as a curtain raiser for the British Week in Amsterdam which opens on May 14.

They are the Carpet Manufacturing Co. Ltd., of Kidderminster, West Cumberland Silk Mills of Whitehaven, Jaycee Furniture Ltd., of Brighton and R. S. Stevens Ltd., of Ilford.)

Dutch furniture retailers have been invited to the exhibition, to be opened by Sir Peter Garran, H.M. Ambassador to The Netherlands, on April 12, the object of which will be to promote the products of the participating companies for the British Week and to further encourage sales through leading retailers throughout The Netherlands.

Full support has been promised by Dutch retailers for the British Week and many British retailers have taken advantage of this offer and are arranging displays and promotions of their goods in an all-out export sales effort for the event.

Products to be displayed will include domestic appliances, pottery and glass, jewellery, toiletries, watches and clocks, and gold and silver.

Acton's industries emphasize exports

ACTON, one of the more heavily industrialized London boroughs, will be holding an exhibition displaying the products that West London industrialists have to offer overseas markets at Acton Town Hall on April 7.

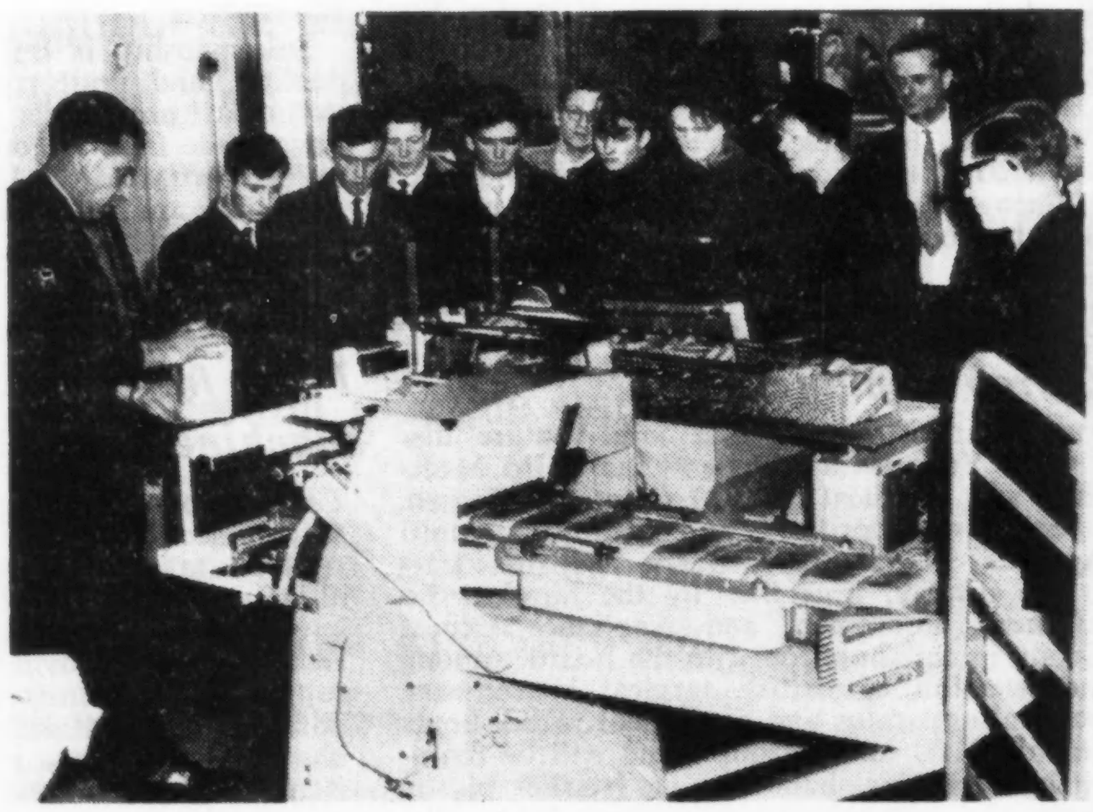
New products on show will include Wilkinson Sword lawn shears introduced to the trade this month, industrial control equipment featured by Evershed and Vignoles Ltd., a load control system for the efficient use of electricity in connection with maximum time tariffs made by Landis and Cyr Ltd., the S.C.M. Banda Desk top electrostatic copier which produces copies at a rate of up to 10 a minute and is claimed to be the largest selling desk top electrostatic copier in the world, and a counting machine that counts 100 bank notes in under six seconds.

Preceding the exhibition a luncheon is being held at Hammersmith at which the principal guest will be Lord Rhodes, Parliamentary Secretary, Board of Trade.

Mr. Jomo Kenyatta, President of Kenya, and Mr. C. R. Wheeler, Chairman of Associated Electrical Industries Ltd., meeting at Seven Forks, which is about 120 miles north-east of Nairobi. It is here that the Tana River Development Company are going ahead with what will be the largest hydro-electric scheme in Kenya, which was recently inaugurated by Mr. Kenyatta. The sum involved for this first stage will be in the order of £6 million and AEI are tendering for the electrical equipment of the scheme.

In the Export Orders page of the Board of Trade Journal *of March 19, Mr. Kenyatta was inadvertently described as Prime Minister instead of President, in a reference to an order obtained by Arthur Price and Co. Ltd., Birmingham, for cutlery for his private residence.*

BRITISH BAKERY ON SHOW IN EIRE



Demonstration of an automatic slicer and wrapper handling bread baked at an exhibition staged in Dublin by G. and R. Gilbert Ltd. and Gilwrap Ltd. This picture was taken in the main exhibition hall and in the distance can be seen part of a group of Cater Reel Ovens, designed for baking in the shop and as part of the shop display. During the exhibition these ovens produced some 60 dozen assorted items of confectionery during demonstrations. This is believed to be a double first, the first time an English firm of bakery equipment manufacturers has ever set up its own exhibition overseas and the first time that a complete bakery exhibition has been staged in Eire.

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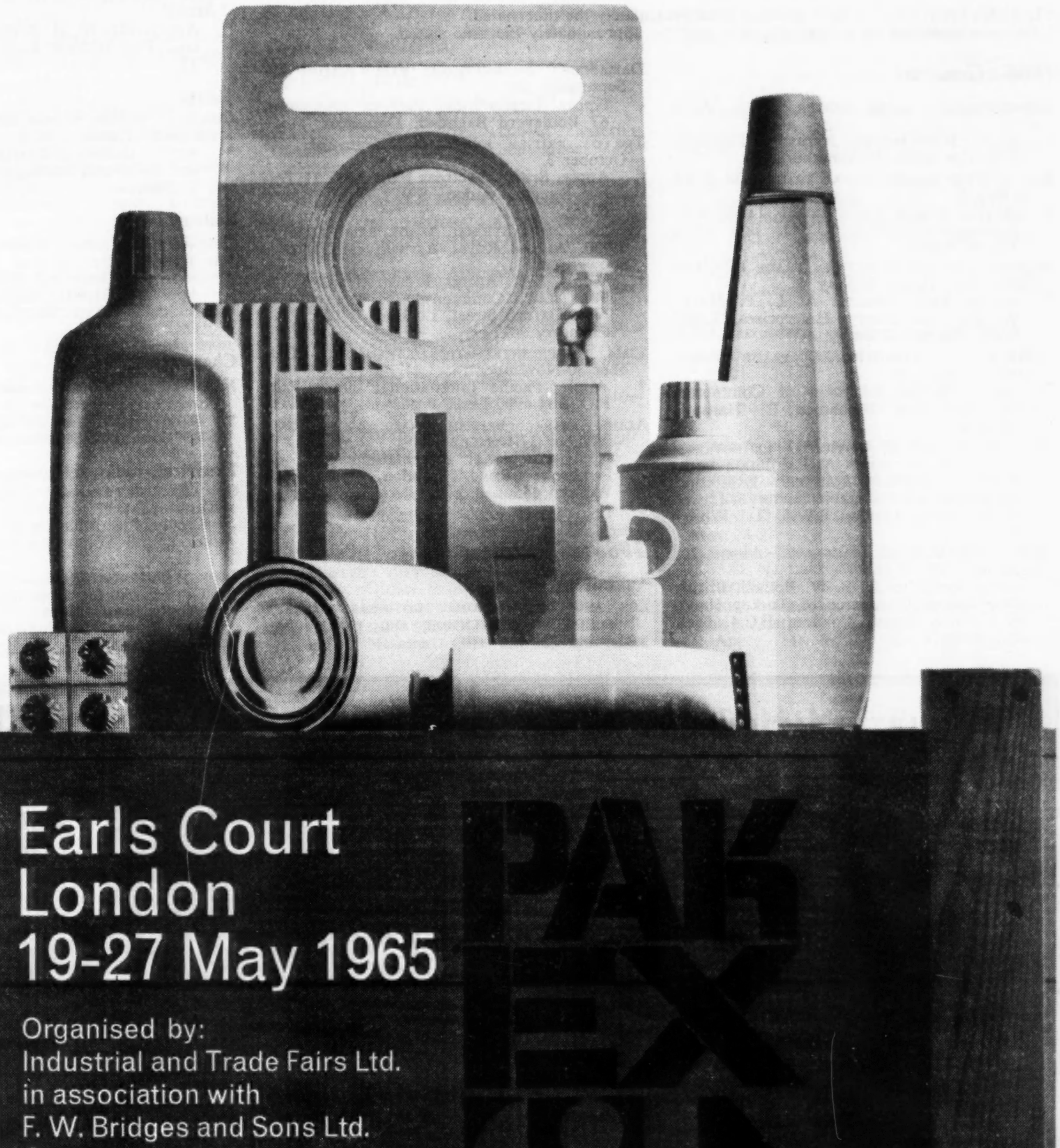
ADVERTISEMENT INQUIRIES FOR THE JOURNAL

Inquiries from the London Postal Area concerning the insertion of advertisements in the *Board of Trade Journal* should be addressed to **H. M. Stationery Office, Room D.94, Atlantic House, Holborn Viaduct, London, E.C.1 (City 9876 Ext. 147).**

Inquiries from other parts of the United Kingdom should be addressed to **Cowlishaw & Lawrence (Advertising) Ltd., Memorial Hall Bldgs., 16 Farringdon Street, London, E.C.3 (City 3718).**

International Packaging Exhibition



Earls Court
London
19-27 May 1965

Organised by:
Industrial and Trade Fairs Ltd.
in association with
F. W. Bridges and Sons Ltd.
Commonwealth House
1-19 New Oxford St London WC1
(Tel: CHAncery 9011)
In collaboration with
The Institute of Packaging
Daily 10 a.m.–6 p.m.
Closed Sunday

Trade fairs and exhibitions outside Europe

* Indicates event which is held annually at approximately the time stated.
† Indicates event which is held alternate years at approximately the time stated.

1965 : General

JOHANNESBURG: RAND EASTER SHOW – April 6-19.
* Apply, Witwatersrand Agricultural Society, P.O. Box 4344, Johannesburg.

TOKYO: SIXTH INTERNATIONAL TRADE FAIR–April 16-May 5.
† Apply, Tokyo International Trade Fair Management Office, G.P.O. Box 1201, Tokyo, Japan.

BULAWAYO: CENTRAL AFRICAN TRADE FAIR AND EXHIBITION – April 29-May 9.
* Apply, Rear Admiral A. L. P. Mark-Wardlaw, Loseberry Enterprises, Loseberry, Claygate, Surrey.

CASABLANCA: INTERNATIONAL TRADE FAIR – April 29-May 16.
Apply: British Chamber of Commerce, 101 Boulevard Mohamed El Hansati, Casablanca.

TORONTO: CANADIAN NATIONAL EXHIBITION – August 19-September 5. At Exhibition Park.
* Apply, Canadian National Exhibition Representative, Columbia House, 3, Lower Regent Street, London, S.W.1. (Tel. Whitehall 2794).

IZMIR: INTERNATIONAL TRADE FAIR – August 20-September 20.
* Apply, Brigadier R. B. W. Bethell, British Chamber of Commerce of Turkey (Inc.), 69 Cannon Street, London, E.C.4. (Tel. City 4444).

DAMASCUS: INTERNATIONAL FAIR – August 25-September 20.
Apply, International Fair of Damascus, 67 Boulevard Baghdad, Damascus.

TOKYO: BRITISH EXHIBITION, – September 17-October 3.
Apply, British Overseas Fairs Ltd., 21 Tothill Street, London, S.W.1. (Tel. Abbey 6376).

SYDNEY: INTERNATIONAL TRADE FAIR – October 19-30. At the Royal Agricultural Society's Showground.
† Apply, U.K. Agents, Industrial and Trade Fairs Ltd., Commonwealth House, 1-19 New Oxford Street, London, W.C.1. (Tel. Chancery 9011).

LIMA: PACIFIC INTERNATIONAL TRADE FAIR – October 30-November 14.
† Apply, Pacific International Trade Fair, P.O. Box 4900 Lima, Peru.

ADDIS ABABA: BRITISH TRADE EXHIBITION – November 27-December 6.
Apply, Industrial Presentations Ltd., 64 Pembroke Road, London, W.8. (Tel. Western 4856).

1965 : Specialized

Aircraft

LOS ANGELES: NATIONAL BUSINESS AIRCRAFT ASSOCIATION CONVENTION AND EXHIBITION – October 12-14.
Apply, National Business Aircraft Association Inc., 344 Pennysylvania Building, Washington 4, D.C.

Automation

LOS ANGELES: 20TH INTERNATIONAL INSTRUMENT-AUTOMATION CONFERENCE AND EXHIBITION – October 4-7. At Los Angeles Sports Arena.
* Apply, Mr. W. H. Kushnick, Penn Sheraton, 530, William Penn Place, Pittsburgh 19.

Boats

CHICAGO: MARINE TRADES EXHIBITION AND CONFERENCE – October 7-10.
* Apply, Outboard Boating Club of America, 307 North Michigan Avenue, Chicago 1, Illinois.

Building

CHICAGO: NATIONAL ASSOCIATION OF HOME BUILDERS' 22ND ANNUAL CONVENTION AND EXPOSITION – December 5-9.
* Apply, National Association of Home Builders, 1625 L Street, N.W. Washington, D.C.

Chemical

NEW YORK: CHEMICAL INDUSTRIES EXHIBITION – November 29-December 3.
† Apply, International Exposition Company, 480 Lexington Avenue, New York 17.

Electrical, radio, television, electronics

CHICAGO: ELECTRONIC PARTS DISTRIBUTORS' SHOW – May 17-19.
Apply, Electronic Industry Show Corporation, 100 South Wacker Drive, Chicago 111.

NEW YORK: NATIONAL LIGHTING EXPOSITION – June 7-9. At the Coliseum.
Apply, Expositions for Electrical Industries Inc., 310, Madison Avenue, New York, N.Y.

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SAN FRANCISCO: WESTERN ELECTRONICS SHOW AND CONVENTION – August 24-27. At Cow Palace.
* Apply, Mr. Don Larson, 3600, Wilshire Boulevard, Los Angeles 35.

CHICAGO: NATIONAL ELECTRONICS CONFERENCE AND EXHIBITION – October 25-27.
* Apply, National Electronics Conference Inc., 228N, La Salle Street, Chicago, Illinois.

Engineering, machinery, machine tools

TORONTO: NATIONAL INDUSTRIAL PRODUCTION SHOW OF CANADA – May 3-7.
† Apply, Show Manager, Production Show '65, Industrial and Trade Shows of Canada, 481 University Avenue, Toronto 2, Ontario.

ATLANTIC CITY: KNITTING ARTS EXHIBITION – May 3-7.
† Apply, Raymond C. Mayer & Associates Inc., 51 East 42nd Street, New York 17.

NEW YORK: DESIGN ENGINEERING SHOW – May 17-20.
* Apply, Clapp & Poliak Inc. 341, Madison Avenue, New York 17, N.Y.

CLEVELAND: MATERIAL HANDLING INSTITUTE SHOW – May 18-20.
* Apply, Shea Expositions Corporation, 1, Gateway Centre, Pittsburgh 22, Pennsylvania.

SYDNEY: INTERNATIONAL MACHINE TOOL EXHIBITION – July 19-31. At the Showground.
Apply, The Machinery Merchants Division, Sydney Chamber of Commerce. 161. Clarence Street, Sydney, New South Wales, Australia.

MELBOURNE: 7TH BIENNIAL MELBOURNE ENGINEERING INDUSTRIAL AND MACHINE TOOLS EXHIBITION – August 9-14. At Exhibition Buildings.
† Apply, Industrial and Trade Fairs Ltd., Commonwealth House, 1-19, New Oxford Street, London, W.C.1. (Tel. Chancery 9011).

CHICAGO: THIRD INTERNATIONAL MACHINERY SHOW – September 21-29. At Coliseum.
Apply, Third International Machinery Show c/o A. Byron Perkins & Associates Inc., 3935 North Mission Road, Los Angeles, California.

CHICAGO: PRODUCTION ENGINEERING SHOW – September 21-October 1.
* Apply, Clapp & Poliak Inc. 341, Madison Avenue, New York 17, N.Y.

ATLANTIC CITY: INTERNATIONAL TEXTILE MACHINERY EXHIBITION – September 26-October 2.
Apply, American Textile Machinery Association P.O. Box 96 Vienna, Virginia.

MIAMI BEACH: NATIONAL CONVENTION AND EXHIBITION OF AUTOMATIC MERCHANDISING – October 16-19.
* Apply, National Automatic Merchandising Association, 7 South Dearborn Street, Chicago 3, Illinois.

DETROIT: AMERICAN SOCIETY FOR METALS EXPOSITION – October 18-22.
* Apply, Mr. W. J. Hilty, Exposition Manager, Metals Park, Ohio.

CHICAGO: PACKAGING MACHINERY SHOW – November 2-5.
† Apply, International Exposition Company, 480, Lexington Avenue, New York 17.

Fancy goods, gifts, toys, hobbies

MELBOURNE: TOY FAIR – May 17-22.
* Apply, Hugh Anderson Pty Ltd., Foster House, 130 Exhibition Street, Melbourne.

LOS ANGELES: GIFT SHOW – July 25-30.
* Apply, Trades Shows Ltd., 3510 Council Street, Los Angeles 4, California.

MONTREAL: GIFT SHOW – August 23-26.
* Apply, National Gift Shows, Seccombe House, 443 Mount Pleasant Road, Toronto 7, Ontario.

TORONTO: GIFT SHOW – September 20-23.
* Apply, National Gift Shows, Seccombe House, 443 Mount Pleasant Road, Toronto, Ontario.

Homes, household goods and hardware

TEL AVIV: HOUSE AND HOME EXHIBITION FOR BUILDING CONSTRUCTION AND HOMECRAFTS – June 13-July 3.
Apply: Yerid Hamizrakh Exhibitions Co. Ltd., P.O.B. 21075, Tel-Aviv.

CHICAGO: NATIONAL HOUSEWARES EXHIBITION – July 12-16.
* At McCormick Place. Apply, National Housewares Manufactures Association, Merchandise Mart, Chicago, Illinois 60654.

NEW YORK: NATIONAL HARDWARE SHOW – September 20-24.
* Apply, Charles Snitow Show Management, 331 Madison Avenue, New York 17, N.Y.

Hotel, restaurant, catering and foodstuffs

MONTREAL: GROCERY AND SUPERMARKET SHOW – April 25-28.
Apply, Industrial and Trade Shows of Canada, 481 University Avenue, Toronto 2.

CHICAGO: SUPER MARKET CONVENTION AND EXHIBITION – May 9-12.
* Apply, Super Market Institute, 500 North Dearborn Street, Chicago 10, Illinois.

CHICAGO: NATIONAL RESTAURANT EXHIBITION – May 24-27.
Apply, National Restaurant Association, 1530 N. Lake Shore Drive, Chicago 10, Illinois.

CHICAGO: NATIONAL CONFECTIONERS ASSOCIATION EXHIBITION – June 6-10.
Apply, Mr. F. N. Branson, 36, South

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on

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Tickets and information from the Secretary, 5 MARKET PLACE, ACTON, W.3. ACOrn 4966

Wabash Avenue, Chicago 3, Illinois.

LOS ANGELES: PACIFIC FINE FOODS FAIR – July 18-21.

* Apply, Industrial Displays Inc., 440 West Los Feliz Boulevard, Glendale 4, California.

NEW YORK: NATIONAL FANCY FOOD AND CONFECTION SHOW – August 15-18.

* Apply, Charles Snitow Organisation Inc., 331 Madison Avenue, New York 17.

SAN FRANCISCO: WEST NATIONAL RESTAURANT SHOW AND CONVENTION – September 19-22.

Apply, National Restaurant Association, 1530 North Lake Shore Drive, Chicago 10, Illinois.

NEW YORK: NATIONAL HOTEL EXPOSITION – November 8-11.

* Apply, National Hotel Exposition, 141, West 51st Street, New York City.

Leather, footwear

CHICAGO: NATIONAL SHOE FAIR – October 9-13.

* Apply, National Shoe Manufacturers Association, Hotel New Yorker, Room 1929, 8th Avenue at 34th Street, New York City, N.Y.1.

NEW YORK: NATIONAL SHOE FAIR – November 13-18.

* Apply, National Shoe Manufacturers Association, Hotel New Yorker, Room 1929, 8th Avenue at 34th Street, New York City, N.Y.1.

Medical

TORONTO: ANNUAL CONVENTION AND EXHIBITION OF THE ONTARIO HOSPITAL ASSOCIATION – October 24-26.

* Apply, Director of Public Relations, Ontario Hospital Association, 24 Ferrand Drive, Don Mills, Toronto, Ontario.

Motor transport

MONTREAL: BRITISH MOTOR SHOW – April 1-4

* Apply, British Motor Show, c/o Cooke Toledo Motors, 2134 St. Catherine Street West, Montreal, P.Q.

NEW YORK: INTERNATIONAL AUTOMOBILE SHOW – April 3-11.

* Apply, Charles Snitow Organisation, 331, Madison Avenue, New York 17, N.Y.

LOS ANGELES: Pacific Automotive Show – April 22-24.

* Apply, Pacific Automotive Show, Rooms 501/502, 714 West Olympic Boulevard, Los Angeles, California.

LOS ANGELES: INTERNATIONAL AUTOMOBILE SHOW – October 22-31.

* Apply, Los Angeles Motor Car Dealers Association, 1801 Avenue of The Stars, Los Angeles, 67 California.

Music

CHICAGO: MUSIC SHOW – June 27-July 1. At Central Hilton Hotel.

* Apply, National Association of Music Merchants Inc., 222 West Adams Street, Chicago, Illinois.

Office equipment and business efficiency

NEW YORK: BUSINESS EQUIPMENT EXHIBITION – October 25-29.

* Apply, Business Equipment Manufacturers Association, 235 E. 42nd. Street, New York N.Y.

MONTREAL: NATIONAL BUSINESS SHOW – October 26-28.

* Apply, Canadian National Business Show, 1819 Yonge Street, Toronto 7.

Packaging

CHICAGO: NATIONAL PACKAGING EXHIBITION – April 5-8.

* Apply, Clapp & Poliak Inc. 341, Madison Avenue, New York 17, N.Y.

Stationery

NEW YORK: STATIONERY SHOW – May 16-21.

* Apply, George Little Management Inc., 220, Fifth Avenue, New York 1, N.Y.

CHICAGO: NATIONAL STATIONERY AND OFFICE EQUIPMENT EXHIBITION – September 18-22.

* Apply, National Stationery & Office Equipment Association, 740, Investment Building, Washington 5, D.C.

1966: General

MELBOURNE: INTERNATIONAL TRADE FAIR – March 2-19.

Apply, U.K. Agents – William Coward & Co. Ltd., 3, St. James's Square, London, S.W.1. (Tel.: Whitehall 5532).

TEL AVIV: INTERNATIONAL TRADE FAIR – June 14-July 6.

Apply, Industrial and Trade Fairs Ltd., Commonwealth House, 1-19 New Oxford Street, London, W.C.1. (Tel.: No. Chancery 9011).

BANGKOK: ASIAN TRADE FAIR (ECAFE) – November 17-December 10.

Apply, Department of Economic Relations, Ministry of Economic Affairs, Bangkok.

1966: Specialized

Agricultural, Fishing, Dairy

TORONTO: CANADA FARM AND INDUSTRIAL EQUIPMENT TRADE SHOW – January 26-29.

* Apply, Canada Farm and Industrial Equipment Trade Show, 4881, Yonge Street, Willowdale, Ontario.

Building

TORONTO: CONSTRUCTION AND PUBLIC WORKS SHOW – December 5-8. At Exhibition Park.

† Apply, Mr. L Haines, Industrial and Trade Shows of Canada, 481, University Avenue, Toronto 2, Canada.

Engineering, machinery, machine tools

LOUISVILLE: 14TH NATIONAL AIR CONDITIONING, HEATING AND REFRIGERATION EXPOSITION – January 31 – February 3.

Apply, Air Conditioning and Refrigeration Institute, 1815, North Fort Myer Drive, Arlington, Virginia.

LOS ANGELES: WESTERN METAL AND TOOL EXPOSITION – March 7-11.

At the Great Western Exhibit Centre. Apply, American Society for Metals, Metals Park, Ohio.

CLEVELAND: FOUNDRY CONGRESS AND CASTINGS EXHIBITION – May 9-13.

At Public Auditorium. Apply, The American Foundrymen's Society, Golf and Wolf Road, Des Plaines, Illinois.

CLEVELAND: FOURTH NATIONAL DIE CASTING EXPOSITION AND CONGRESS - November 14-17.

† Apply, Mr. John L. MacLaren, Society of Die Casting Engineers, 19382 James Couzens Highway, Detroit, Michigan.

Fancy Goods, Gifts, Toys, Hobbies

LOS ANGELES: GIFT SHOW – January 21-28.

* Apply, Trade Shows Ltd., 3510, Council Street, Los Angeles 4, California.

TORONTO: GIFT SHOW – February 21-24.

* Apply, National Gifts Shows, Seccombe House, 443, Mount Pleasant Road, Toronto, Ontario.

Homes, Household Goods and Hardware

ATLANTIC CITY: CHINA AND GLASS SHOW – January 3-7.

* Apply, Little Brothers Shows Inc., 220, Fifth Avenue, New York 1, New York.

CHICAGO: NATIONAL HOUSEWARES EXHIBITION – January 10-14.

* Apply, National Housewares Manufacturers' Association, 1130, Merchandise Mart, Chicago, Illinois.

Motor Transport

CHICAGO: 39TH ANNUAL NATIONAL AUTO ACCESSORIES EXPOSITION – January 24-27.

* At McCormick Place. Apply, Automotive Accessories Manufacturers of America, 1, Bala Avenue, Bala Cynwycd, Pa.

Packaging

TORONTO: CANADIAN NATIONAL PACKAGING EXPOSITION – November 1-3.

† Apply, Packaging Association of Canada, 25 Merton Street, Toronto 7 Ontario.

Plastics

TORONTO: PLASTICS SHOW OF CANADA – May 2-5. At Exhibition Park.

† Apply, Mr. J. Neil, Industrial and Trade Shows of Canada, 481, University Avenue, Toronto 2, Canada.

NEW YORK: NATIONAL PLASTICS EXHIBITION – June 6-10.

Apply, The Society of The Plastics Industry Inc., 250, Park Avenue, New York 17, N.Y.

Sports

CHICAGO: NATIONAL SPORTING GOODS SHOW – January 30 – February 3.

* At McCormick Place and Palmer House Hotel. Apply, The Secretary, National Sporting Goods Association, 23, East Jackson Boulevard, Chicago, Illinois.

TORONTO: CANADIAN NATIONAL SPORTSMEN'S SHOW – March 11-19.

* Apply, Toronto Anglers' and Hunters' Association, 85, King Street East, Toronto, Ontario.

'TRADE FAIRS HELP EXPORTS'—BOOKLET

A new edition – the sixth – of the booklet 'Trade Fairs Help Exports – Hints for the Small Exhibitor' has been produced by the Board of Trade for the guidance of small firms contemplating exhibiting overseas for the first time. The booklet explains the purposes of exhibiting and gives guidance on the choice of fairs, the organization of exhibits and on official assistance available to the British exhibitor. It also lists major specialized fairs overseas. Copies can be obtained free of charge from any Board of Trade regional office or from Trade Fairs Publicity Section, Information Division, Board of Trade, Queen Anne's Mansions, Queen Anne's Gate, London, S.W.1. Tel. Abbey 7877. Ext. 2765. (Ref. GD 5891/G).

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TRADE AND FINANCIAL ARRANGEMENTS

United Kingdom and Czechoslovakia

ARRANGEMENTS FOR Anglo-Czechoslovak trade during the 12 months ended March 30, 1966, were concluded and signed in Prague on March 24, 1965.

Arrangements follow the pattern established last year and provide for the removal of quota restrictions on imports of some agricultural and industrial goods from Czechoslovakia. No change has been made in the list of goods which may be imported under world open general licence, but a number of items have been added to the list of those which may be imported freely from Czechoslovakia under open individual licence. Increases in the quotas have been agreed for certain other goods.

Specific quotas and a general quota for all consumer goods not otherwise specified, to a total of £1,725,000 have been agreed for United Kingdom exports to Czechoslovakia. This represents a 12 per cent increase on the figure agreed for 1964/65. All other United Kingdom goods for export to Czechoslovakia will be given general facilities by the Czech authorities, and the extent of purchases of these goods will depend largely on Czechoslovakian sterling resources.

A notice to importers setting out the details of the new arrangements will be published in due course. Details will also appear in the *Board of Trade Journal*. The general prohibition and restrictions relating to imports from all sources (listed in Part 2 of the United Kingdom Customs and Excise Tariff) will continue to apply.

Inquiries relating to this notice should be addressed to Commercial Relations and Exports Department, Board of Trade, 1 Victoria Street, London, S.W.1 (Tel. Abbey 7877, Ext. 2267), quoting reference CRE 8/65.

New UK–Bulgaria trade arrangement

The new five year trade arrangement between the United Kingdom and Bulgaria was signed in London on March 30. Details will be published in the *Board of Trade Journal* as soon as possible. Inquiries relating to this notice should be addressed to Commercial Relations and Exports Department, Board of Trade, 1 Victoria Street, London, S.W.1. (Tel. Abbey 7877, Ext. 2258).

Hints to businessmen booklets

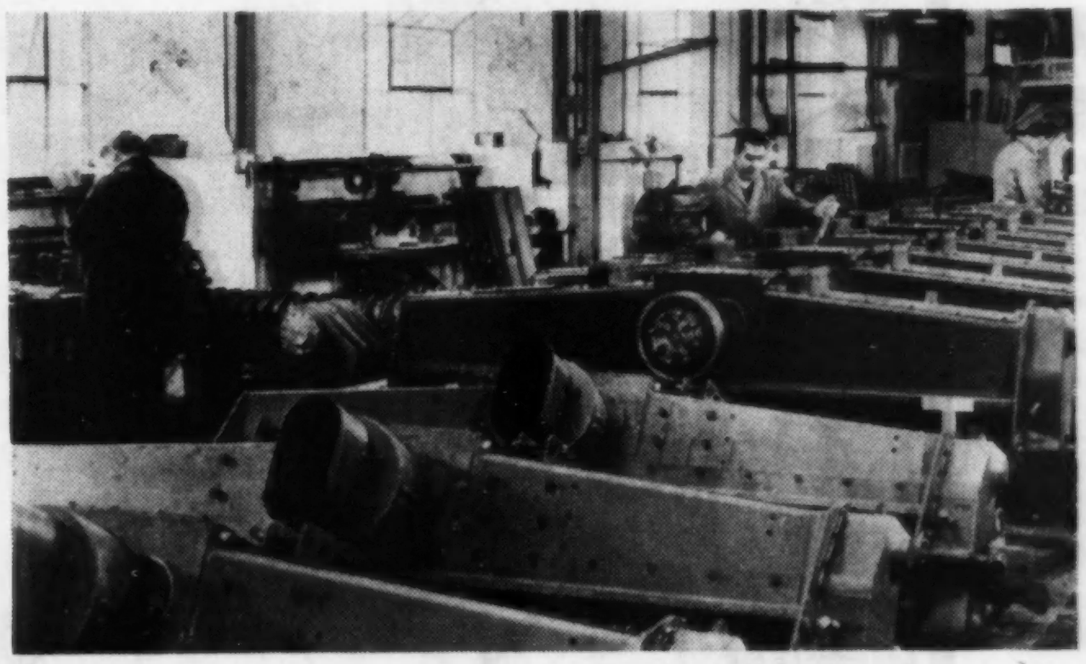
REVISED editions of the booklets on the Malagasy Republic (Madagascar) and Reunion and the Dominican Republic have been published in the 'Hints to Business Men' series.

British businessmen who intend visiting these countries on export business can obtain copies of the booklets on application to Export Services Branch, Board of Trade, Room F56, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. City 5757, Ext. 7146), or to any Regional Office of the Board of Trade, or on personal application to the Export Information Centre, Board of Trade, 50 Ludgate Hill, London, E.C.4.

INDUSTRIAL FILM CATALOGUE

A new (1964–65) *edition of the Central Office of Information industrial catalogue* Films for Industry *has been published. It contains* 793 *films and* 43 *filmstrips, which are available from the Central Film Library and its branch libraries in Scotland and Wales. The films and filmstrips listed – including* 182 *new films,* 112 *of them British – are intended for instruction and training and for the promotion of industrial productivity, health and safety. The films are selected with the help of an advisory panel on which both sides of industry are represented, in addition to some Government departments and sponsored bodies. The Board of Trade is a member of this panel.*

The catalogue is available from the Central Film Library, Government Building, Bromyard Avenue, London, W3. Price 4s. post free.



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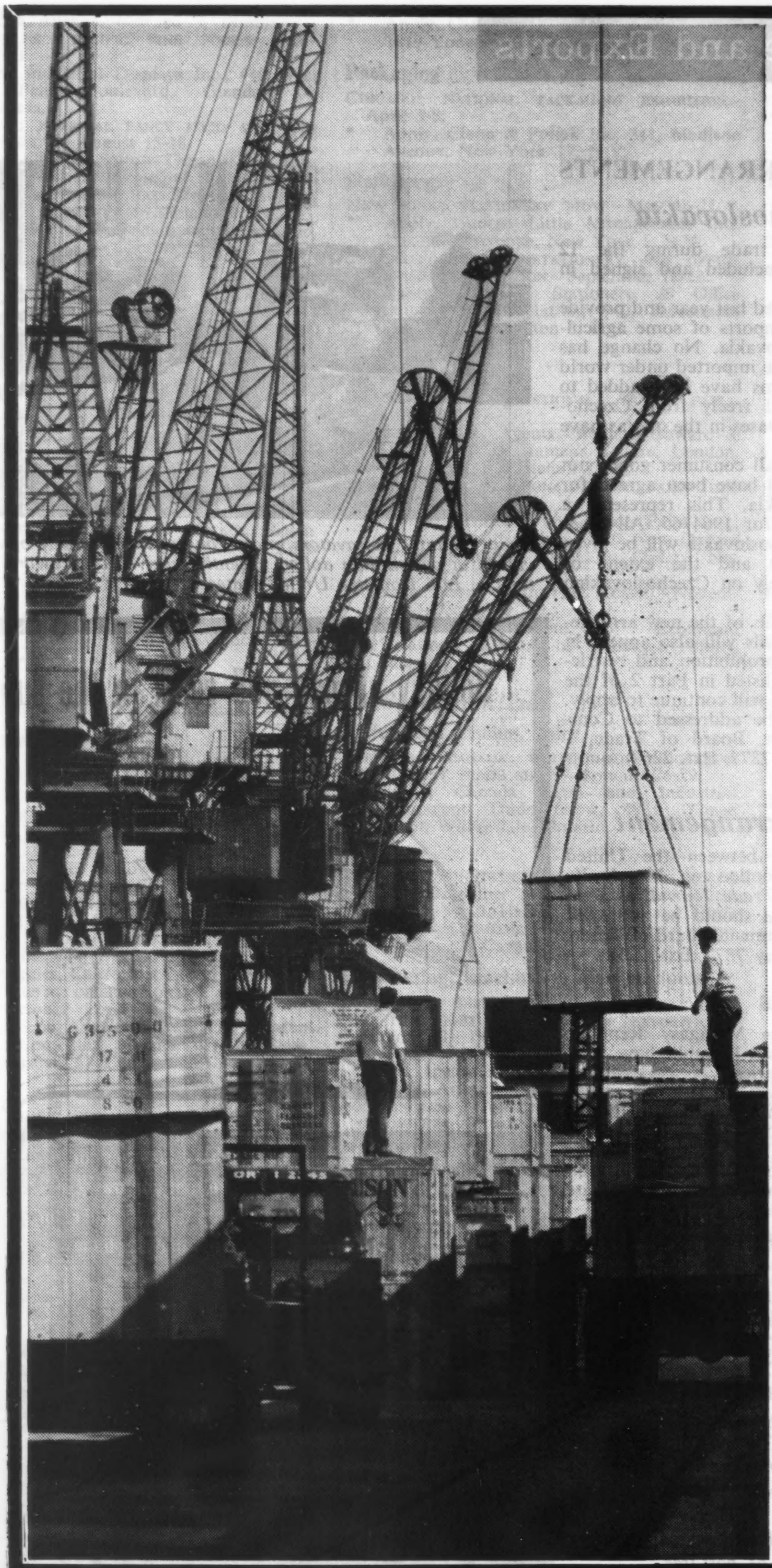

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They provide reports on conditions in overseas markets prepared individually in response to specific enquiries.

They obtain from abroad names of those interested in importing and acting as selling agents.

They obtain reports on the standing of concerns overseas.

They provide introductions to correspondents overseas who will help the travelling business man.

Our book "The World is Your Market" contains much useful information for exporters. You can obtain a copy, free of charge, from any branch.

Martins Bank Limited

AC12

Information for exporters

Brief details are given below of overseas inquiries for British products, contracts open for tender, reports on commercial conditions abroad, export trade openings, etc., issued recently by the Export Services Branch, Board of Trade, to subscribers to the 'Export Service Bulletin'.

The Bulletin, published daily, is available to manufacturers and exporters at a subscription of £10 10s. a year. A subscription form can be obtained from the Export Services Branch, Board of Trade, Room H35, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 433) (Telex 25977). Copies of particular issues containing further details of the items referred to below can be obtained from the same address by forwarding cash remittance of 2s. per copy with order.

Calls for tender

Inquiries connected with the calls for tender mentioned below should be addressed to the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 404 and 406). Please quote reference numbers in all inquiries. The date given is the closing date, and refers to the current year unless otherwise indicated.

*Tender documents are available on loan in those cases marked with an asterisk.**

AUSTRALIA

Electrical Equipment for Postmaster-General's Department, Melbourne. (Further Information.) E.S.B. 8525/65.*

Transformers for Southern Electric Authority of Queensland. April 14. E.S.B. 9684/65.

Transmission Lines for Electricity Trust of South Australia, Eastwood. April 22. E.S.B. 9659/65.

BURMA

Corporation No. 23:

Generating Set. April 21. E.S.B. 9695/65.*

Electric Motor; Circuit Breaker. April 26. E.S.B. 9925/65.*

People's Stores Corporation:

Welding Rod and Flux. April 19. E.S.B. 9668/65.*

Chemicals. April 20. E.S.B. 9669/65.*

Air Compressors. April 20. E.S.B. 9670/65.*

Water Pump. April 20. E.S.B. 9671/65.*

CANADA

Buses for Montreal Transportation Commission. (Further Information.) Tender documents now available. E.S.B. 26412/64.*

CEYLON

Fluorescent Fittings for Ministry of Land, Irrigation and Power. (Further Information.) Tender documents now available. E.S.B. 9293/65.*

Glass Jars for Commissioner for Development of Marketing. (Further Information.) Tender documents now available. E.S.B. 9298/65.*

Lorries for Colombo Municipal Council. April 28. Tender documents now available. E.S.B. 10387/65.

The first leg of a world-wide 'bring us your problem' tour began on March 22 when Rank Taylor Hobson's new mobile centre left for Europe. On its maiden trip the vehicle, equipped with £15,000 worth of engineers' precision measuring instruments and backed by British metrology know-how, will visit factories in Rumania, Bulgaria, Czechoslovakia, Austria, Yugoslavia and Western Germany. During the three-month selling and problem-solving trip, metrology specialists from the Rank Taylor Hobson Division of The Rank Organisation will cover 5,000 miles visiting car, aircraft, electronics and other factories to demonstrate the Division's latest achievements in the measurement of such things as roundness, surface finish, straightness and parallelism.

Railway Equipment for the Salt Department. (Further Information.) Tender documents now available. E.S.B. 9290/65.*

Roofing Project for Ceylon Cement Corporation. April 26. E.S.B. 10386/65.

Rust Preventative for Ceylon Petroleum Corporation. April 30. E.S.B. 10320/65.

Steel Wire Rope for Gal Oya Development Board. April 19. E.S.B. 10385/65.

Weighbridges for Ministry of Agriculture. (Further Information.) Tender documents now available. E.S.B. 9289/65.*

Department of Health:

Condensed Milk, etc. (Further Information.) Tender documents now available. E.S.B. 9295/65.*

Vehicles. (Further Information.) Tender documents now available. E.S.B. 9075/65.*

CHILE

Railway Wagons for Chilean State Railways. (Advance Information.) Closing date not known. E.S.B. 10135/65.

COSTA RICA

Telecommunication Equipment for Instituto Costarricense de Electricidad. May 3. E.S.B. 9694/65.*

Caja Costarricense de Seguro Social:

Medical Equipment. April 20. E.S.B. 9685/65.*

Pharmaceuticals. April 21. Tender documents (in Spanish) available. E.S.B. 10678/65.*

ETHIOPIA

Line Material for Imperial Board of Telecommunications. April 14. E.S.B. 9941/65.*

Ethiopian Electric Light and Power Authority:

Hydro-Electric Power Plant. May 12. E.S.B. 9636/65.

Copper Wire. May 13. E.S.B. 9637/65.*

FORMOSA

Central Trust of China:

Electrical System; Air-conditioning Equipment; Ventilation System. (Re-issue of tender in respect of the electrical and ventilation system only.) E.S.B. 3821/65.*

Scintillation Counter; Electro-magnet, etc. April 22. E.S.B. 10632/65.*

Bulldozer. (Re-issue of tender.) Closing date now April 23. E.S.B. 31715/64.*

Printing Press. April 16. E.S.B. 9650/65.*

Steel Pipe. April 14. E.S.B. 9652/65.*

Pumps. (Further Information.) April 19. Tender documents now available. E.S.B. 26982/64.*

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1ST FLOOR, 3 QUEENSWAY
SOUTHAMPTON 27851/2

GREECE

Wire and Wire Netting for Hellenic State Railways. April 20. E.S.B. 9922/65.*

Ministry of Trade:
- **Machine Tools and Pumps.** April 15. E.S.B. 9973/65.*
- **Office Machinery.** May 4. E.S.B. 9974/65.*

INDIA

Capacitor Tissue Paper for Indian Telephone Industries. (Further Information.) Tender documents now available (also amendment to requirements). E.S.B. 9202/65.*

Communications Equipment for Bihar State Electricity Board. (Further Information.) Closing date postponed to April 26. E.S.B. 734/65.*

Compounded Steel Tape for Hindustan Cables Ltd. Tender documents now available. E.S.B. 9052/65.*

Dam Gates and Hoists for Tons Civil Construction Circle 1. July 1. E.S.B. 9995/65.

Lifeboat Davits for Hindustan Shipyard Ltd. (Further Information.) Tender documents now available. E.S.B. 7678/65.*

Motor Testing Plant for Chittaranjan Locomotive Works. (Further Information.) Closing date postponed to June 29. E.S.B. 951/65.*

Rope Drum Hoists for Mechanical Stores Division. May 17. E.S.B. 9994/65.

Shovel Loader for National Coal Development Corporation Ltd. April 14. E.S.B. 9997/65.*

Transformers for Controller of Stores and Purchase. April 20. E.S.B. 9664/65.

Tunnel and Shaft Construction for Madras State Electricity Board. April 28. E.S.B. 9500/65.

Vibrating Rollers for Major Irrigation and General, Hyderabad. April 23. E.S.B. 9682/65.

Kerala State Electricity Board:
- **Electric Measuring Instruments.** (Further Information.) Tender documents now available. E.S.B. 8231/65.*
- **Testing Equipment.** April 22. E.S.B. 9667/65.

Maharashtra State Electricity Board:
- **Conductor Accessories.** April 20. E.S.B. 10302/65.
- **Insulators and Fittings.** April 15. E.S.B. 9991/65.
- **Lightning Arresters.** April 29. E.S.B. 10000/65.
- **Transformers.** April 15. E.S.B. 10303/65.
- **Switches.** April 15. E.S.B. 10301/65.

Beas Purchase Organization:
- **Steel.** May 10. E.S.B. 9610/65.
- **Tractors.** May 11. E.S.B. 9609/65.
- **Tool Sets.** (Further Information.) Tender documents now available. E.S.B. 8519/65.*
- **Vibrators and Motor Spares.** (Further Information.) Tender documents now available. E.S.B. 8520/65.*

Directorate-General of Supplies and Disposals:
- **Armature Banding Machine.** April 20. E.S.B. 9914/65.
- **Detonator Filling and Pressing Machinery.** April 15. E.S.B. 9993/65.*
- **Pig Lead.** (Further Information.) Tender documents now available. E.S.B. 7694/65.*
- **Zinc.** April 27. E.S.B. 9686/65.
- **Pipe Cutting Machine.** April 28. E.S.B. 9986/65.*
- **Tin Ingots.** April 20. E.S.B. 9987/65.*
- **Testing Machine.** April 28. E.S.B. 9988/65.*
- **Zinc Slabs.** (Further Information.) Tender documents now available. E.S.B. 9686/65.*

Atomic Energy Establishment, Trombay:
- **Capsules, Crucibles, Dishes, etc.** April 14. E.S.B. 9457/65.*
- **Valves.** April 22. E.S.B. 9480/65.*
- **Needle Valves.** May 2. E.S.B. 9482/65.
- **Ball Valves.** April 19. E.S.B. 9458/65.*
- **Fibre Glass.** April 14. E.S.B. 9456/65.*
- **Engineers' Tools.** April 30. E.S.B. 9484/65.*
- **Valves.** May 9. E.S.B. 9483/65.
- **Titanium.** May 6. E.S.B. 9485/65.*
- **Hand Tools.** April 26. E.S.B. 9481/65.*

IRAN

Gunny Sacks for Iranian Mining and Metal Smelting Co. April 24. E.S.B. 10390/65.*

Ministry of Posts, Telegraph and Telephones:
- **Motor Generators.** April 21. E.S.B. 10389/65.*
- **Wire.** April 21. E.S.B. 10601/65.*

Iranian Steel Corporation:
- **Compressors.** May 1. E.S.B. 10391/65.*
- **Metallic Frames.** April 19. E.S.B. 10388/65.*
- **Pumps.** April 25. E.S.B. 10397/65.*

IRAQ

Spraying Equipment for Ministry of Finance. May 30. E.S.B. 10357/65.*

Government Oil Refineries Administration:
- **Caustic Soda.** April 24. E.S.B. 9948/65.
- **Tinplate.** (Further Information.) Tender documents now available. E.S.B. 9410/65.*

Iraqi Ports Administration:
- **Screws.** April 22. E.S.B. 10361/65.
- **Tool Steel.** April 15. E.S.B. 10362/65.
- **Tractors and Trailers.** May 10. E.S.B. 9946/65.
- **Trailers; Wheelbarrows; Conveyor.** May 24. E.S.B. 9947/65.

Ministry of Defence:
- **Identity Discs and Bandages.** May 16. E.S.B. 10369/65.*
- **Water Coolers, Refrigerators, Fans.** May 16. E.S.B. 10371/65.*
- **Rotary Edge Trimmer.** April 28. E.S.B. 9944/65.*
- **Mosquito Nets** May 26. E.S.B. 10379/65.*
- **Telephones.** May 2. E.S.B. 9945/65.
- **Underwear.** May 19. E.S.B. 10372/65.*
- **Hollow Ware.** May 16. E.S.B. 10370/65.*
- **Poles.** May 19. E.S.B. 10373/65.*
- **Poles.** May 19. E.S.B. 10374/65.*
- **Tent Cloth.** May 23. E.S.B. 10375/65.

IRISH REPUBLIC

Pumping Plant for Galaway Council Co. April 24. E.S.B. 10336/65.

X-ray Equipment for Cork Health Authority. Closing date not known. E.S.B. 9966/65.

ITALY

Civil Engineering Project for Ministry of Public Works. Closing date not known. E.S.B. 9943/65.

JORDAN

Dam Construction for Central Water Authority. April 30. E.S.B. 9942/65.

KOREA

Office of Supply:
- **Burner Units; Refrigerators; Cookers; Testing Equipment; Furnace.** April 22. E.S.B. 9913/65.*
- **Generators.** April 17. E.S.B. 9912/65.*

LEBANON

Constructional Project for Conseil Executif des Grands Projects. April 20. E.S.B. 7400/65.

Constructional Project for Ministere de la Defence Nationale. April 27. E.S.B. 10322/65.

MALAYSIA

Miscellaneous Stores for Royal Malaysia Police. April 14. E.S.B. 9990/65.

Pharmaceuticals for Ministry of Health. April 23. E.S.B. 10636/65.*

Pipe Fittings for Public Utilities Board. (Further Information.) E.S.B. 9492/65.*

MOZAMBIQUE

Tarpaulins for Ports, Railways and Transport Department. May 7. E.S.B. 9965/65.

NETHERLANDS

Civil Engineering Work for Chief Engineer of Waterways. April 20. E.S.B. 9700/65.

Road Surfacing for Director-General of Waterways, The Hague. April 14. E.S.B. 9938/65.

NEW ZEALAND

G.P.O., Wellington:
- **Printing Machines.** April 20. E.S.B. 9612/65.*
- **Finger Cones.** April 22. E.S.B. 9639/65.*

PAKISTAN

Paper Cutting Machine; Printing Machinery for Department of Investment, Promotion and Supplies. April 15. E.S.B. 10308/65.*

Workshop Tools for E.P. Agricultural Development Corporation. April 17. E.S.B. 10307/65.

Telegraph and Telephone Directorate-General:
- **Radio Equipment.** April 20. E.S.B. 9698/65.*
- **Wire.** April 26. E.S.B. 10310/65.

Directorate of Supply:
- **Generator.** April 21. E.S.B. 9979/65.*
- **Laboratory Equipment.** April 29. E.S.B. 9980/65.*

Pakistan Western Railway:
- **Springs.** April 17. E.S.B. 9930/65.
- **Vacuum Brake Fittings.** April 17. E.S.B. 9931/65.
- **Steam Cranes.** April 19. E.S.B. 9932/65.
- **Files.** April 6. E.S.B. 35198/64.*

PHILIPPINES REPUBLIC

National Power Corporation:
- **Sub-station Equipment.** April 20. E.S.B. 9916/65.*
- **Transformer.** May 6. E.S.B. 9915/65.*

RHODESIA

Blankets for Chief Supplies Officer. April 14. E.S.B. 9910/65.*

SAUDI ARABIA

Drilling Project for Ministry of Agriculture. April 25. E.S.B. 10323/65.

Pumping Equipment; Recording Equipment for Riyadh Water Affairs Department. May 15. E.S.B. 9984/65.

Radioonde Equipment for Department of Civil Aviation. (Further Information.) Tender documents now available. E.S.B. 9601/65.*

SOUTH AFRICA

State Tender Board:
- **Chart Recorders with Paper.** April 15. E.S.B. 9641/65.*
- **Transistorized Radio Beacons.** April 15. E.S.B. 9631/65.*
- **Dish Washing Machine.** April 14. E.S.B. 9616/65.*

SPAIN

Telecommunications Equipment for Ministerio de la Gobernacion. Closing date not known. E.S.B. 10351/65.

SUDAN

Permanent Way Materials for Sudan Railways. (Further Information.) Tender documents now available. E.S.B. 9045/65.*

SYRIA

Ministry of Communications:
- **Railway Construction.** (Further Information.) Closing date postponed to April 28. E.S.B. 24415/64.
- **Railway Construction.** (Further Information.) Closing date postponed to April 28. E.S.B. 35147/64.

THAILAND

Electrical Equipment for North East Jute Mill Co. Ltd. April 20. E.S.B. 10354/65.

Excavating Equipment for Royal Irrigation Department. (Further Information.) Tender documents now available. E.S.B. 8233/65.*

Mercury for National Economic Development Corporation Ltd. April 15. E.S.B. 10355/65.

Pri-Dryer (Sic) for Forest Industrial Organization. May 6. E.S.B. 9907/65.

Transformers for Yanhee Electricity Authority. Bids will be opened in late April. E.S.B. 9901/65.

Wheels and Axles for State Railway of Thailand. April 21. E.S.B. 9903/65.

Thailand Tobacco Monopoly:
- **Paper.** April 16. E.S.B. 9909/65.
- **Poster Paper.** April 15. E.S.B. 9905/65.
- **Tartaric Acid.** April 14. E.S.B. 9908/65.

TRINIDAD AND TOBAGO

Cable for Trinidad and Tobago Electricity Commission. May 11. E.S.B. 9928/65.*

TUNISIA

Textiles for La Societe Generale des Industries Lainieres. Closing date not known. E.S.B. 10321/65.*

TURKEY

P.T.T. Genel Madurlugu:
- **Generators.** May 3. E.S.B. 9982/65.*
- **Electronic Tubes.** April 29. Tender documents (in Turkish) now available. E.S.B. 9983/65.*

URUGUAY

Batteries for Ministry of Public Works. April 27/30. E.S.B. 9662/65.

UNITED STATES OF AMERICA

Lubricating Oil and Grease for United Nations, New York. April 14. E.S.B. 10394/65.*

Transformers for Bureau of Reclamation. April 13. E.S.B. 9985/65.*

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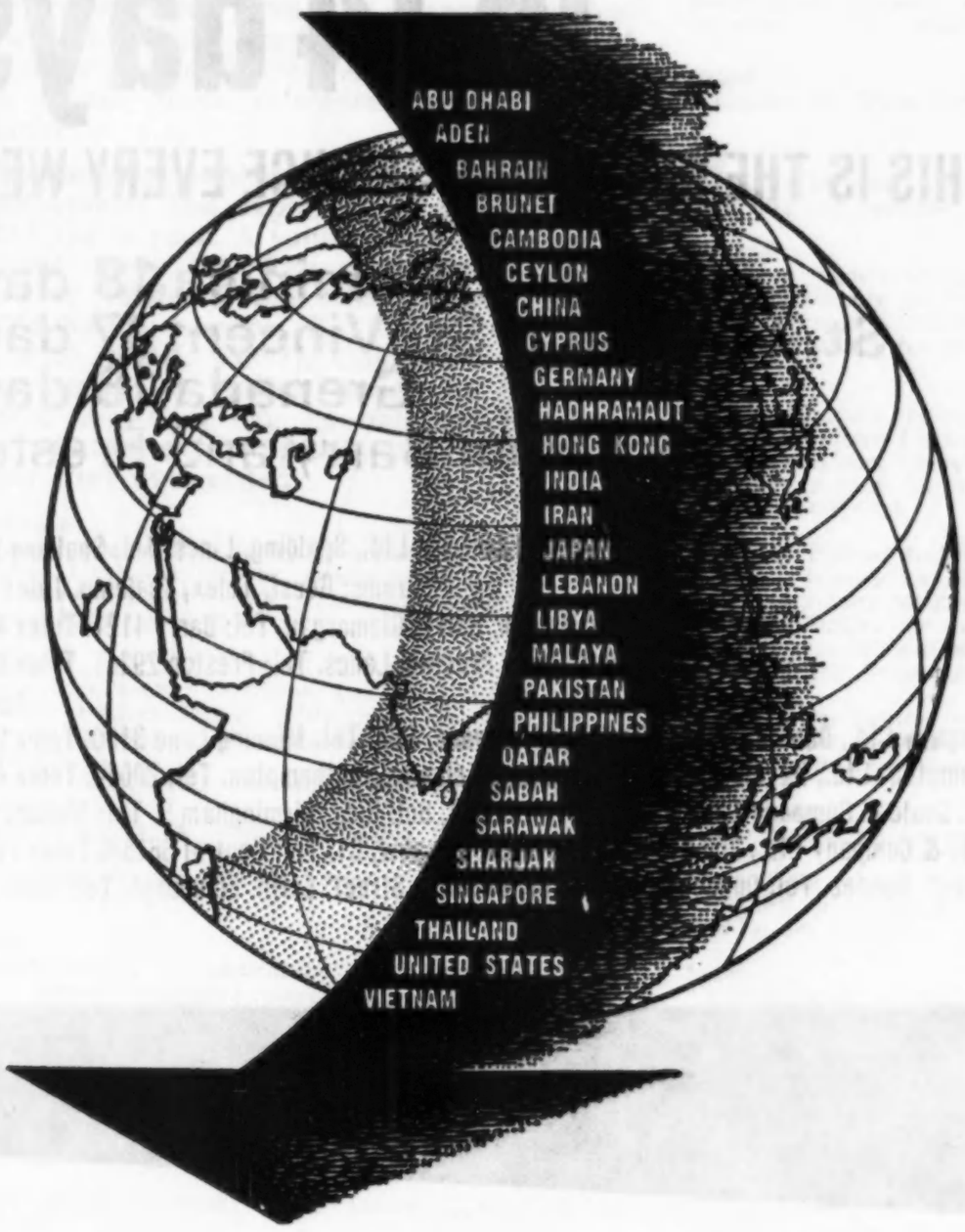

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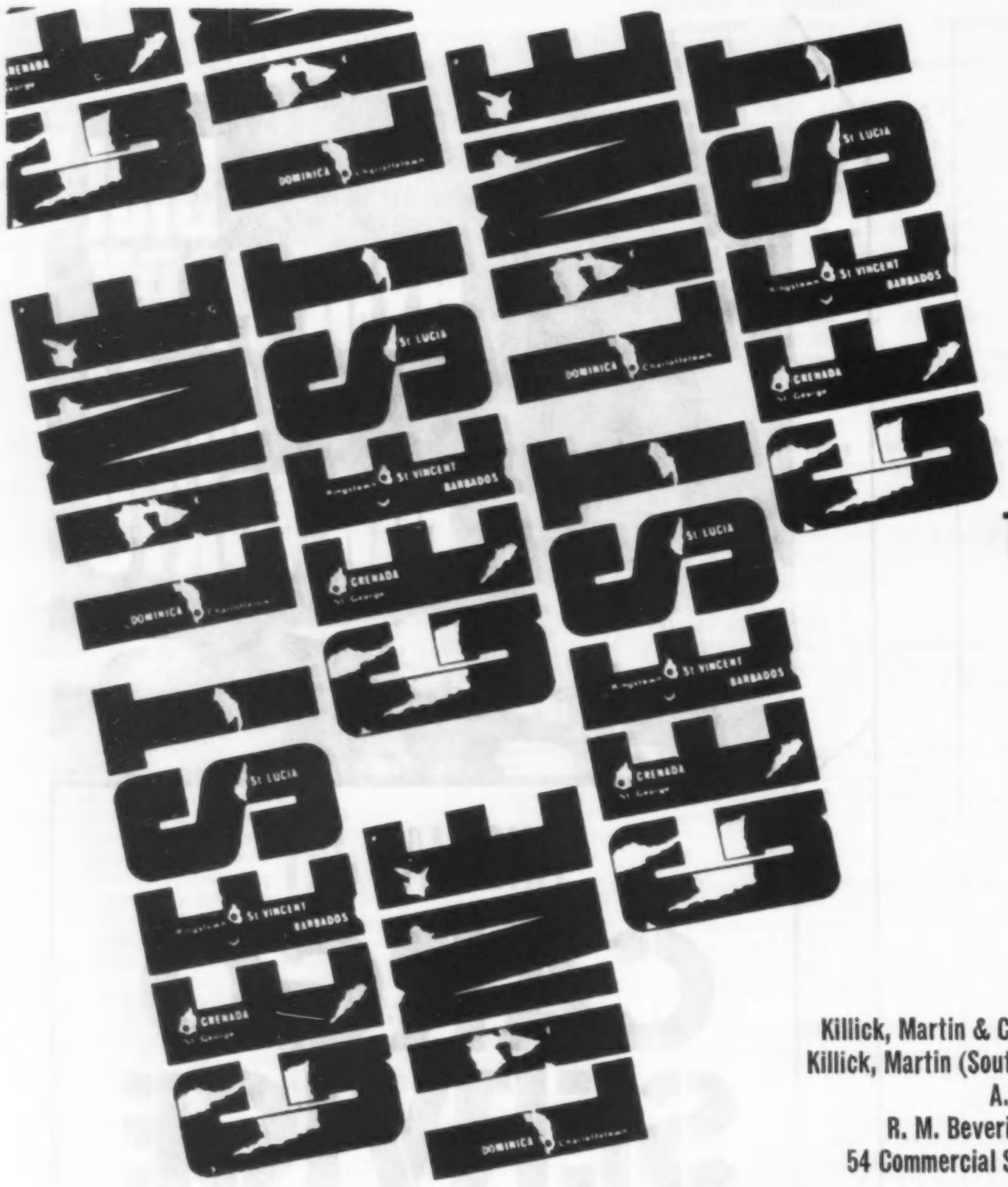

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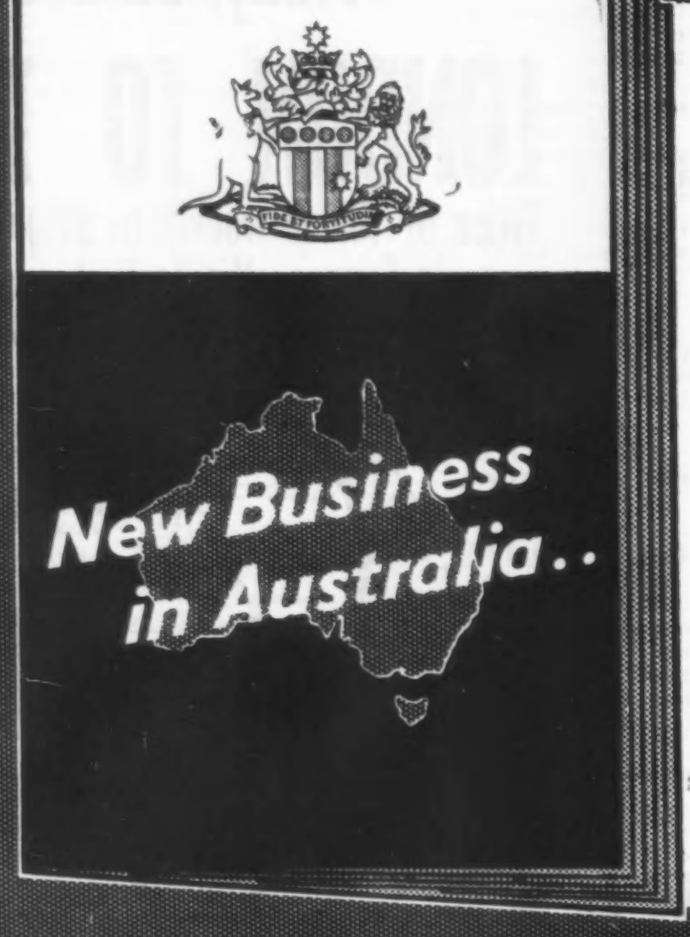

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Afghanistan
Agency inquiry for domestic appliances and fittings; batteries; furnishing fabrics; general merchandise; furniture; pharmaceuticals; floor tiles; razor blades; woollen textiles. (E.S.B. 9306/65.)

Australia
Inquiry for books, Christmas, and other festive decorations and novelties. (E.S.B. 9794/65.)
Inquiry in respect of natural gas pipeline. (E.S.B. 4378/64.)
Inquiry for scientific and laboratory equipment. (E.S.B. 8492/65.)
Manufacture under licence – wooden furniture. (E.S.B. 9792/65.)
References to the Special Advisory Authority. (C.R.E. 585/65.)

Austria
Agency inquiry for agricultural and horticultural equipment; factory sweepers; playground equipment. (E.S.B. 9331/65.)

Barbados
Agency inquiry for nuts. (E.S.B. 8159/65.)

British Guiana
Agency inquiry for clothing and textiles; household goods; pharmaceuticals; salt; utility goods. (E.S.B. 8143/65.)

British Honduras
Inquiry for galvanized steel sheets; wire and nails; hardboard. (E.S.B. 8977/65.)

Canada
Agency inquiry for washing machines. (E.S.B. 8181/65.)
Agency inquiry for paper handling equipment. (E.S.B. 8369/65.)
Agency inquiry for domestic electric appliances; electronic equipment and parts; ultrasonic equipment. (E.S.B. 8065/65.)
Agency inquiry for biscuits. (E.S.B. 7853/65.)
Inquiry for electrical heating equipment and accessories. (E.S.B. 8787/65.)
Inquiry for trolley poles. (E.S.B. 9320/65.)
Inquiry for automotive accessories; sporting goods. (E.S.B. 3097/65.)
Inquiry for anvils; tongs, vices. (E.S.B. 10178/65.)
Inquiry for machinery and equipment. (E.S.B. 10294/65.)
Inquiry for confectionery manufacturing machinery. (E.S.B. 8648/65.)

Cayman Islands
'Duty free' imports – further information. (E.S.B. 26064/64.)

Ceylon
Inquiry for vehicle weighbridge. (E.S.B. 8149/65.)

Cyprus
Agency inquiry for oil heaters. (E.S.B. 6108/65.)
Agency inquiry for motor vehicle attachments and spare parts; tractor attachments and spare parts. (E.S.B. 8303/65.)

Czechoslovakia/East Germany
Trade Agreement. (C.R.E. 9669/G.)

Czechoslovakia/Hungary
Trade Agreement. (C.R.E. 5465/G.)

Denmark
Agency inquiry for elastic cord, textiles. (E.S.B. 8107/65.)
Agency inquiry for chemicals; industrial raw materials. (E.S.B. 9393/65.)
Agency inquiry for circlips, retaining rings and spring dowel pins; hydraulic and pneumatic packings and seals; oil seals. (E.S.B. 8692/65.)

Egypt
Inquiry for lifting apparatus. (E.S.B. 9923/65.)

Fiji
Inquiry for wire. (E.S.B. 7557/65.)
Inquiry for portable typewriters. (E.S.B. 9591/65.)

Finland
Agency inquiry for dairy plant. (E.S.B. 9183/65.)
Agency inquiry for baby products; bathroom requisites; injection needles. (E.S.B. 6451/65.)
Agency inquiry for air compressors. (E.S.B. 8425/65.)

France
Agency inquiry for bakery machinery. (E.S.B. 7851/65.)
Agency inquiry for textiles. (E.S.B. 8431/65.)
Agency inquiry for toy novelties. (E.S.B. 2925/65.)
Agency inquiry for transmitter/receivers, tape recorders. (E.S.B. 9101/65.)

Germany, Federal Republic of
Agency inquiry for office equipment. (E.S.B. 9522/65.)
Agency inquiry for knitting needles. (E.S.B. 8968/65.)
Agency inquiry for metals. (E.S.B. 37774/64.)
Inquiry for ceramic bottle stoppers. (E.S.B. 6878/65.)
Inquiry for brass turned and machined parts. (E.S.B. 6218/65.)
Inquiry for knitting machines. (E.S.B. 8072/65.)
Inquiry for furnaces. (E.S.B. 7227/65.)
Inquiry for carob meal. (E.S.B. 10775/65.)

Guatemala
Agency inquiry for earthenware. (E.S.B. 8677/65.)

Hong Kong
Inquiry in respect of commercial building development. (E.S.B. 38048/64.)

India
Collaboration – plant for the manufacture of machine tools. (E.S.B. 9188/65.)

Israel
Agency inquiry for automatic car washing equipment, dynamometers. (E.S.B. 8441/65.)
Inquiry for animal feed additives. (E.S.B. 8450/65.)
Agency inquiry for glassware; machine tools; metal working machinery; raw materials for the plastics industry. (E.S.B. 6298/65.)
Agency inquiry for laboratory and medical equipment; chemicals. (E.S.B. 9182/65.)
Agency inquiry for pottery-making machinery. (E.S.B. 8944/65.)
Agency inquiry for packaging machinery. (E.S.B. 10757/64.)
Agency inquiry for chemicals. (E.S.B. 9367/65.)
Agency inquiry for industrial safety equipment; medical equipment. (E.S.B. 8440/65.)
Agency inquiry for medical and surgical equipment. (E.S.B. 34472/64.)
Agency inquiry for domestic electrical appliances; tape recorders; television sets. (E.S.B. 8925/65.)
Inquiry for domestic appliances, kitchen utensils. (E.S.B. 8474/65.)
Inquiry for grocery lines. (E.S.B. 1982/65.)
Market report on electronics. (E.S.B. 8095/65.)

Italy
Agency inquiry for paints; protective clothing and equipment; sign boards; thermoplastics material; traffic lights. (E.S.B. 7517/65.)

Jamaica
Agency inquiry for combs; fancy goods; sun glasses. (E.S.B. 8447/65.)
Inquiry for advertising novelties. (E.S.B. 8417/65.)
Inquiry for EPNS hollow-ware; jewellery, silver trophies. (E.S.B. 20399/63.)
Industrial incentives law, 1956. (E.S.B. 8322/65.)

Kenya
Inquiry for canvas and coat linings; metal rods; suitings. (E.S.B. 8448/65.)

Lebanon
Agency inquiry for pipes; pumps; sanitary ware. (E.S.B. 8887/65.)
Agency inquiry for materials and accessories for the shoe trade and leather goods industry. (E.S.B. 8028/65.)

Malaysia
Agency inquiry for foodstuffs. (E.S.B. 9721/65.)

Malta
Agency inquiry for confectionery. (E.S.B. 34229/64.)
Inquiry for laundry supplies; foodstuffs; polishes; steel wool; toiletries. (E.S.B. 8432/65.)

Netherlands
Agency inquiry for percussion welders. (E.S.B. 3976/65.)
Inquiry for gold and silverware; jewellery, plate, etc. (E.S.B. 8438/65.)

New Zealand
Agency inquiry for household textiles; piece-goods. (E.S.B. 7874/65.)
Inquiry for children's shoes. (E.S.B. 7469/65.)

North America
Visits of department store buyers. (E.S.B. 1551/65.)

Pakistan
Inquiry for natural gas burners. (E.S.B. 9348/65.)
Inquiry for shoe-making machinery. (E.S.B. 8099/65.)
Inquiry for button manufacturing plant; laundry and dry-cleaning plant. (E.S.B. 8096/65.)

Philippines, Republic of
Inquiry for automotive equipment and parts; diesel injection parts; hardware and mill supplies; machinery and heavy equipment. (E.S.B. 8751/65.)

Poland
Precision and scientific apparatus. (E.S.B. 8061/65.)

Portugal
Agency inquiry for machinery for the metallurgical industry. (E.S.B. 8642/65.)

Puerto Rico
Inquiry for whisky. (E.S.B. 13681/64.)

Rumania
Inquiry for machinery. (E.S.B. 4484/65.)

Sierra Leone
Agency inquiry for builders' supplies. (E.S.B. 8151/65.)

South Africa
Agency inquiry for cotton net. (E.S.B. 8675/65.)
Manufacture under licence – engineering products. (E.S.B. 8063/65.)

Spain
Inquiry for lost wax process equipment. (E.S.B. 5212/65.)

Sudan
Inquiry for electro engraving machines. (E.S.B. 8030/65.)

Sweden
Agency inquiry for carpets. (E.S.B. 8476/65.)
Agency inquiry for food slicing machine. (E.S.B. 8443/65.)
Agency inquiry for laboratory glassware. (E.S.B. 8153/65.)
Agency inquiry for chemicals; food containers; packaging machinery and equipment; plastics machinery and raw materials. (E.S.B. 10419/65.)
Agency inquiry for dumpers. (E.S.B. 8047/65.)
Inquiry for test tubes. (E.S.B. 10165/65.)

Switzerland
Agency inquiry for buttons. (E.S.B. 9817/65.)
Agency inquiry for machine tools; motor vehicles. (E.S.B. 8993/65.)
Agency inquiry for men's wear; shawls. (E.S.B. 9539/65.)
Inquiry for knitwear. (E.S.B. 9511/65.)
Inquiry for beer-type bottles. (E.S.B. 9868/65.)

Tanzania
Inquiry for confectionery. (E.S.B. 8994/65.)
Inquiry for toys; games and novelties. (E.S.B. 5949/65.)

Tunisia/United Arab Republic (Egypt)
Trade Agreement. (C.R.E. 5045/G.)

Tunisia/West Germany
Trade Agreement. (C.R.E. 7341/G.)

Uganda
Inquiry for machinery and plant for the manufacture of wall tiles. (E.S.B. 8102/65.)
Inquiry for chemical products. (E.S.B. 10001/65.)

United States of America
Inquiry for steel wire. (E.S.B. 9514/65.)
Inquiry for electronic and electrical controls, transducers and instruments for process and machine automation. (E.S.B. 10272/65.)
Inquiry for woven wire fence; nails and barbed wire. (E.S.B. 10133/65.)
Inquiry for plumbing, electrical and industrial supplies. (E.S.B. 8009/65.)
Inquiry for hand tools; hardware. (E.S.B. 9519/65.)
Inquiry for Scottish consumer goods. (E.S.B. 9763/65.)
Inquiry for elastic cord. (E.S.B. 10750/64.)
Inquiry for automotive parts and accessories. (E.S.B. 4207/65.)
Inquiry for lighting fixtures. (E.S.B. 8757/65.)
Inquiry for builders' hardware; hand and power tools; household hardware. (E.S.B. 8115/65.)
Inquiry for rubber mud flaps. (E.S.B. 8711/65.)
Inquiry for steel pipe. (E.S.B. 8121/65.)
Manufacture under licence in Britain – retrieval device. (E.S.B. 34627/64.)

Venezuela
Agency inquiry for tea. (E.S.B. 8079/65.)

Windward Islands
Inquiry for carpeting; drapery and upholstery material; furnishings and fixtures; general household and gift ware. (E.S.B. 8406/65.)

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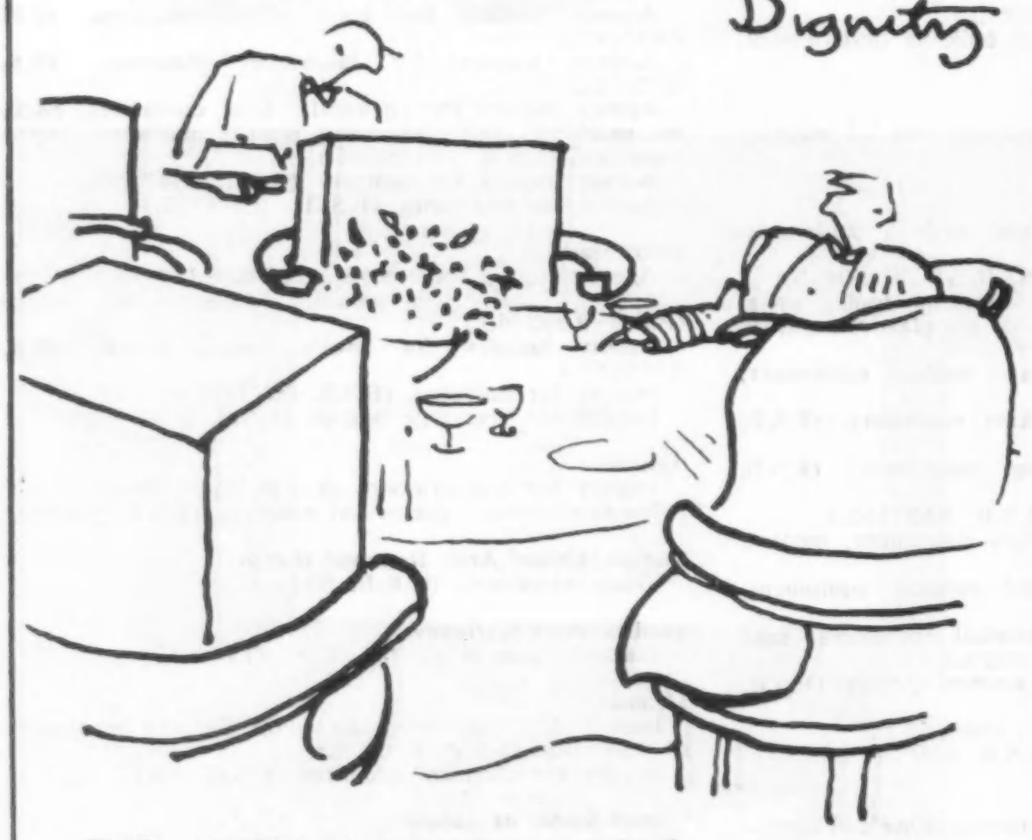

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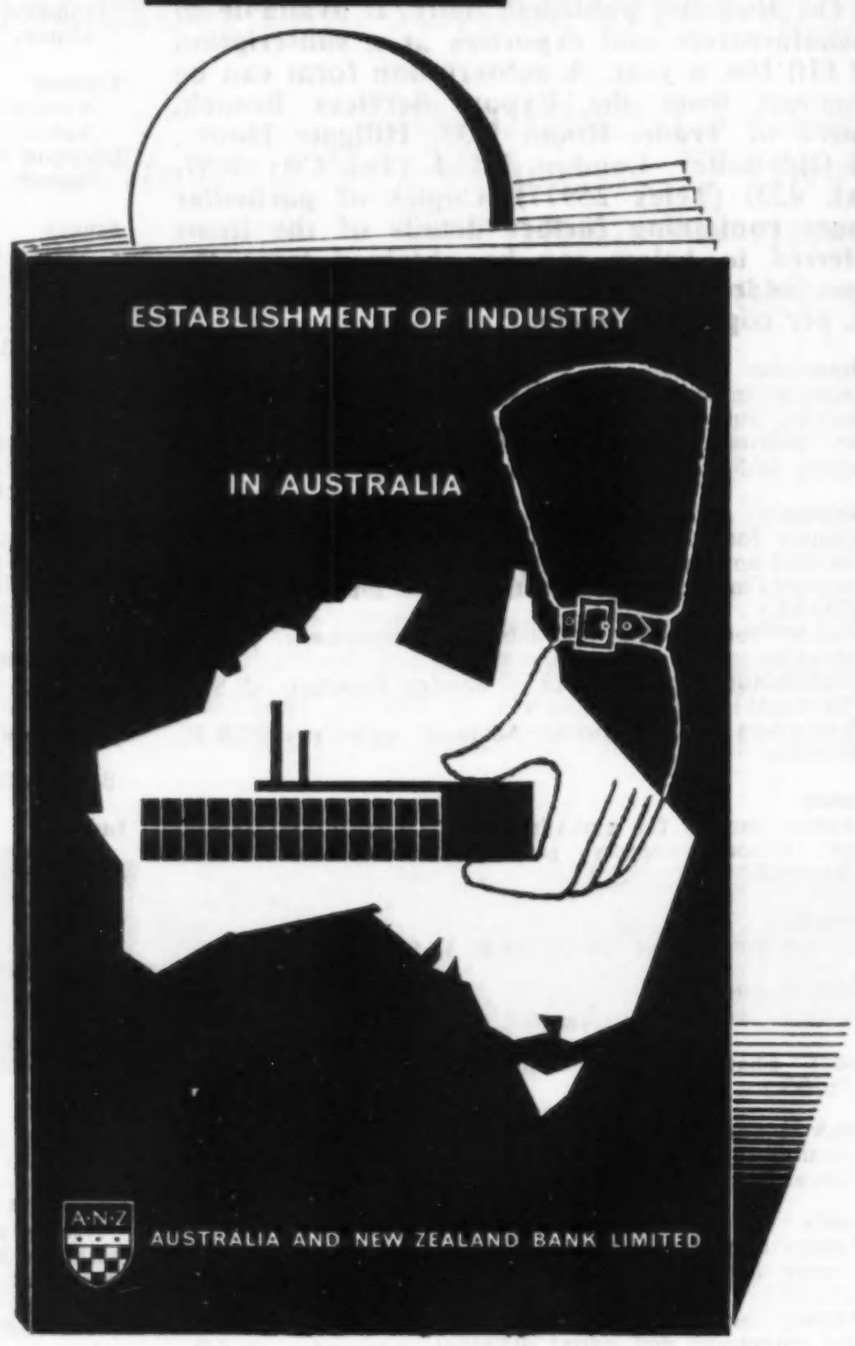

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Tariff, Customs and Import Regulations in overseas countries

REGISTERED TRADE MARK (RTM) GOODS IN OVERSEAS TARIFF LISTS

The Lists of Tariff, Customs and Import regulation changes in overseas countries published in this section of the Journal sometimes contain words which are registered trade marks in the United Kingdom. So far as is practicable, all lists of goods are checked before publication from this point of view.

Items which fall into this category will now be preceded by the letters 'r t m'. Readers of the Journal should note that this prefix signifies that the words are registered as trade marks in the United Kingdom, but that in the present context they are assumed to refer generally to products of the description stated in brackets.

While every attempt will be made to ensure that the scrutiny is complete, the lists may contain other words which are registered as trade marks in the United Kingdom or in other countries but which it has not been possible to identify.

ARGENTINA

Imports of capital goods

ARGENTINE CENTRAL BANK Circular No. R.C. 218 of March 5, 1965, lists the following items as 'Capital goods' subject to the regime of payments established by Central Bank Circular No. R.C. 196 of November 20, 1964 (see the Board of Trade Journal of January 22, page 188):

Tariff No.	Item
	Trucks and delivery vans:
632	Chassis
632	With body work or complete.
	Omnibuses:
634	Chassis
635	With body work or complete.
	Ploughs:
1206	Common, of iron not burnished.
1207	Of steel or iron polished, with one ploughshare, with or without discs.
1247-66 and 1268-71	Balances and scales.
1302-3	Hand operated iron pumps for wells.
1304	Iron pumps of one or more chambers, including donkey engines or steam pumps, those operated electrically and those combined with hoisting gear.
1304	Iron pumps of one or more chambers, including donkey engines or steam pumps, those operated electrically and those combined with hoisting gear, exclusively for water wells.
1305	Pumps with brass chambers.
1327 bis	Ships complete or dismantled destined for cargo and passenger trade.
1355	Boilers of cast iron for heating.
1480	Iron compressors (air or cooling pumps).
1650	Machines for cooling liquids or gases by the absorption system.
1731	Railway engines and railway material.
	Machines:
1799	In general, not included under other Tariff numbers, of less than 100 kilos net weight.
1800	In general, not included under other Tariff numbers, from 100 kilos net and up to 500 kilos net.
1801	As above of more than 500 kilos and up to 1,000 kilos.
1802	In general of more than 1,000 kilos, including boilers for industrial use of more than 500 kilos gross weight.
1804-5	Industrial sewing machines.
1806	Sewing machines for cobblers and saddlers.
1817	Hand operated machines for drilling iron up to 100 kilos weight.
1821	Typewriters, keyboard type.
1822	Machines as the foregoing, simple with indicator or key.
1823	Shearing machines, with or without motor.
1824	Distilling machines.
1825	Pulverizing machines for vineyards.
1826	Pressing machines.
1827	Hand operated seed sowing machines, and those that can be attached to ploughs.
1828	Seed sowing machines on wheels.
1829	Winnowing machines.
1830	Locomobile motor machines, unattached.
1831	Adding, calculating and accountancy machines, registers and dictaphones with or without electric motors.
1833	Machines for reaping, binding or gleaning, with or without motor, with or without platform or with or without cover or tarpaulin.
1834	Steam flailing and dehusking machines, with or without motor or with or without cover or tarpaulin.
1835	Steam and animal operated threshing machines, with or without motor, with or without cover or tarpaulin.
1836	Cotton ginning machines.
	Motors:
1889	Windmills, with towers and iron pumps, excluding the piping.
1890	Iron diesel marine motors up to 250 kilos for vessels of less than 6 tons.
1890 bis	Iron marine motors, petrol driven, up to 250 kilos, for vessels of less than 6 tons.
1891	Diesel marine motors of iron with copper or aluminium up to 250 kilos for vessels of less than 6 tons.
1891 bis	Marine motors of iron with copper or aluminium, petrol driven, up to 250 kilos for vessels of less than 6 tons.
2005	Petroleum burners of iron and brass.
2010	Harrows for agriculture.
2013	Horse drawn rakes in general.
2189	Tip wagons or trucks with or without portable platform.
2190	Equipment for rectifying silicon.
2236-38	Special apparatus and electronic equipment and those for professional communications.
2236 } 1799-802 }	Sound recorders, optical and magnetic, for cinematographic use for films or perforated strip, exclusively.
2236	Magnetophones or magnetic recorders on tape or filament.
2236-38	Transistorized megaphones; radio searchers.
	Telegraphic apparatus:
2239	Morse.
2240	Morse without clockwork.
2248	Reflectors for filming with crystal or metal mirror.
2274	Switch boards in general, with or without jacks, including telephone exchanges with their electrical installations.
2284	Industrial air extractors.
2290-91	Voltaic arc reflectors.
2338	Starters for electric motors.
2339	Iron polishers for electric motors.
2314	Electric accumulators.
	Motors or dynamos:
2316	Electric of up to ¼ h.p.
2317	Electric in general, of more than ¼ h.p. and of more than 500 kilos weight.
2317 bis	Electric in general, of more than ¼ h.p., and of less than 500 kilos weight.
	Panels:
2346	With marble base, for power house with galvanometers, keys, etc.

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Tariff No.	Item
2347	With compound or wooden base.
2348	Electrical distribution or interrupter mains, totally protected or enclosed in cast iron boxes, filled with insulating material less than and up to 300 kilos.
2349	Electrical distribution or interrupter mains, totally protected or enclosed in cast iron boxes, filled with insulating material of more than 300 kilos and up to 500 kilos.
2350	Electrical distribution or interrupter mains, totally protected or enclosed in cast iron boxes, filled with insulating material of more than 500 kilos and up to 1,000 kilos.
2351	Electrical distribution or interrupter mains, totally protected or enclosed in cast iron boxes, filled with insulating material of more than 1,000 kilos.
2352	Electric drills, riveters, hammers, etc.
2353-8	Telephones and pherophones.
5199	Cameras and projectors used in cinematographic activities.

Prior deposits for imports

HM EMBASSY at Buenos Aires report the issue of Argentine Central Bank Circular No. R.C. 220 of March 12, which modifies Circular No. R.C. 202 of January 8 (see *Board of Trade Journal* of January 29, page 246) as follows:

(1) The following item is added to the list of goods annexed to Circular No. R.C. 202, which are not subject to the payment of a prior deposit:
Tariff No. 5199 – Implantable heartbeat regulators and spares.

(2) The following items are not subject to the payment of the 100 per cent prior deposit, provided that in each case a certificate has been obtained from the Secretariat of State for Agriculture and Livestock certifying that it is a plague killer or fertilizer to be used exclusively in agriculture or that it is a raw material destined to be used in the preparation of the said products.

Tariff No.	Item
4233	Calcium cyanamide and ammonium sulphonitrate, for fertilizer use only.
4233	Artificial fertilizers based on calcium nitrate and calcium phosphate.
4233	Ammonium calcium nitrate, for fertilizer use only.
4233	Compound fertilizers, containing more than one primary fertilizing element, not being a chemically defined compound.
4233	Basic slags, for fertilizer use only.
4254 bis	Acetic anhydride, for the production of chloroacetic and trichloroacetic acids only.
4271	Toluene-*p*-sulphonyl chloride, for the production of agricultural fungicides only.
4283	Methanol, for the production of agricultural insecticides.
4309	Ammonium sulphate and ammonium chloride.
4311	Ammonium nitrate, for fertilizer use only.
4311	*di*Ammonium hydrogen orthophosphate, for fertilizer use only.
4317	Aniline (Fenilamina), for the production of agricultural fungicides only.
4339	Arsenous oxide (white arsenic), raw material in general for agricultural pesticides only.
4349	Rock sulphur crude, raw material for pesticides only.
4350	Frasch or similar sulphur, in lumps, raw material for pesticides only.
4408	Calcium phosphate, impure, industrial, other than superphosphate of up to 40 per cent phosphorus pentoxide or luminescent or fluorescent substances, being for fertilizer use only.
4408	Calcium phosphate, impure, for fertilizer use and for the manufacture of superphosphates.
4408	Calcium superphosphates, for fertilizer use only.
4443	'Celulosa Ligno-resina, unicamente, como coadyuvante para plaguicidas agricolas'. Reproduced in the original Spanish as this chemical cannot be identified.
4451	'Cyanogas' and similar products.
4587	Fungicides, herbicides, hormones and their raw materials, for agricultural use only.
4587 bis	
4643	Insecticides, acaricides and other liquid pesticides, for agricultural use only, with the exception of *iso*bornyl thiocyanatoacetate and aliphatic thiocyanates.
4700	Ethylmercury chloride, technical, raw material for agricultural fungicides only.
4709	Methylated naphthalene solvents (synergists), for agricultural pesticides only.
4798	Potassium sulphate impure, for fertilizer use only.
4805	Potassic saltpetre or natural saltpetre (Chile saltpetre), for fertilizer use only.
4809	Potassium chloride, for fertilizer use only.
4845	Sodium metal, pure, for the manufacture of agricultural fungicides only.
4851	Sodium nitrate, for fertilizer use only.
4859	Sodium chloroacetate, for the manufacture of herbicides.
4882	Urea, for fertilizer use only.
4897	*o*-Xylene, for use as solvent for agricultural pesticides only.
5042	Rodenticides only.

(3) Drugs, raw materials, medicines and diagnostic items which are directly used for human health or for the preparation of medicinal products, are exempted from the payment of the 100 per cent prior deposit, subject in each case to proof of use, by means of a certificate issued by the Ministry of Public Health.

Note: The exemptions granted in items (2) and (3) above do not apply to advance pa yments or purchases of forward exchange.

BRAZIL

Regulations controlling remittances of profit and royalties

HM EMBASSY at Rio de Janeiro report the issue of a Decree of February 18, 1965, which regulates Law 413/62, as amended by Law 4390/64, governing investment of foreign capital and remittance of profits abroad (see the *Board of Trade Journal* of October 30, 1964, page 976). The provisions of this Decree include:

(a) Foreign capital invested in Brazil shall enjoy the same legal treatment and consideration as that given to domestic capital.

(b) The Decree includes provisions for the registration of foreign investment in Brazil in a special agency to be established by the Superintendency of Currency and Credit.

(c) Foreign capital invested in the production of goods and services of a sumptuary nature is limited to an annual remittance of profits abroad of 8 per cent of the registered capital. Profits remitted abroad in excess of this limit are considered as repatriation of capital.

(d) Remittances, which over a three-year period, 1963-65, exceed 12 per cent of registered capital and reinvestments, shall be subject to an additional income tax.

(e) Remittances of royalties in respect of patents, trade marks, etc., must be substantiated by documentary evidence of the existence and effectiveness in Brazil of these privileges.

The full texts of Law 4390/64 and of the Decree of February 18 are available for inspection at Export Services Branch (Tariff Section), of the Board of Trade, Room E46, Hillgate House, 35 Old Bailey, London, E.C.4.

CAYMAN ISLANDS

Customs duties

THE complete First Schedule of the Cayman Islands Customs Tariff – Import Duties (see *Board of Trade Journal* of March 3, 1965, page 625) is as follows:

Commodity	Unit	Preferential Tariff	General Tariff
Aerated waters	*ad val.*	20%	25%
Ale and beer, and other malt liquors	per gal.	7s. 6d.	9s. 0d.
Cider and Perry	per gal.	7s. 6d.	9s. 0d.
Bacon	*ad val.*	15%	15%
Baking powder	*ad val.*	15%	15%
Bay rum and bay waters	per gal.	40s. 0d.	49s. 0d.
Beef (fresh and refrigerated)	*ad val.*	15%	15%
Bicycles and carriages	*ad val.*	20%	25%
Blue denim cloth	*ad val.*	10%	10%
Brown calico cloth	*ad val.*	10%	10%
Butter	*ad val.*	15%	20%
Cement	*ad val.*	15%	20%
Cereals	*ad val.*	15%	15%
Cheese	*ad val.*	15%	15%
Cod fish	*ad val.*	15%	15%
Corned beef	*ad val.*	15%	15%
Coffee	*ad val.*	10%	10%
Corn and feed	*ad val.*	15%	15%
Wheat flour	*ad val.*	10%	10%
Fresh fruits and vegetables	*ad val.*	15%	15%
Fence wire	*ad val.*	15%	15%
Gasoline	per gal.	4d.	4d.
Khaki cloth	*ad val.*	15%	15%
Lumber	*ad val.*	15%	15%
Macaroni	*ad val.*	15%	15%
Milk – condensed	*ad val.*	10%	10%
Milk – evaporated	*ad val.*	10%	10%
Milk – powdered	*ad val.*	10%	10%
Motor cars and trucks	*ad val.*	20%	20%
Nails	*ad val.*	15%	15%
Perfumery	*ad val.*	20%	25%
Pickled fish	*ad val.*	15%	15%
Pickled beef	*ad val.*	15%	15%
Potatoes	*ad val.*	15%	15%
Rice	*ad val.*	15%	15%
Roofing iron	*ad val.*	15%	20%
Salt	*ad val.*	15%	15%
Spaghetti	*ad val.*	15%	15%
Soda, baking and washing	*ad val.*	15%	15%
Soaps and detergents	*ad val.*	15%	15%
Spirits, namely alcohol, brandy, gin, rum, whisky and other potable spirits	per gal.	50s. 0d.	60s. 0d.
Sugar	*ad val.*	15%	15%
Tea	*ad val.*	20%	25%
Tobacco–cigars	*ad val.*	20%	22½%
Tobacco–cigarettes	per thousand	31s. 0d.	32s. 0d.
Tobacco–leaf and plug	per pound	8d.	9d.
Tools of trade	*ad val.*	15%	15%
Wines, and cordials	per gal.	12s. 0d.	18s. 0d.
Work clothes of blue denim	*ad val.*	15%	15%
Wire staples	*ad val.*	15%	15%
Goods, n.e.s.	*ad val.*	20%	20%

Inquiries about the above notice should be addressed to the Tariff Section, Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 471).

Hints to businessmen visiting Uruguay

A REVISED EDITION of the booklet on Uruguay has been published in the series of 'Hints to Business Men'.

British businessmen who intend visiting this country can obtain a copy of the booklet on application to Export Services Branch, Board of Trade, Room F56, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. City 5757, Ext. 7146, or to any Regional Office of the Board of Trade, or on personal application to the Export Information Centre, Board of Trade, 50 Ludgate-hill, London, E.C.4.

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VENEZUELA

Customs Tariff changes

HM EMBASSY in Caracas report that by Resolution No. 155 published in the *Official Gazette* on, and effective from February 25, 1965, new customs tariff rates as follows have been imposed on certain categories of imported ready-made clothing made of knitted weave and all types of textile fibres.

Tariff No.	Description	Duty
		(Bolivars per kilo gross)
841-02-02-3-B	Pure, intermixed or with mixtures n.e.s. (Underwear and nightwear knitted or made of knitted fabrics)	100 + 20% *ad val.*
841-02-04-3-C	With less than 50% artificial or synthetic fabrics	100 + 20% *ad val.*
841-02-05-5-C	With less than 50% artificial or synthetic fabrics	100 + 20% *ad val.*
841-02-06-3-C	With less than 50% artificial or synthetic fabrics	100 + 20% *ad val.*
841-12-02-2-B	For women knitted crocheted fabrics	100 + 20% *ad val.*
841-19-06-4-B	Brassieres and elastic underwear of artificial or synthetic textile material knitted or crocheted fabric	100 + 20% *ad val.*
841-19-VII (C)	Artificial or synthetic material intermixed and with mixtures n.e.s. for women	100 + 20% *ad val.*
841-19-VIII(D)	Wool or other fine animal hair, with less than 50% artificial or synthetic textile material for women	100 + 20% *ad val.*
841-19-IX (E)	Cotton with less than 50% artificial or synthetic textile material	100 + 20% *ad val.*
841-19-X (D)	Textile fabrics n.e.s. with less than 50% of artificial or synthetic textile material for women	100 + 20% *ad val.*

UNITED STATES

Import of tannic acid from the UK

THE UNITED STATES Foreign Assets Control Regulations impose certain restrictions on imports for the purpose of preventing the sale to the United States, directly or indirectly, of products of Communist China and North Korea. The import into the United States of a number of goods is prohibited unless they come from a country for which a specific exemption has been granted or are covered by a certificate of origin issued by the Government of the exporting country under procedures agreed between the Government and the United States Foreign Assets Control.

Agreement has now been reached on a procedure under which HM Customs and Excise may issue certificates of origin for tannic acid extracted from South Korean gallnuts. Exporters wishing to export such tannic acid to the United States should apply to HM Customs and Excise (Section 8), King's Beam House, Mark Lane, London, E.C.3, for information about the procedure necessary for certification. All other inquiries about the Foreign Assets Control Regulations should be addressed to Commercial Relations and Exports Department, Board of Trade (United States Branch), 1 Victoria Street, London, S.W.1. (Tel. Abbey 7877, Ext. 2419).

Imports of watch movements: position adjustments

THE UNITED STATES Treasury Department have announced that, resulting from a United States Customs court decision in July 1964, a definition was issued of the conditions to be met under which watch movements would be deemed to be adjusted to position within the meaning of the Tariff Act of 1930.

Customs officers must now determine whether or not imported watch movements have, or have not, been adjusted within the meaning of the law as interpreted by the court in its decision. Interested persons are invited to submit suggestions by April 15, 1965, for the obtaining of information on this subject.

Further details about submissions and other information about this notice can be obtained from Commercial Relations and Exports Department (United States Branch), Board of Trade, 1 Victoria Street, London, S.W.1. (Tel. Abbey 7877, Ext. 2630).

Federal Insecticides, Fungicide and Rodenticide Act

IN THE *Board of Trade Journal* for March 5, page 542, it was announced that the United States Department of Agriculture were proposing to issue an interpretation with respect to claims for safety and non-toxicity on labelling of economic poisons.

The Department have now extended the time limit for the submission of written data, views or arguments on this subject until May 1, 1965.

Any inquiries about this notice should be addressed to Commercial Relations and Exports Department (United States Branch), Board of Trade, 1 Victoria Street, London, S.W.1. (Tel. Abbey 7877, Ext. 2630).

EUROPEAN ECONOMIC COMMUNITY

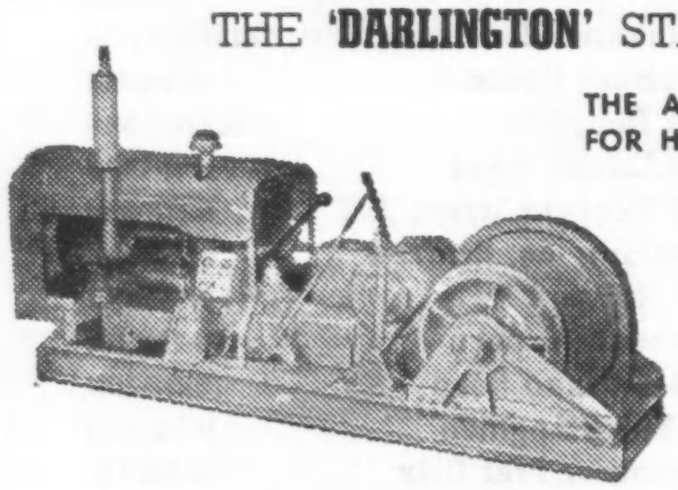
Further translations of EEC Regulations

THE FOLLOWING further translations of EEC Regulations are now available from HM Stationery Office, Kingsway, London, W.C.2, and branches. To obtain copies of these Regulations by post, orders and remittances, including postage, should be addressed to HM Stationery Office, PO Box 568, Cornwall House, London, S.W.1.

Regulation	Description	Price
141/64	On the Rules applying to processed products derived from rice and other cereals	1s. 6d.
144/64	To amend the reference prices for milk and dairy products laid down for the Grand Duchy of Luxembourg	6d.
149/64	On calculating the levies and refunds applicable to certain dairy products	1s. 3d.
154/64	Determining the criteria for altering the levies chargeable on certain dairy products	6d.
160/64	On the control of frozen meat imports provided for Regulation No. 135/64, article 1	6d.
161/64	Concerning the world price of frozen meat	6d.
162/64	Restricting until March 31, 1965, the maximum amount of refund on exports to Member States of certain processed products derived from rice and other cereals	6d.
167/64	On the levy applicable to certain mixtures of dairy products and certain preparations containing butter	6d.
168/64	To amend certain reference prices for milk and dairy products laid down for Belgium and Luxembourg	6d.

DARLINGTON' WINCHES

THE 'DARLINGTON' STATIC



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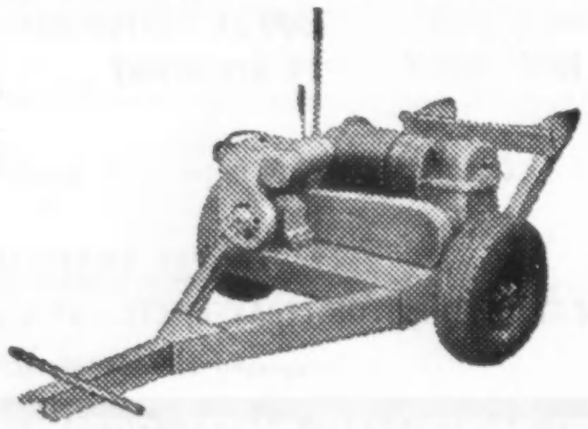

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FRANCE

Import regulations for meat etc., for human consumption

THE FRENCH *Journal Officiel* of March 18, announced that the list of abattoirs in Britain inspected and approved by the competent authorities in Britain and accepted by the French authorities should be extended by the addition of the following abattoirs:

Name and address	Approval No.
Abattoir, City Meat Wholesalers (Nuneaton) Ltd., Nuneaton, Warwickshire	EWS 22
Abattoir, Fareham, Hants.	EWS 23
Abattoir, The British Beef Co. Ltd., Watford, Herts.	EWS 24
Shrewsbury Abattoir, Shrewsbury, Shropshire	EWS 25
Abattoir, R. Lawson and Sons Ltd., Dyce, Aberdeenshire	S 2
Wishaw Abattoir, Wishaw, Lanarkshire	S 6

A previous notice listing approved abattoirs was published in the *Board of Trade Journal* dated March 5, page 528.

The French text of this notice may be seen at the Export Services Branch, Board of Trade, Room E13, Hillgate House, 35 Old Bailey, London, E.C.4.

Imports of goods from Britain under negotiated quotas

THE FRENCH *Journal Officiel* of March 23 announced the opening of the quotas for the import of British goods into France, for the first half of 1965. Details of the quotas were given in notices published in the *Board of Trade Journal* dated February 19, pages 432/3 and March 19, page 664.

Applications for import licences should be submitted in accordance with the instructions given in the *Board of Trade Journal* notice of February 19.

Applications for licences for quota No. 19 will now be examined as and when they are received.

The French text of this notice may be seen at the Export Services Branch, Board of Trade, Room E13, Hillgate House, 35 Old Bailey, London, E.C.4.

ICELAND

Amendment to global import quotas

THE FOLLOWING amended wording should be substituted for that on List II of the Icelandic Global Quotas published on page 526 of the *Board of Trade Journal* of March 5, 1965.

Customs Tariff No.	Commodity	Kronur
17.01.27 17.02.01 17.04.01 17.04.03 17.04.09	Candy sugar, glucose and sugar confectionery, not containing *cocoa*	250,000

SPAIN

Custom duties on ground-nuts

IN THE *State Gazette* of March 13, the Spanish authorities announced the suspension for three months of import duties on ground-nuts (tariff heading 12.01.B2).

Inquiries about this notice should be made to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 460 or 462).

PORTUGAL

Amendments to the Import Tariff

THE PORTUGUESE *Diario do Governo*, First Series No. 41 of December 30, 1964, publishes Decree Law No. 46,118 which amends the wording and numbering of parts of the Import Tariff. These changes relate to the amendments made to the Common Brussels Nomenclature.

In addition Headings 29.43 and 92.11 of the Import Tariff are broken down into the following sub-headings:

Tariff No.	Description	Maximum Tariff	Minimum Tariff
		Escudos	Escudos
29.43	.....		
01	Sugar	10·80 kg.	5·40 kg.
02	Sugar ethers and sugar esters and their salts	36% *ad val.*	12% *ad val.*
92.11	.....		
01	Television image and sound recorders and reproducers, magnetic	12% *ad val.*	6% *ad val.*
02	Articles, not specified	120 per kg.	60 per kg.
	The following headings and sub-headings are introduced:		
29.35.08	Lactones and lactams, for perfumery	18% *ad val.*	6% *ad val.*
39.01.25	Adhesives	36% *ad val.*	18% *ad val.*
39.02.20	Adhesives	36% *ad val.*	18% *ad val.*
39.03.24	Adhesives	36% *ad val.*	18% *ad val.*
39.04	Hardened proteins (for example, hardened casein and hardened gelatin):		
01	Adhesives	36% *ad val.*	18% *ad val.*
	Products, not specified	15 per kg.	5 per kg.
39.05.10	Adhesives	36% *ad val.*	18% *ad val.*
39.06	Other high polymers, artificial resins and artificial plastic materials, including alginic acid, its salts and esters, linoxyn:		
01	Adhesives	36% *ad val.*	18% *ad val.*
02	Products, not specified	36% *ad val.*	12% *ad val.*
40.08.04	Adhesives	36% *ad val.*	18% *ad val.*
59.03.03	Adhesives	36% *ad val.*	18% *ad val.*
81.04	.....		
01	.....		
02	.....		
03	.....		
	Cermets:		
04	Unwrought	15% *ad val.*	5% *ad val.*
05	Wrought	30% *ad val.*	15% *ad val.*
90.28	.....		
01	.....		
02	.....		
03	Automatic voltage regulators	12% *ad val.*	6% *ad val.*
94.04	.....		
01	.....		
02	.....		
03	.....		
	Not specified:		
04	Of artificial or foam plastic materials	120 per kg.	16 per kg.
05	Of other materials	80 per kg.	40 per kg.

This Decree came into force on December 31, 1964.

Inquiries about this notice should be addressed to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757. Ext. 460 or 462).

Further amendments to Import Tariff

THE PORTUGUESE *Diario do Governo*, First Series No. 41 of December 30, 1964, publishes Decree Law No. 46,119, which authorizes the tariff rates resulting from the application of Decree Law No. 46,118 to be considered as new basic duties.

Decree Law No. 46,119 introduces new sub-headings and amends the wording of the Import Tariff. This Decree came into force on December 31, 1964.

Inquiries about this notice should be addressed to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 460 or 462).

LETTERS TO THE EDITOR

Editorial communications should be addressed to the Editor, Board of Trade Journal, *Room 227A, Board of Trade, 1 Victoria Street, London, S.W.1 (Tel. Abbey 7877, Ext. 2653-6), and not to HM Stationery Office.*

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GREECE

Amendment of import regulations

HM EMBASSY in Athens report that the following amendments have been made to Greek import regulations:

(i) Until December 31, 1965, import approvals for the following listed iron mill products will be issued on the basis of the procedures and under such conditions as required for items indicated in List P6:

Tariff No. 73-13 A I	Iron and steel plates (a) cold rolled; (b) hot rolled, dimensions 1,000 by 2,000 by 3·9 mm. and over.
Tariff No. 73-13 A I	Iron and steel plates of rough surface, corrugated, maximum thickness 4·5 mm.
Tariff No. 73-13 D I a	Iron and steel plates phosphate.

(ii) Tariff Nos. 29-30 (raw materials for the production of frothy plastic) and 84-20 C (parts of weighing appliances and machinery, imported by manufacturers of scales) are placed on List P6.

(iii) Tariff No. 90-18 (mechanotherapy, psychological appliances, artificial breathing appliances, etc.) are placed on List P3.

(iv) Tariff Nos. 69-04, 69-05, 69-06, 69-08 A and B (ceramic products) are relisted and placed on List A.

The text of the Greek Foreign Trade Board decision may be seen at Export Services Branch, Board of Trade, Room E11, Hillgate House, 35 Old Bailey, London, E.C.4.

ISRAEL

Liberalization of imports

THE FOLLOWING AMENDMENTS have been made to the list of goods, the import of which into Israel is completely liberalized.

1. The following item has been deleted from the list:
   38-11 'Nuvan.'
2. The following item has been added:
   09-01 (a) Coffee beans.

All inquiries about this notice should be addressed to Export Services Branch, Board of Trade, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 460/462).

TANZANIA

Import licensing regulations

GENERAL NOTICE No. 692 published in the United Republic of Tanzania *Official Gazette* dated March 19, 1965, adds, with effect from March 16, the following item to the Schedule of Goods, including those of United Kingdom origin, for which specific import licences are required:

First Schedule	
Section 0	Food.
Division 02	Dairy Products, Eggs and Honey.
025 0 1	Eggs.

Note:
Importers should note that, with effect from March 19, they are advised to submit applications for import of the above item to the Imports Controller, PO Box 2774, Dar es Salaam.

KENYA

Bill to amend trade marks law

A BILL to amend the trade marks legislation in Kenya and remove the links with the Registry of Trade Marks in the United Kingdom was published on March 9, 1965. A copy of the Bill, which is entitled The Trade Marks (Amendment) Bill, 1965, may be inspected in the Patent Office Library Annexe, Chancery House, Southampton Buildings, Chancery Lane, London, W.C.2.

Hints to businessmen visiting Iraq

A REVISED edition of the booklet on Iraq has been published in the series of 'Hints to Business Men'.

British businessmen who intend visiting this country can obtain a copy of the booklet on application to Export Services Branch, Board of Trade, Room F56, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. City 5757, Ext. 7146), or to any Regional Office of the Board of Trade, or on personal application to the Export Information Centre, Board of Trade, 50 Ludgate Hill, London, E.C.4.

SIERRA LEONE

Import licensing regulations amendment

GOVERNMENT NOTICE No. 292 published in the Sierra Leone *Gazette* dated March 11, amends with effect from February 27, 1965, the list of items for which specific import licences are required (published in the *Board of Trade Journal*, February 2, 1964, page 305) by the addition of the following items:

Customs Classification	Schedule Items
046-00	Wheat and Wheat Flour.
121-000	Tobacco unmanufactured.
421-400, 900 } 422-200, 900 }	Edible Oils.
081-000	Feeding stuff for animals
044-000	Maize (Corn) Unmilled.
652-100	Cotton fabrics, woven, grey (unbleached).
652-230	Pile and chenille fabrics of cotton (excluding fents).
652-240	Cotton fabrics, fents, all kinds.
652-250	White cotton fabrics (bleached).
652-260	Printed cotton fabrics.
652-270	Piece-dyed cotton fabrics.
652-280	Colour-woven cotton fabrics.
652-290	Other cotton fabrics, woven (not including narrow or special fabrics).
652-110/900	Textiles.

Further import licensing regulations amendment

GOVERNMENT NOTICE No. 272 published in the Sierra Leone *Gazette* dated March 4, amends, with effect from that date, the list of items for which specific import licences are required (published in the *Board of Trade Journal* February 7, 1964, page 305) by the deletion of the following items:

Customs Classification	Schedule Items
X21 – 100	Current Notes of Sierra Leone circulation.
X21 – 200	Current Notes other than Sierra Leone circulation.
X21 – 400	Current Coins other (excluding gold).

NIGERIA

Importation of chemicals

GOVERNMENT NOTICE No. 444 published in the Federal Republic of Nigeria *Official Gazette*, dated March 4, specifies that all chemical importers are required to submit the list of chemicals which they intend to import into Nigeria to the Pharmacists Board of Nigeria through the Pharmaceutical Registrar before they instruct their overseas agents to supply these chemicals.

The Pharmacists Board of Nigeria will not issue any permit to clear chemicals that have arrived at the Customs Wharf without a previous import permit from the Pharmacists Board and countersigned by the Pharmaceutical Registrar.

Any inquiries relating to this notice should be addressed to the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 472).

ZAMBIA

Customs tariff changes

ADVICE HAS BEEN RECEIVED from Lusaka of customs tariff changes effected by a Bill to amend the Customs and Excise Act, 1955. The changes, which include increases in duty on clothing, footwear, enamelware and hollow-ware, leatherwork and stationery, are operative from March 24.

For details of the changes, application should be made to the Export Services Branch, Board of Trade, Room E54, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 469).

OPPORTUNITIES FOR EXPORTERS

Details of inquiries for United Kingdom products by overseas buyers, contracts open for tender, and agents wishing to represent United Kingdom firms, are published each week in the Board of Trade Journal *under the heading 'Information for Exporters'. Fuller information is also provided in the* Export Service Bulletin, *which is published by the Export Services Branch of the Board of Trade.*

REPUBLIC OF SOUTH AFRICA

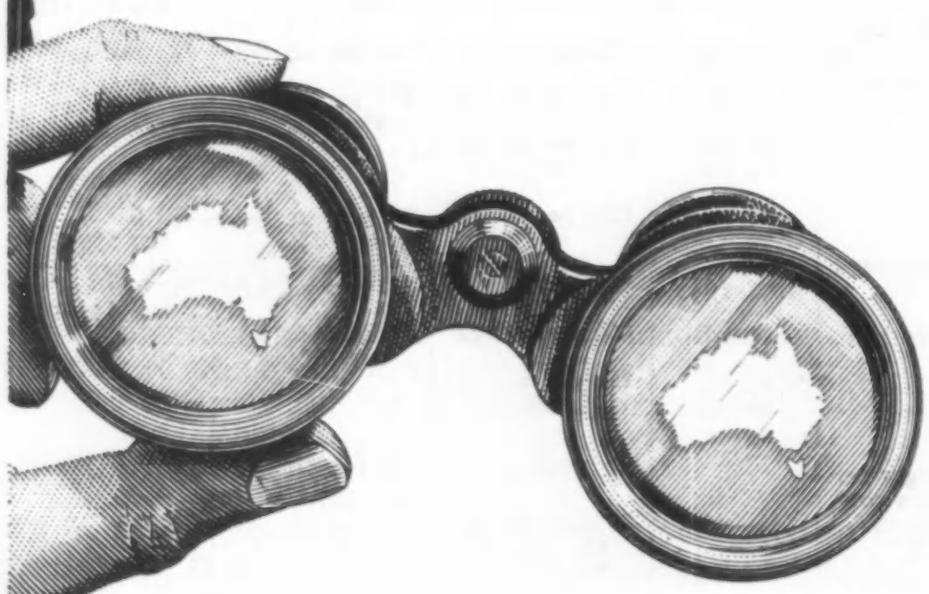
Customs tariff changes

GOVERNMENT NOTICES R330, R361 and R394, published in the Republic of South Africa *Government Gazettes* of March 12, and March 19, set out the following amendments to the Republic's customs tariff with effect from the dates specified against each Notice:

Tariff Heading	Statistical Unit	Rate of Duty		
		General	MFN	Preferential
G.N. R330 (with effect from January 1, 1965)				
29.25 Amide function compounds:				
By the substitution for sub-heading No. 29.25 of the following:				
29.25.10 Urea	lb.	Free		
48.07 Paper and paperboard, impregnated, coated, surface-coloured, surface-decorated or printed (not being merely ruled, lined or squared and not constituting printed matter within Chapter 49), in rolls or sheets:				
By the substitution for sub-heading No. 48.07.50 of the following:				
48.07.50 Paper coated with metal powder; flint glazed paper	lb.	Free		
55.09 Other woven fabrics of cotton:				
By the substitution for sub-heading No. 55.09.80 of the following:				
55.09.79 Figured fabrics, damask fabrics and broche fabrics, unbleached not mercerized:				
.10 Containing 50% or more cotton and of a f.o.b. price per sq. yd. not exceeding 15c	sq. yd.	12¾c per sq. yd.	9c per sq. yd. less 10%	7½c per sq. yd. less 5% (UK)
.20 Containing 50% or more cotton and of a f.o.b. price per sq. yd. exceeding 15c but not exceeding 24c	sq. yd.	12¾c per sq. yd.	7½c per sq. yd.	7½c per sq. yd. less 5% (UK)
.50 Other, of a f.o.b. price per sq. yd. not exceeding 60c	sq. yd.	15c per sq. yd.	12c per sq. yd. less 10%	
.80 Other, of a f.o.b. price per sq. yd. not exceeding 150c	sq. yd.	15c per sq. yd.	10%	
.90 Other	sq. yd.	10%		
55.09.80 Figured fabrics, damask fabrics and broche fabrics (excluding unbleached fabrics):				
.10 Containing 50% or more cotton and of a f.o.b. price per sq. yd. not exceeding 15c	sq. yd.	12¾c per sq. yd.	9c per sq. yd. less 10%	7½c per sq. yd. less 5% (UK)
.20 Containing 50% or more cotton and of a f.o.b. price per sq. yd. exceeding 15c but not exceeding 24c	sq. yd.	12¾c per sq. yd.	7½c per sq. yd.	7½c per sq. yd. less 5% (UK)
.50 Other, of a f.o.b. price per sq. yd. not exceeding 60c	sq. yd.	15c per sq. yd.	12c per sq. yd. less 10%	
.80 Other, of a f.o.b. price per sq. yd. not exceeding 150c	sq. yd.	15c per sq. yd.	10%	
.90 Other	sq. yd.	10%		
56.07 Woven fabrics of man-made fibres (discontinuous or waste):				
By the substitution for sub-heading No. 56.07.65 of the following:				
56.07.65 Fabrics of synthetic fibres, of a value for duty purposes per sq. yd. exceeding 65c and of a weight per sq. yd. exceeding 65c. and of a weight per sq. yd. exceeding 4.5 oz. not printed (excluding fabrics containing 15% or more wool and of a weight per sq. yd. of 6·6 oz. or more)	sq. yd.	20% or 90c per sq. yd. less 60%		
70.09 Glass mirrors (including rear-view mirrors), unframed, framed or backed:				
By the insertion after sub-heading No. 70.09.10 of the following:				
70.09.80 Unframed	No.	20%		
73.04 By the substitution for the heading of the following:				
73.04 Shot and angular grit, of iron or steel, whether or not graded; wire pellets of iron or steel	lb.	Free		
73.38 Articles of a kind commonly used for domestic purposes, builders' sanitaryware for indoor use, and parts of such articles and ware, of iron or steel:				
By the substitution for sub-heading No. 73.38.60 of the following:				
73.38.60 Pressings and stampings of hollow-ware for kitchen or table use (other than of stainless steel), not worked	doz.	5% plus 100c per doz.		
74.15 Bolts and nuts (including bolt ends and screw studs), whether or not threaded or tapped, and screws (including screw hooks and screw rings), of copper; rivets, cotters, cotter-pins, washers and spring, washers, of copper:				
By the substitution for sub-heading No. 74.15.10 of the following:				
74.15.10 Bolts and nuts	lb.	20% or 2c per lb.		
76.16 Other articles of aluminium:				
By the insertion after sub-heading No. 76.16.30 of the following:				
76.16.40 Nails, tacks, washers, rivets and screws	lb.	3%		
G.N. R361 (with effect from March 19. 1965)				
39.02 Polymerization and copolymerization products (for example, polyethylene, polytetrahaloethylenes, polyisobutylene, polystyrene, polyvinyl chloride, polyvinyl acetate, polyvinylchloroacetate and other polyvinyl derivatives, polyacrylic and polymethacrylic derivatives, coumarone-indene resins):				
By the substitution for sub-heading No. 39.02.40 of the following:				
39.02.40 Styrene polymers and copolymers:				
.10 Liquid or pasty	lb.	Free		
.20 Expandable blocks, lumps, powders and similar bulk forms	lb.	Free		
.25 Blocks, lumps, powders and similar bulk forms (excluding expandable)	lb.	20%		
.30 Monofil	lb.	20%		
.40 Tubes, rods, sticks and profile shapes	lb.	20%		
.50 Plates, sheets, strip, film and foil	lb.	20%		
.90 Waste and scrap	lb.	20%		
G.N. R394 (with effect from January 1, 1965)				
27.07 Oils and other products of the distillation of high temperature coal tar; similar oils and products including benzole, creosote, cresylic acid and solvent naphtha, obtained by other processes:				
By the insertion after sub-heading No. 27.07.20 of the following:				
27.07.25 White spirit, including mineral turpentine	gal.	Free		
28.31 Chlorites and hypochlorites:				
By the insertion of the following sub-headings:				
28.31.10 Calcium hypochlorite	lb.	5%		
28.31.90 Other	lb.	10%		
28.37 Sulphites and thiosulphates:				
By the substitution for sub-heading No. 28.37.10 of the following:				
28.37.10 Sulphites of potassium, calcium and sodium	lb.	Free		
50.04 Silk yarn (excluding yarn of noil or other waste silk), not put up for retail sale:				
By the insertion of the following sub-headings:				
50.04.10 Prepared sewing yarn	lb.	5%		
50.04.90 Other	lb.	10%		
51.04 Woven fabrics of man-made fibres (continuous), including woven fabrics of monofil or strip of heading No. 51.01 or 51.02:				
By the insertion after sub-heading No. 51.04.20 of the following:				
51.04.30 Fabrics containing more than 50% of cellulosic fibres, woven wholly or partly from coloured yarns forming check patterns or stripes and of a weight per sq. yd. not exceeding 4 oz.:				
.10 Of a value for duty purposes per sq. yd. not exceeding 30c	sq. yd.	10% or 4c per sq. yd. less 5%	5% or 3c per sq. yd. less 5%	5% (UK)
.90 Other	sq. yd.	10%	5%	
54.03 Flax yarn or ramie yarn, not put up for retail sale:				
By the insertion of the following sub-headings:				
54.03.10 Prepared sewing yarn	lb.	5%		
54.03.90 Other	lb.	25%	15%	

(*Continued on page 767*)

With AUSTRALIA in view...



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SOUTH AFRICA, *continued*

Tariff Heading	Statistical Unit	Rate of Duty General	Rate of Duty MFN	Rate of Duty Preferential
76.10 Casks, drums, cans, boxes and similar containers (including rigid and collapsible tubular containers), of aluminium, commonly used for the conveyance or packing of goods:				
By the insertion after sub-heading No. 76.10.10 of the following:				
76.10.20 Dairy utensils (excluding milk cans of a capacity not exceeding 5 gal.)	lb.	Free		
84.63 Transmission shafts, cranks, bearing housings, plain shaft bearings, gears and gearing (including friction gears and gear-boxes and other variable speed gears), flywheels, pulleys and pulley blocks, clutches and shaft couplings:				
By the substitution for sub-heading No. 84.63.90 of the following:				
84.63.90 Other, of a kind identifiable for use solely or principally with industrial machinery or appliances:				
.10 For agricultural purposes	No.	Free		
.20 For factory installation	No.	Free		
.30 For mining machinery	No.	5%		Free (UK)
.90 Other	No.	5%	3%	Free (UK)
85.19 Electrical apparatus for making and breaking electrical circuits, for the protection of electrical circuits, or for making connections to or in electrical circuits (for example, switches, relays, fuses, lightning arresters, surge suppressors, plugs, lamp holders, terminals, terminal strips and junction boxes); resistors, fixed or variable (including potentiometers), other than heating resistors; switchboards (excluding telephone switchboards) and control panels:				
85.19.60 Plugs, sockets or socket outlets, adaptors and lamp holders:				
.40 With current ratings not exceeding 15 amperes for voltages of less than 500 (excluding flameproof, waterproof or watertight types)	No.	25%	20%	15% (UK)
97.07 Fish-hooks, line fishing rods and tackle; fish landing nets and butterfly nets; decoy 'birds', lark mirrors and similar hunting or shooting requisites:				
By the insertion after sub-heading No. 97.07.30 of the following:				
97.07.40 Fishing tackle, of cordage, suitable for catching tuna		5%		

CEYLON

Import licences

THE BOARD OF TRADE have received a copy of Import Control Notice No. 6/65, issued by the Ceylon Controller of Import and Export, which refers to Import Control Notice No. 25/64, published in the *Board of Trade Journal* of January 15, 1965 (page 136), which states that 'Furazolidone' is added to list No. 1 and may be imported on licences issued by the Ceylon Controller.

AUSTRALIA

Prohibited imports

THE BRITISH TRADE COMMISSIONER at Canberra reported by cable on March 29 that an import ban was to take effect immediately on the following drugs:

1. Methyl cinchophen.
2. Allylisopropylacetyl urea.
3. Amidopyrine and its derivatives, including Dipyrone.

Tariff changes

CHANGES HAVE BEEN MADE in the Australian Tariff affecting the rates of duty payable on bubble levels.

Full details of the changes will be published as soon as possible, and meanwhile may be obtained from Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 468).

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THE METAL PERFORATORS J. & F. POOL LTD., invite perforating inquiries from industry – J. & F. Pool Ltd., Hayle, Cornwall. Tel.: Hayle 3213. Telex 45286.

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Countries grouped by continents

The use of an alphabetical sequence as an easy reference has been found impracticable in the compilation of the Tariff, Customs and Import Regulations of overseas countries. Every attempt is made therefore to group countries by Continents as far as possible. The leading notice is selected on the basis of its overall importance to traders. The fact that a country occasionally appears out of context arises from technical modifications unavoidable in the making-up of these pages.

Index to statistics published regularly in the Board of Trade Journal

A = annually; M = monthly; Q = quarterly; 6-M = every six months.

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Balance of payments (Q)	8 Jan. 1965
Business names registered (A)	12 Feb. 1965
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By industry – provisional (Q)	12 Mar. 1965
– final (Q)	22 Jan. 1965
Distributive and service trades (A)	1 Jan. 1965
Expected capital expenditure (6-M)	22 Jan. 1965
Cars and commercial vehicles (M)	This week
Catering trades turnover (M)	19 Mar. 1965
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Companies:	
Income and finance (Q)	6 Nov. 1964
New companies registered (M)	26 Mar. 1965
Property companies (A)	6 Nov. 1964
Engineering and electrical goods:	
Deliveries of certain products (Q)	1 Jan. 1965
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Film industry:	
British film fund agency returns (M)	This week
Cinema admissions and takings (M)	This week
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Registrations of films (A)	29 Jan. 1965
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Food consumption levels (A)	2 Oct. 1964
Foreign trade:	
Commonwealth trade (A)	30 Oct. 1964
Sterling area trade summary (Q)	12 Feb. 1965
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Retail prices index (M)	26 Mar. 1965
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Shipping movement at UK ports (Q)	1 Jan. 1965
Stocks:	
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Textiles:	
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UK tourist traffic (M)	26 Mar. 1965
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Average prices of selected commodities (A)	19 Feb. 1965
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Board of Trade Departments, etc.

Subject	*Last published*
Board of Trade Addresses	26 Mar. 1965
Board of Trade Regional Organizations	This week
British and Commonwealth Chambers of Commerce and other British Business Organizations Overseas	5 Feb. 1965
British Commercial Representatives Overseas	19 Feb. 1965
Directory of Board of Trade Departments and their work	14 Aug. 1964
ECGD Local Offices	22 Jan. 1965
Offical Receivers' Offices	29 Jan. 1965
United States Consular Offices in the UK	14 Aug. 1964

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BRITISH GOVERNMENT CONTRACTORS

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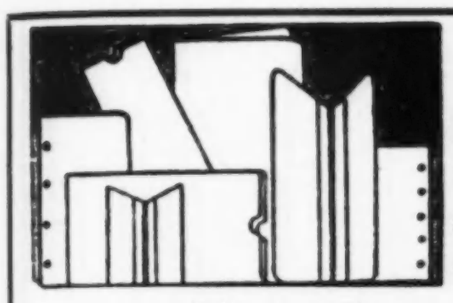

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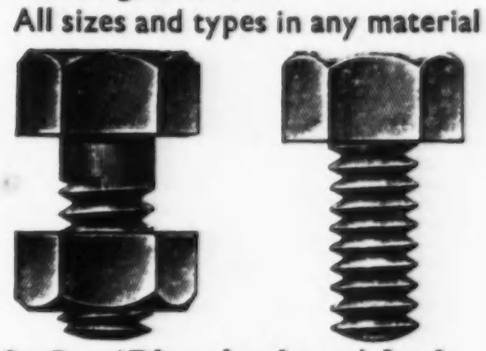

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